



**KOMERCIJALNA BANKA AD BEOGRAD**

***ANNUAL REPORT OF A PUBLIC COMPANY  
FOR 2013***

***BELGRADE, APRIL 2014***

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Pursuant to Article 50 of the Law on Capital Market (RS Official Gazette No. 31/2011) and the provision of the Rulebook on contents, form and manner of publishing annual, semiannual and quarterly reports (RS Official Gazette No. 14/2012), **KOMERCIJALNA BANKA AD BEOGRAD** from **BELGRADE**, reg. No. **07737068**, activity code: **06419- other monetary mediation** publishes the following:

## PUBLIC COMPANY'S ANNUAL REPORT

Reporting period: from 01.01.2013 to 31.12.2013

BUSINESS NAME:	KOMERCIJALNA BANKA AD BEOGRAD
REGISTRATION NUMBER:	07737068
POSTAL CODE AND PLACE:	11000, BEOGRAD
STREET AND NUMBER:	SVETOG SAVE 14
EMAIL:	<a href="mailto:posta@kombank.com">posta@kombank.com</a> brokeri@kombank.com
INTERNET ADDRESS:	www.kombank.com
CONSOLIDATED/STANDALONE INFORMATION:	STANDALONE
ADOPTED (YES OR NO)	YES (17.04.2014.)

COMPANIES THAT COMPRISE THE SUBJECT OF CONSOLIDATION:	KOMERCIJALNA BANKA AD BEOGRAD
SEAT:	BEOGRAD
REGISTRATION NUMBER:	07737068
ADOPTED (YES OR NO)	YES (17.04.2014.)

COMPANIES THAT COMPRISE THE SUBJECT OF CONSOLIDATION:	KOMERCIJALNA BANKA AD BUDVA
SEAT:	BUDVA, MONTE NEGRO
REGISTRATION NUMBER:	02373262
ADOPTED (YES OR NO)	(consolidated report will be adopted by the end of May this year)

COMPANIES THAT COMPRISE THE SUBJECT OF CONSOLIDATION:	KOMERCIJALNA BANKA AD BANJA LUKA
SEAT:	BANJA LUKA, REPUBLIKA SRPSKA, BIH
REGISTRATION NUMBER:	11009778
ADOPTED (YES OR NO)	(consolidated report will be adopted by the end of May this year)

COMPANIES THAT COMPRISE THE SUBJECT OF CONSOLIDATION:	KOMBANK INVEST AD BEOGRAD
SEAT:	BELGRADE
REGISTRATION NUMBER:	20379758
ADOPTED (YES OR NO)	(consolidated report will be adopted by the end of May this year)

CONTACT:	JASMINKA MIRČIĆ
TEL.	011/333-9028
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EMAIL:	brokeri@kombank.com
SURNAME AND NAME OF THE AUTHORISED REPRESENTATIVE:	DEPUTY CEO                      CEO DRAGAN SANTOVAC              IVICA SMOLIĆ

## 1. PUBLIC COMPANY'S FINANCIAL STATEMENT WITH AN AUDITOR'S REPORT

### 1.1. Balance -sheet as at december 31, 2013

(Thousands of RSD)

S/N	ITEM			31.12.2013.	31.12.2012.
1	2	3	4	5	6
A I	Cash and cash equivalents	001		41.137.794	40.514.180
A II	Callable deposits and loans	002		53.395.120	43.053.502
A III	Interest and fees receivables	003		2.788.176	1.547.342
A IV	Loans and deposits to customers	004		184.004.121	177.106.865
A V	Securities (other than own)	005		57.001.465	41.347.719
A VI	Shareholdings (stakes)	006		6.054.110	5.917.033
A VII	Other investments	007		2.929.218	3.227.896
A VIII	Intangible investment	008		537.445	600.438
A IX	Fixed assets and investment property	009		8.386.224	7.416.846
A X	Fixed assets intended for sale and funds from discontinued operations	010		71.630	78.763
A XI	Deferred tax assets	011		71.630	4.896
A XII	Other assets	012		7.349.064	3.372.293
A XIII	Loss above capital	013		-	-
	<b>TOTAL ASSETS (from A I to A XIII)</b>	<b>014</b>		<b>363.717.022</b>	<b>324.187.773</b>

(Thousands of RSD)

S/N	ITEM			31.12.2013.	31.12.2012.
1	2	3	4	5	6
P I	Transaction deposits	101		53.217.378	40.336.776
P II	Other deposits	102		202.380.166	195.183.968
P III	Borrowings	103		1.619.990	637.264
P IV	Liabilities from securities	104		-	-
P V	Liabilities from interest, fees and change in the value of derivatives	105		255.888	188.910
P VI	Provisions	106		765.132	2.331.760
P VII	Tax liabilities	107		21.616	21.799
P VIII	Liabilities from profit	108		150.124	85.114
P IX	Liabilities for assets intended for sale and assets from discontinued operations	109		-	-
P X	Deferred tax liabilities	110		57.759	-
P XI	Other liabilities	111		40.271.698	25.535.622
	<b>TOTAL LIABILITIES (from P I to P XI)</b>	<b>112</b>		<b>298.739.751</b>	<b>264.321.213</b>
	<b>Capital</b>				
1.	Shared capital and issue premium	113		<b>40.034.550</b>	<b>40.034.550</b>
2.	Reserves from profit	114		16.635.440	14.785.440
3.	Revaluation reserves	115		1.894.209	867.774
4.	Unrealized losses on securities available for sale	116		187.011	7.016
5.	Profit	117		6.600.083	4.185.812
6.	Loss up to the amount of capital	118		-	-
P XII	<b>TOTAL CAPITAL ( 1 + 2 + 3 - 4 + 5 - 6 )</b>	<b>119</b>		<b>64.977.271</b>	<b>59.866.560</b>
	<b>TOTAL LIABILITIES ( from P I to P XII )</b>	<b>120</b>		<b>363.717.022</b>	<b>324.187.773</b>
	<b>OFF-BALANCE SHEET POSITIONS</b>	<b>121</b>		<b>223.424.851</b>	<b>204.642.280</b>
	Managed funds	122		5.402.256	5.013.721
	Commitments	123		30.829.366	42.452.658
	Received guarantees for liabilities	124		-	-
	Derivatives	125		-	-
	Other off-balance sheet items	126		188.717.404	157.175.901

Beograd, February 26, 2014

Signed on behalf of Komercijalna banka a.d., Beograd by:

Snežana Pejčić  
Head of Accounting

Ivica Smolić  
President of the Executive Board

## 1.2. Income Statement for the period 01.01. to 31.12.2013

(Thousands of RSD)

	ITEM		31.12.2013.	31.12.2012.
1	2	2	4	5
	Interest income	201	22.034.807	20.130.880
	Interest expense	202	9.094.536	9.220.564
<b>I</b>	<b>Interest gains</b>	<b>203</b>	<b>12.940.271</b>	<b>10.910.316</b>
	<b>Interest loss</b>	204	-	-
	Fee and commission income	205	5.493.211	5.334.914
	Fee and commission expense	206	928.063	780.448
<b>II</b>	<b>Fee and commission gains</b>	<b>207</b>	<b>4.565.148</b>	<b>4.554.466</b>
<b>III</b>	<b>Fee and commission loss</b>	208		-
IV	Net profit from sale of securities at fair value through income statement	209	16.340	776
V	Net loss on sale of securities at fair value through income statement	210	-	-
VI	Net profit from sale of securities available for sale	211	1.738	83.947
VII	Net loss from sale of securities available for sale	212	-	-
VIII	Net profit from sale of securities held to maturity	213	-	-
IX	Net loss from sale of securities held to maturity	214	-	-
X	Net profit from sale of equity stakes	215	-	-
XI	Net loss from sale of equity stakes	216	-	-
XII	Net profit from sale of other loans and advances	217	-	-
XIII	Net loss from sale of other loans and advances	218	-	-
XIV	Net income from exchange rate differentials	219	-	-
XV	Net expenses from exchange rate differentials	220	957.618	8.041.381
XVI	Income from dividends and shares	221	391.724	2.251
XVII	Other operating income	222	337.919	241.022
XVIII	Net income from indirect loan write-off and provisions	223	-	-
XIX	Net expenses for indirect loan write-off and provisions	224	2.866.578	1.444.299
XX	Expenses for salaries, allowances and other personnel expenses	225	4.258.109	4.186.346
XXI	Depreciation expenses	226	792.648	752.356

XXII	Operating and other expense	227	5.519.630	4.933.005
XXIII	Income from changes in value of assets and liabilities	228	6.945.903	17.989.493
XXIV	Expenses from changes in value of assets and liabilities	229	6.216.023	9.852.222
XXV	<b>OPERATING PROFIT</b>	230	<b>4.588.437</b>	<b>4.572.662</b>
XXVI	<b>OPERATING LOSS</b>	231	-	-
XXVII	Net profit from discontinued operations	232	-	-
XXVIII	Net loss from discontinued operations	233	-	-
XXIX	<b>RESULT FOR THE PERIOD - PROFIT BEFORE TAX</b>	234	<b>4.588.437</b>	<b>4.572.662</b>
XXX	<b>RESULT FOR THE PERIOD - LOSS BEFORE TAX</b>	235	-	-
XXXI	Profit tax	236	-	472.448
XXXII	Profit from created deferred tax assets and reduction of deferred tax liabilities	237	87.950	32.885
XXXIII	Loss from created deferred tax assets and reduction of deferred tax liabilities	238	-	10.953
XXXIV	<b>PROFIT</b>	239	<b>4.676.325</b>	<b>4.122.146</b>
XXXV	<b>LOSS</b>	240	-	-
	Earnings per share (in RSD, rounded)	241		
	Basic earnings per share (in RSD, rounded)	242	468	469
	Diluted earnings per share (in RSD, rounded)	243	242	290

Beograd, February 26, 2014

Signed on behalf of Komercijalna banka a.d., Beograd by:

Snežana Pejčić  
Head of Accounting

Ivica Smolić  
President of the Executive Board



### 1.3. Cash flow Statement for the period 01.01. to 31.12.2013

(Thousands of RSD)

S/N	ITEM		31.12.2013.	31.12.2012.
<b>A.</b>	<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
<b>I.</b>	<b>Cash flows from operating activities (from 1 to 4)</b>	301	<b>26.515.177</b>	<b>23.921.322</b>
1.	Inflow from interest	302	20.440.320	18.412.248
2.	Inflow from fees	332	5.493.457	5.308.328
3.	Inflow from other operating income	304	225.323	198.495
4.	Inflow from dividends and participating interests	305	356.077	2.251
<b>II.</b>	<b>Cash outflows from operating activities (from 5 to 9)</b>	306	<b>19.690.614</b>	<b>18.947.991</b>
5.	Outflow for interest	307	8.948.540	8.985.130
6.	Outflow for fees	308	929.932	775.246
7.	Outflow for gross salaries, allowances and other personnel expenses	309	4.318.918	4.115.419
8.	Outflow for taxes, contributions and other duties charged to income	310	927.771	887.648
9.	Outflow for other operating expenses	311	4.565.453	4.184.548
<b>III.</b>	<b>Net cash inflow from operating activities before increase/decrease in loans and deposits (I minus II)</b>	312	<b>6.824.563</b>	<b>4.973.331</b>
<b>IV.</b>	<b>Net cash outflow from operating activities before increase/decrease in loans and deposits (II minus I)</b>	313	-	-
<b>V.</b>	<b>Decrease in loans and increase in received deposits (from 10 to 12)</b>	314	<b>24.157.321</b>	<b>27.169.182</b>
10.	Decrease in loans and advances to banks and customers	315	-	-
11.	Decrease in fair value of securities through income statement, other trading loans and advances and short-term securities held to maturity	316	1.849.275	554.116
12.	Increase in deposits from banks and customers	317	22.308.046	26.615.066
<b>VI</b>	<b>Increase in loans and decrease in received deposits (from 13 to 15)</b>	318	<b>23.859.645</b>	<b>900.488</b>
13.	Increase in loans and deposits to banks and customers	319	23.859.645	900.488
14.	Increase in fair value of securities through income statement, trading loans and advances and short-term securities held to maturity	320	-	-
15.	Decrease in deposits taken from banks and customers	321	-	-
<b>VII.</b>	<b>Net cash inflow from operating activities before profit tax (AIII minus AIV plus AV minus AVI)</b>	322	<b>7.122.239</b>	<b>31.242.025</b>
<b>VIII.</b>	<b>Net cash outflow from operating activities before profit tax (AIV plus AVI minus AIII minus AV )</b>	323	-	-
16.	Paid profit tax	324	699.916	642.361
17.	Paid dividends	325	269.195	278.218
<b>XIX.</b>	<b>Net cash inflow from operating activities (AVII minus AVIII minus 16 minus 17)</b>	326	<b>6.153.128</b>	<b>30.321.446</b>
<b>X.</b>	<b>Net cash outflow from operating activities (AVIII minus AVII plus 16 plus 17 )</b>	327	-	-

<b>B.</b>	<b>CASH FLOWS FROM INVESTMENT ACTIVITIES</b>			
<b>I.</b>	<b>Cash inflow from investment activities (from 1 to 3)</b>	328	<b>14.283.200</b>	<b>1.201.610</b>
1.	Inflow from long-term investment in securities	329	14.271.064	1.149.802
2.	Inflow from sold equity stakes	330	-	-
3.	Inflow from sold intangible investment and fixed assets	331	12.136	51.808
4.	Inflow from sold investment property	332	-	-
5.	Other inflow from investment activities	333	-	-
<b>II.</b>	<b>Cash outflows from investment activities ( from 4 to 6 )</b>	334	<b>32.386.044</b>	<b>16.811.890</b>
6.	Outflows for investment in long-term securities	335	31.633.864	16.102.276
7.	Outflow for purchase of equity stakes	336	976	751
8.	Outflow for purchase of intangible investment and fixed assets	337	751.204	708.863
9.	Outflow for purchase of investment property	338	-	-
10.	Other outflow for investment activities	339	-	-
<b>III.</b>	<b>Net cash inflow from investment activities (I minus II)</b>	340	<b>-</b>	<b>-</b>
<b>IV.</b>	<b>Net cash outflow from investment activities (II minus I)</b>	341	<b>18.102.844</b>	<b>15.610.280</b>
<b>V.</b>	<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
<b>I.</b>	<b>Cash inflow from financing activities (from 1 to 4 )</b>	342	<b>13.530.948</b>	<b>16.615.425</b>
1.	Inflow from increase in capital	343	-	11.571.997
2.	Net inflow from subordinated liabilities	344	46.190	453.870
3.	Net inflow from received loans	345	13.484.758	4.589.558
4.	Net inflow from securities	346	-	-
5.	Inflow from the sale of own shares	347	-	-
6.	Other inflow from financing activities	348	-	-
<b>II.</b>	<b>Cash outflow from financing activities ( from 5 to 8 )</b>	349	<b>-</b>	<b>-</b>
7.	Outflow for repurchase of own shares	350	-	-
8.	Net outflow for subordinated liabilities	351	-	-
9.	Net outflow for borrowings	352	-	-
10.	Net outflow for securities	353	-	-
11.	Other outflows for financing activities	354	-	-
<b>III.</b>	<b>Net cash inflow from financing activities (I minus II)</b>	355	<b>13.530.948</b>	<b>16.615.425</b>
<b>IV.</b>	<b>Net cash outflow from financing activities (II minus I)</b>	356	<b>-</b>	<b>-</b>
<b>G.</b>	<b>TOTAL NET CASH INFLOW (A I plus A V plus B I plus V I)</b>	357	<b>78.486.646</b>	<b>68.907.539</b>
<b>D.</b>	<b>TOTAL NET CASH OUTFLOW</b>	358	<b>76.905.414</b>	<b>37.580.948</b>
<b>Đ.</b>	<b>NET CASH INCREASE (G minus D)</b>	359	<b>1.581.232</b>	<b>31.326.591</b>
<b>E.</b>	<b>NET CASH DECREASE (D minus G)</b>	360	<b>-</b>	<b>-</b>
<b>Ž.</b>	<b>CASH AT BEGINNING OF THE YEAR</b>	361	<b>40.514.180</b>	<b>17.228.970</b>
<b>Z.</b>	<b>EXCHANGE RATE GAINS</b>	362	<b>1.440.279</b>	<b>5.682.006</b>
<b>I.</b>	<b>EXCHANGE RATE LOSS</b>	363	<b>2.397.897</b>	<b>13.723.387</b>
<b>I.</b>	<b>CASH AT THE END OF THE REPORTING PERIOD</b>	364	<b>41.137.794</b>	<b>40.514.180</b>

Signed on behalf of Komercijalna banka a.d., Beograd by:

Snežana Pejčić  
Head of Accounting

Ivica Smolić  
President of the Executive Board

#### 1.4. Statement of changes in equity for the period 01.01. to 31.12.2013

(Thousands of RSD)

POSITION	Share Capital	Share Premium	Reserves Retained from Earnings	Revaluation Reserves	Retained Earnings	Unrealized losses on securities	Total
<b>Balance at January 1, 2012</b>	13.881.010	14.581.543	11.635.440	689.620	3.551.893	63.940	44.275.566
Correction of materially significant errors and changes in accounting policies in the previous year – increase							
Correction of materially significant errors and changes in accounting policies in the previous year – decrease							
<b>Adjusted opening balance as of 01.01, previous year, 2012</b>	13.881.010	14.581.543	11.635.440	689.620	3.551.893	63.940	44.275.566
Total increase in the previous year	3.310.456	8.261.541	3.150.000	188.821	4.604.631	29.241	19.486.208
Total decrease in the previous year				10.667	3.970.712	86.165	3.895.214
<b>Balance at December 31<sup>st</sup>, 2012</b>	17.191.466	22.843.084	14.785.440	867.774	4.185.812	7.016	59.866.560
Correction of materially significant errors and changes in accounting policies in the current year – increase							
Correction of materially significant errors and changes in accounting policies in the current year – decrease							
<b>Adjusted opening balance as of 01.01, current year, 2013</b>	17.191.466	22.843.084	14.785.440	867.774	4.185.812	7.016	59.866.560
Total increase in the current year			1.850.000	1.432.418	4.686.363	406.379	7.562.402
Total decrease in the current year				508.924	2.184.204	226.384	2.466.744
<b>Balance at December 31<sup>st</sup>, 2013</b>	17.191.466	22.843.084	16.635.440	1.791.268	6.687.971	187.011	64.962.218

Signed on behalf of Komercijalna banka a.d., Beograd by:

Snežana Pejčić  
Head of Accounting

Ivica Smolić  
President of the Executive Board

#### 1.5. Auditor's opinion and notes to financial statements

**KOMERCIJALNA BANKA A.D., BEOGRAD**

**Financial Statements  
For the Year Ended December 31, 2013  
and Independent Auditors' Report**

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*Translation of the Independent Auditors' Report Issued in the Serbian language*

## INDEPENDENT AUDITORS' REPORT

To the Board of Directors and Shareholders of Komercijalna banka a.d., Beograd

We have audited the accompanying financial statements of Komercijalna banka a.d., Beograd (hereinafter: the "Bank"), which comprise the balance sheet as of December 31, 2013 and the related income statement, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the Law on Accounting of the Republic of Serbia and regulations of the National Bank of Serbia governing financial reporting of banks, as well as for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditors' Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing and the Law on Audit of the Republic of Serbia. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Bank's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Opinion*

In our opinion, the financial statements of the Bank present fairly, in all material respects, the financial position of the Bank as at December 31, 2013, and its financial performance and its cash flows for the year then ended in accordance with the accounting regulations of the Republic of Serbia and regulations of the National Bank of Serbia governing financial reporting of banks.

Belgrade, February 26, 2014



**INCOME STATEMENT**  
**Year Ended December 31, 2013**  
**(Thousands of RSD)**

	<u>Note</u>	<u>2013</u>	<u>2012</u>
Interest income	5 a)	22,034,807	20,130,880
Interest expenses	5 b)	<u>(9,094,536)</u>	<u>(9,220,564)</u>
<b>Net interest income</b>		<b>12,940,271</b>	<b>10,910,316</b>
Fee and commission income	6 a)	5,493,211	5,334,914
Fee and commission expenses	6 b)	<u>(928,063)</u>	<u>(780,448)</u>
<b>Net fee and commission income</b>		<b>4,565,148</b>	<b>4,554,466</b>
Net gains on the sale of securities carried at fair value through profit and loss	7	16,340	776
Net gains on the sale of securities available for sale	8	1,738	83,947
Net foreign exchange losses	9	(957,618)	(8,041,381)
Dividend and other income from equity investments	10	391,724	2,251
Other operating income	11	337,919	241,022
Net impairment losses and provisions	12	(2,866,578)	(1,444,299)
Staff costs	13	(4,258,109)	(4,186,346)
Depreciation and amortization charge	14	(792,648)	(752,356)
Operating and other expenses	15	(5,519,630)	(4,933,005)
Net gains/(losses) on the valuation of assets and liabilities	16, 17	<u>729,818</u>	<u>8,137,271</u>
<b>PROFIT FROM CONTINUING OPERATIONS</b>		<b>4,588,375</b>	<b>4,572,662</b>
Income taxes	18	-	(472,448)
Gains from creation of deferred tax assets and decrease in deferred tax liabilities	19	87,950	32,885
Losses on decrease in deferred tax assets and creation of deferred tax liabilities	20	<u>-</u>	<u>(10,963)</u>
<b>NET PROFIT</b>		<b><u>4,676,325</u></b>	<b><u>4,122,146</u></b>
Earnings per share (in RSD, rounded)	42		
Basic earnings per share (in RSD, rounded)	42	468	469
Diluted earnings per share (in RSD, rounded)	42	242	290

Notes on the following pages  
form an integral part of these financial statements.

These financial statements were approved by the Executive Board of Komercijalna banka a.d., Beograd as at February 26, 2014.

Signed on behalf of Komercijalna banka a.d., Beograd by:

Snežana Pejčić  
Head of Accounting

Ivica Smolić  
President of the Executive Board

**BALANCE SHEET**  
**As of December 31, 2013**  
**(Thousands of RSD)**

	<u>Note</u>	<u>2013</u>	<u>2012</u>
<b>ASSETS</b>			
Cash and cash equivalents	21	41,137,794	40,514,180
Revocable deposits and loans	22	53,395,120	43,053,502
Receivables arising from interest, fee and commission, trade, fair value adjustments of derivatives and other receivables	23	2,788,176	1,547,342
Loans and advances to customers	24	184,004,121	177,106,865
Securities (excluding treasury shares)	25	57,001,465	41,347,719
Equity investments (interests)	26	6,054,110	5,917,033
Other investments	27	2,929,218	3,227,896
Intangible assets	28	537,445	600,438
Property, equipment and investment property	29	8,386,224	7,416,846
Non-current assets held for sale and assets of discontinued operations	30	71,630	78,763
Deferred tax assets	31	-	4,896
Other assets	32	7,349,063	3,372,293
<b>Total assets</b>		<b><u>363,654,366</u></b>	<b><u>324,187,773</u></b>
<b>LIABILITIES AND EQUITY</b>			
Transaction deposits	33	53,217,378	40,336,776
Other deposits	34	202,380,166	195,183,968
Borrowings	35	1,619,990	637,264
Interest, fee and commission payables and change in the value of derivatives	36	255,888	188,910
Provisions	37	765,132	2,331,760
Taxes payable	38	21,616	21,799
Tax and dividend payables	39	150,124	85,114
Deferred tax liabilities	40	10,156	-
Other liabilities	41	40,271,698	25,535,622
<b>Total liabilities</b>		<b><u>298,692,148</u></b>	<b><u>264,321,213</u></b>
<b>EQUITY</b>			
Share capital	42	40,034,550	40,034,550
Reserves retained from earnings	43	16,635,440	14,785,440
Revaluation reserves	44	1,791,268	867,774
Unrealized losses on securities available-for-sale	45	(187,011)	(7,016)
Retained earnings	46	6,687,971	4,185,812
		<u>64,962,216</u>	<u>59,866,580</u>
<b>Total liabilities and equity</b>		<b><u>363,654,366</u></b>	<b><u>324,187,773</u></b>
<b>OFF-BALANCE-SHEET ITEMS</b>			
		<u>224,949,026</u>	<u>204,642,280</u>
Managed funds	47	5,402,256	5,013,721
Commitments	48	30,829,366	42,452,658
Other off-balance sheet items	49	188,717,404	157,175,901

Notes on the following pages  
form an integral part of these financial statements.



**STATEMENT OF CHANGES IN EQUITY**  
**Year Ended December 31, 2013**  
**(Thousands of RSD)**

	Share Capital	Share Premium	Reserves Retained from Earnings for Potential Losses	Revaluation Reserves	Unrealized Losses	Retained Earnings	Total
Balance at January 1, 2012	13,881,010	14,581,543	11,635,440	689,620	(63,940)	3,551,693	44,275,566
Capital increase	3,310,456	8,261,541	-	-	-	-	11,571,997
Transfer of 2011 retained earnings portion to reserves retained from earnings	-	-	3,150,000	-	-	(3,150,000)	-
Gains on realized reserves	-	-	-	(10,037)	-	10,037	-
Decrease based on the change in the fair value of equity investments and securities available for sale	-	-	-	(630)	9,363	-	8,733
Increase based on the change in the fair value of equity investments and securities available for sale	-	-	-	168,821	(22,219)	-	146,602
Adjustment based on the fair value of equity investments (Note 45)	-	-	-	-	76,783	-	76,783
Net losses on the change in the fair value of equity investments and securities available for sale	-	-	-	-	(7,003)	-	-
Payment of dividends for preferred shares	-	-	-	-	-	(40,264)	(40,264)
Employee share in profit	-	-	-	-	-	(308,000)	(308,000)
Profit for the year	-	-	-	-	-	4,122,146	4,122,146
<b>Balance at December 31, 2012</b>	<b>17,191,466</b>	<b>22,843,094</b>	<b>14,785,440</b>	<b>867,774</b>	<b>(7,016)</b>	<b>4,185,812</b>	<b>59,868,590</b>
Transfer of 2012 retained earnings portion to reserves retained from earnings	-	-	1,850,000	-	-	(1,850,000)	-
Gains on realized reserves	-	-	-	(10,038)	-	10,038	-
Decrease based on the change in the fair value of equity investments and securities available for sale	-	-	-	(371,445)	226,384	-	(145,061)
Increase based on the change in the fair value of equity investments and securities available for sale	-	-	-	721,299	(406,379)	-	314,920
Property valuation affects as per certified appraiser's assessment	-	-	-	686,680	-	-	686,680
Tax effects of revaluation reserves	-	-	-	(103,002)	-	-	(103,002)
Payment of dividends for preferred shares	-	-	-	-	-	(37,351)	(37,351)
Employee share in profit	-	-	-	-	-	(296,853)	(296,853)
Profit for the year	-	-	-	-	-	4,676,325	4,676,325
<b>Balance at December 31, 2013</b>	<b>17,191,466</b>	<b>22,843,094</b>	<b>16,635,440</b>	<b>1,791,268</b>	<b>(187,011)</b>	<b>6,607,971</b>	<b>84,962,218</b>

Notes on the following pages form an integral part of these financial statements.

**CASH FLOW STATEMENT**  
**Year Ended December 31, 2013**  
**(Thousands of RSD)**

	<u>December 31,</u> <u>2013</u>	<u>December 31,</u> <u>2012</u>
<b>Cash inflows from operating activities</b>	<u>26,515,177</u>	<u>23,921,322</u>
Interest receipts	20,440,320	18,412,248
Fee and commission receipts	5,493,457	5,308,328
Receipts of other operating income	225,323	198,495
Receipts from dividends and profit distribution	356,077	2,251
<b>Cash outflows from operating activities</b>	<u>(19,690,614)</u>	<u>(18,947,991)</u>
Interest paid	(8,948,540)	(8,985,130)
Fees and commissions paid	(929,932)	(775,248)
Payments to, and on behalf of employees	(4,318,918)	(4,115,419)
Taxes, contributions and other duties paid	(927,771)	(887,648)
Payments of other operating expenses	(4,565,453)	(4,184,548)
<b>Net cash generated by operating activities prior to increases or decreases in loans and deposits</b>	<u>6,824,563</u>	<u>4,973,331</u>
Decrease in securities carried at fair value through profit and loss, trading investments and short-term securities held-to-maturity	1,849,275	554,116
Increase in deposits due to banks and customers	22,308,046	26,615,066
Increase in loans and advances to banks and customers	(23,859,645)	(900,488)
Income taxes paid	(699,916)	(842,361)
Dividends paid	(269,195)	(278,218)
<b>Net cash generated by operating activities</b>	<u>6,153,128</u>	<u>30,321,446</u>
Net outflows from long-term investments in securities	(17,362,800)	(14,952,474)
Net outflows from sales of equity investments	(976)	(751)
Net outflows from sales of intangible assets, property and equipment	(739,068)	(657,055)
<b>Net cash used in investing activities</b>	<u>(18,102,844)</u>	<u>(15,610,280)</u>
Inflows arising from capital increase	-	11,571,997
Net cash inflows from subordinated debt	46,190	453,870
Net cash inflows from borrowings	13,484,758	4,589,558
<b>Net cash generated by financing activities</b>	<u>13,530,948</u>	<u>16,615,425</u>
<b>Net increase in cash and cash equivalents</b>	<u>1,581,232</u>	<u>31,326,591</u>
Cash and cash equivalents, beginning of year	40,514,180	17,228,970
Foreign exchange losses on translation of cash	(957,618)	(8,041,381)
<b>Cash and cash equivalents, end of year</b>	<u>41,137,794</u>	<u>40,514,180</u>

Notes on the following pages  
form an integral part of these financial statements.

**NOTES TO THE FINANCIAL STATEMENTS**

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.***1. BANK'S ESTABLISHMENT AND ACTIVITY**

Komercijalna banka a.d., Beograd (hereinafter the "Bank"), was established as at December 1, 1970 and transformed into a shareholding company as of May 6, 1992.

At December 31, 2013, the Bank's most significant holders controlling shares were the following:

1. Republic of Serbia and
2. EBRD, London

A more detailed overview of the Bank's share capital structure is provided in Note 42.

The Bank has three subsidiaries with the following equity interests:

- |           |  |
|-----------|--|
| - 100%    | - Komercijalna banka a.d. Budva, Montenegro                  |
| - 100%    | - KomBank INVEST a.d., Serbia                                |
| - 99.99 % | - Komercijalna banka a.d. Banja Luka, Bosnia and Herzegovina |

The accompanying financial statements and notes to the financial statements represent the financial information of the Bank as a separate parent legal entity.

The Bank's business activities include credit activities, deposit and guarantee activities and payment transfer operations in the country and abroad in accordance with the Law on Banks. The Bank is obligated to operate based upon principles of liquidity, solvency and profitability.

As of December 31, 2013, the Bank was comprised of the Central Office in Belgrade at the address of No.14. Svetog Save St. 24 branches and 233 sub-branches. As of December 31, 2013, the Bank had 2,966 employees (December 31, 2011: 2,989 employees) The Bank's tax identification number is 100001931.

**2. BASIS OF PREPARATION AND PRESENTATION OF THE FINANCIAL STATEMENTS AND ACCOUNTING CONVENTION****2.1. Financial Statements**

These financial statements include only receivables, liabilities, profit from operations, changes in equity and cash flows of the Bank excluding its subsidiaries. Pursuant to the regulations prevailing in the Republic of Serbia, the Bank has prepared consolidated financial statements which include the financial statements of the following subsidiaries.

- Komercijalna banka a.d. Budva, Montenegro, entirely owned by the Bank,
- Investment Fund Managing Company KomBank INVEST a.d. Beograd, entirely owned by the Bank; and
- Komercijalna banka a.d. Banja Luka, Bosnia and Herzegovina, where the Bank holds a 99.99% equity interest.

**2.2. Basis of Preparation and Presentation of Financial Statements**

The Bank maintains accounting records and prepares financial statements in compliance with the effective Law on Accounting of the Republic of Serbia (Official Gazette of RS no. 62/2013) (hereinafter the "Law"), Law on Banks (Official Gazette of RS no. 107/2005 and 91/2010) and other relevant bylaws of the National Bank of Serbia and other effective regulations of the Republic of Serbia

Legal entities and entrepreneurs incorporated in Serbia are required to maintain their books of account, to recognize and value assets and liabilities, income and expenses, and to present, submit and disclose financial statements in conformity the Law. As a large legal entity, the Bank is required to apply International Financial Reporting Standards ("IFRS"), which as per the aforementioned law comprise the following: the Framework for the Preparation and Presentation of Financial Statements (the "Framework"), International Accounting Standards ("IAS"), International Financial Reporting Standards ("IFRS"), as well as the related interpretations issued by the International Financial Reporting Interpretations Committee ("IFRIC") and additional related interpretations issued by International Accounting Standards Board ("IASB"), the translations of which to the Serbian language were approved and issued by the competent Ministry of Finance and which were in effect as at December 31, 2002.

**NOTES TO THE FINANCIAL STATEMENTS**

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated***2. BASIS OF PREPARATION AND PRESENTATION OF THE FINANCIAL STATEMENTS AND ACCOUNTING CONVENTION (Continued)****2.2. Basis of Preparation and Presentation of Financial Statements (Continued)**

The amendments to IAS, as well as the newly issued IFRS and the related interpretations issued by the IASB and the IFRIC, in the period between December 31, 2002 and January 1, 2009, were officially adopted pursuant to a Decision enacted by the Ministry of Finance of the Republic of Serbia (the "Ministry") and published in the Official Gazette of the Republic of Serbia no. 77 of October 25, 2010.

However, until the preparation date of the accompanying financial statements, not all amendments to IAS/IFRS and IFRIC in effect for annual periods beginning on or after January 1, 2009 had been translated. In addition, the accompanying financial statements are presented in the format prescribed under the "Guidelines on the Prescribed Form and Content of the Financial Statements of Banks and Other financial Organizations (Official Gazette of the Republic of Serbia nos. 74/2008, 3/2009 and 5/2010). Such statements represent the complete set of financial statements as defined under the law, which differ from those defined under the provisions of IAS 1, "Presentation of Financial Statements," and differ in some respects from the presentation of certain items as required under the aforementioned standard.

Standards and interpretations in issue but not yet officially translated and adopted and standards and interpretations in issue but not yet in effect are disclosed in Notes 2.3 and 2.4.

In accordance with the aforescribed, and given the potentially material effects which the departures of accounting regulations of the Republic of Serbia from IAS and IFRS may have on the fairness presentations made in the financial statements, the accompanying financial statements cannot be treated as a set of financial statements prepared in accordance with IAS and IFRS.

The financial statements were prepared at historical cost principle except for the following items:

- financial instruments carried at fair value through profit and loss, which are measured at fair value,
- financial instruments available for sale, which are measured at fair value through other comprehensive income;
- derivatives, which are measured at fair value, and
- building properties.

The financial statements were prepared on a going concern assumption entailing the Bank's continuation of operations in the foreseeable future.

The Bank's financial statements are stated in thousands of dinars (RSD). The dinar is the official reporting currency in the Republic of Serbia

In the preparation of the accompanying financial statements, the Bank adhered to the accounting policies described in Note 3.

**2.3. Standards and Interpretations in Issue but not yet Translated and Adopted**

As of the financial statements issuance date, the following standards and amendments were issued by the International Accounting Standards Board and Interpretations issued by the International Financial Reporting Interpretations Committee but were not officially adopted and translated in the Republic of Serbia:

- Amendments to IFRS 7 "Financial Instruments: Disclosures" – Amendments improving fair value and liquidity risk disclosures (revised in March 2008, effective for annual periods beginning on or after January 1, 2009);
- Amendments to IFRS 1 "First-Time Adoption of IFRS" – Additional Exemptions for First-Time Adopters. The amendments relate to assets in oil and gas industry and determining whether an arrangement contains a lease (revised in July 2009, effective for annual periods beginning on or after January 1, 2010);

**NOTES TO THE FINANCIAL STATEMENTS**

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.***2. BASIS OF PREPARATION AND PRESENTATION OF THE FINANCIAL STATEMENTS AND ACCOUNTING CONVENTION (Continued)****2.3. Standards and Interpretations in Issue but not yet Translated and Adopted (Continued)**

- Amendments to various standards and interpretations resulting from the Annual Quality Improvement Project of IFRS published on April 16, 2009 (IFRS 5, IFRS 8, IAS 1, IAS 7, IAS 17, IAS 36, IAS 39, IFRIC 16) primarily with a view to removing inconsistencies and clarifying wording, (amendments are to be applied for annual periods beginning on or after 1 January 2010, while the amendment to IFRIC is to become effective as of July 1, 2009).
- Amendments to IAS 38 "Intangible Assets" (revised in July 2009, effective for annual periods beginning on or after July 1, 2009).
- Amendments to IFRS 2 "Share-Based Payment". Amendments resulting from the Annual Quality Improvement Project of IFRS (revised in April 2009, effective for annual periods beginning on or after July 1, 2009) and amendments relating to group cash-settled share-based payment transactions (revised in June 2009, effective for annual periods beginning on or after January 1, 2010).
- Amendments IFRIC 9 "Reassessment of Embedded Derivatives" effective for annual periods beginning on or after July 1, 2009 and IAS 39 "Financial Instruments: Recognition and Measurement" – Embedded Derivatives (effective for annual periods beginning on or after June 30, 2009).
- IFRIC 18 "Transfers of Assets from Customers" (effective for annual periods beginning on or after July 1, 2009).
- "Conceptual Framework for Financial Reporting 2010" being an amendments to "Framework for the Preparation and Presentation of Financial Statements" (effective for transfer of assets from customers received on or after September 2010).
- Amendments to IFRS 1 "First-time Adoption of International Financial Reporting Standards" – Limited Exemption from Comparative IFRS 7 Disclosures for First-time Adopters (effective for annual periods beginning on or after July 1, 2010).
- Amendments to IAS 24 "Related Party Disclosures" – Simplifying the disclosure requirements for government-related entities and clarifying the definition of a related party (effective for annual periods beginning on or after January 1, 2011).
- Amendments to IAS 32 "Financial Instruments: Presentation" – Accounting for Rights Issues (effective for annual periods beginning on or after February 1, 2010).
- Amendments to various standards and interpretations "Improvements to IFRSs (2010)" resulting from the Annual quality improvement project of IFRS published on May 6, 2010 (IFRS 1, IFRS 3, IFRS 7, IAS 1, IAS 27, IAS 34, IFRIC 13) primarily with a view to removing inconsistencies and clarifying wording. (most amendments are to be applied for annual periods beginning on or after January 1, 2011).
- Amendments to IFRIC 14 "IAS 19 – The Limit on a Defined Benefit Asset, Minimum Funding Requirements and Their Interaction" – Prepayments of a Minimum Funding Requirement (effective for annual periods beginning on or after January 1, 2011).
- IFRIC 19 "Extinguishing Financial Liabilities with Equity Instruments" (effective for annual periods beginning on or after July 1, 2010).
- Amendments to IFRS 1 "First-Time Adoption of IFRS" – Severe Hyperinflation and Removal of Fixed Dates for First-time Adopters (effective for annual periods beginning on or after July 1, 2011).
- Amendments to IFRS 7 "Financial Instruments: Disclosures" – Transfers of Financial Assets (effective for annual periods beginning on or after January 1, 2011).

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.***2. BASIS OF PREPARATION AND PRESENTATION OF THE FINANCIAL STATEMENTS AND ACCOUNTING CONVENTION (Continued)****2.3. Standards and Interpretations in Issue but not yet Translated and Adopted (Continued)**

- Amendments to IAS 12 "Income Taxes" – Deferred Tax: Recovery of Underlying Assets (effective for annual periods beginning on or after January 1, 2012);
- IFRS 10 "Consolidated Financial Statements" (effective for annual periods beginning on or after January 1, 2013);
- IFRS 11 "Joint Arrangements" (effective for annual periods beginning on or after January 1, 2013);
- IFRS 12 "Disclosures of Involvement with Other Entities" (effective for annual periods beginning on or after January 1, 2013);
- IFRS 13 "Fair Value Measurement" (effective for annual periods beginning on or after January 1, 2013);
- IAS 27 (revised in 2011) "Separate Financial Statements" (effective for annual periods beginning on or after January 1, 2013);
- IAS 28 (revised in 2011) "Investments in Associates and Joint Ventures" (effective for annual periods beginning on or after January 1, 2013);
- Amendments to IFRS 1 "First-time Adoption of International Financial Reporting Standards" – Government Loans with a Below-Market Rate of Interest (effective for annual periods beginning on or after January 1, 2013);
- Amendments to IFRS 7 "Financial Instruments: Disclosures" – Offsetting Financial Assets and Financial Liabilities (effective for annual periods beginning on or after January 1, 2013);
- Amendments to IFRS 10, IFRS 11 and IFRS 12 "Consolidated Financial Statements, Joint Arrangements and Disclosures of Involvement with Other Entities: Transition Guidance" (effective for annual periods beginning on or after January 1, 2013);
- Amendments to IAS 1 "Presentation of Financial Statements" – Presentation of Items of Other Comprehensive Income (effective for annual periods beginning on or after July 1, 2012);
- Amendments to IAS 19 "Employee Benefits" – Improvements to the Accounting for Post-Employment Benefits (effective for annual periods beginning on or after January 1, 2013);
- Amendments to various standards "Improvements to IFRSs (2009-2011 Cycle)" issued in May 2012, resulting from the annual improvement project of IFRS (IFRS 1, IAS 1, IAS 16, IAS 32, IAS 34) primarily with a view to removing inconsistencies and clarifying wording (amendments are to be applied for annual periods beginning on or after January 1, 2013);
- IFRIC 20 "Stripping Costs in the Production Phase of a Surface Mine" (effective for annual periods beginning on or after January 1, 2013)

**2.4. Standards and Interpretations in Issue not yet in Effect**

At the date of issuance of these financial statements the following standards, revisions and interpretations were in issue but not yet effective.

- IFRS 9 "Financial Instruments" and subsequent amendments (effective date was not yet determined);
- IFRS 14 "Regulatory Deferral Accounts" (effective for annual periods beginning on or after January 1, 2016);

**NOTES TO THE FINANCIAL STATEMENTS**

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.***2. BASIS OF PREPARATION AND PRESENTATION OF THE FINANCIAL STATEMENTS AND ACCOUNTING CONVENTION (Continued)****2.4. Standards and Interpretations In Issue not yet In Effect (Continued)**

- Amendments to IFRS 10, IFRS 12 and IAS 27 - Exemption from Consolidation of Subsidiaries under IFRS 10 'Consolidated Financial Statements' (effective for annual periods beginning on or after January 1, 2014);
- Amendments to IAS 19 - Defined Benefit Plans: Employee Contributions Statements' (effective for annual periods beginning on or after July 1, 2014);
- Amendments to IAS 32 'Financial Instruments: Presentation' – Offsetting Financial Assets and Financial Liabilities (effective for annual periods beginning on or after January 1, 2014);
- Amendments to IAS 36 'Impairment of Assets' - Recoverable Amount Disclosures for Non-Financial Assets (effective for annual periods beginning on or after January 1, 2014);
- Amendments to IAS 39 'Financial Instruments:' Recognition and Measurement - Novation of Derivatives and Continuation of Hedge Accounting (effective for annual periods beginning on or after January 1, 2014);
- Amendments resulting from Annual Improvements 2010-2012 Cycle issued in December 2013 (IFRS 2, IFRS 3, IFRS 8, IFRS 13, IAS 18, IAS 24 and IAS 38) with a view to removing inconsistencies and clarifying wording (effective for annual periods beginning on or after July 1, 2014);
- Amendments resulting from Annual Improvements 2011-2013 Cycle issued in December 2013 (IFRS 1, IFRS 3, IFRS 13 and IAS 40) with a view to removing inconsistencies and clarifying wording (effective for annual periods beginning on or after July 1, 2014);
- IFRIC 21 'Levies' (effective for annual periods beginning on or after January 1, 2014)

**2.5. Comparative Information**

Comparative information includes the Bank's financial statements as of and for the year ended December 31, 2012.

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES****3.1. Interest Income and Expenses**

Interest income and expenses, including penalty interest and other income and other expenses arising from interest-bearing assets and interest-bearing liabilities are recognized in the income statement on an accrual basis and pursuant to the contractual terms agreed upon by and between the Bank and its clients.

Income from loan origination fees and commissions is deferred and recognized as interest income within the income statement by applying the effective interest method, i.e. as the adjustment of effective return on loans issued.

Interest income also includes income from hedging financial instruments, mostly based on indexing repayment annuities to the RSD/EUR exchange rate or another currency exchange rate, or consumer price index and is calculated at each month-end over the repayment period and as at the repayment annuity maturity date.

**NOTES TO THE FINANCIAL STATEMENTS**

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.***3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)****3.2. Fee and Commission Income and Expenses**

Fee and commission income and expenses are recognized as per "matching principle."

Fee and commission income and expenses from banking services are recognized when such services are invoiced and rendered within the income statement. Fees and commission charged for guarantees, sureties and letters of credit issued are deferred and recognized as income proportionately over their maturity periods.

**3.3. Income and Expenses from Securities**

All realized gains and losses arising from movements in the market value are carried through profit and loss.

Gains and losses arising from changes in amortized cost of securities held to maturity are recognized as income and expenses.

Unrealized gains and losses incurred upon the change in the market value of investments available for sale are recognized under revaluation reserves within equity. When such assets are sold or permanently impaired, respective portions of the previously formed revaluation reserves are stated in the income statement as gains or losses on the sale of securities, i.e. as impairment gains or losses.

Gains/losses based on the contractually agreed currency clause and changes in exchange rates of securities available for sale as well as interest income from securities available for sale are included in the income statements.

Dividend income from investments in shares issued by other legal entities is included in dividend income upon dividend collection

Impairment allowances for estimated risk effects on all types of securities are recognized in the Bank's income statement.

**3.4. Foreign Exchange Translation**

Transactions denominated in foreign currencies are translated into dinars at official middle exchange rates as determined in the interbank currency market and effective at the date of each transaction.

Assets and liabilities denominated in foreign currencies are translated into dinars by applying the official middle exchange rates as determined in the interbank currency market and prevailing at the balance sheet date.

Net foreign exchange positive or negative effects arising upon the translation of transactions, and the assets and liabilities denominated in foreign currencies are credited or charged to the income statement as foreign exchange gains or losses.

Commitments and contingent liabilities denominated in foreign currencies are translated into dinars by applying the official middle exchange rates as determined in the interbank currency market and prevailing at the balance sheet date.

**3.5. Property, Investment Property, Equipment and Intangible Assets****3.5.1. Intangible Assets**

The Bank's intangible assets are recognized at cost or purchase price. Subsequent to the initial recognition, intangible assets are stated at cost less accumulated amortization and impairment losses.

Calculation of amortization of intangible assets commences in the month following the one in which a relevant intangible assets was placed into use or became available for use.



**NOTES TO THE FINANCIAL STATEMENTS**

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.***3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)****3.5. Property, Investment Property, Equipment and Intangible Assets (Continued)****3.5.1. Intangible Assets (Continued)**

Amortization of intangible assets is charged to the base comprised of cost net of residual value. If the residual value of an asset is immaterial, it is not taken into consideration, i.e. it does not reduce the amortization base.

Intangible assets are amortized on straight-line basis using the annual amortization rates ranging from 14.29 to 33.34%.

**3.5.2. Property and Equipment***Recognition and Measurement*

Property and equipment are initially measured at cost or purchase price. Fixed assets other than property are measured at cost less accumulated depreciation and impairment losses. As from January 2005, the Bank had adopted revaluation method for properties in its ownership. In 2013, based on the market value appraisal of the Bank's properties performed by a certified appraiser, fair value of properties was adjusted and effects of the valuation were recognized. The positive valuation effect was recognized within equity, whereas the negative valuation effect was recognized as decrease in previously formed revaluation reserves and/or expenses of the period.

Cost includes all acquisition-related expenses. Purchased software necessary for the functioning of equipment is capitalized as part of such equipment.

In instances that parts of a single asset have different useful life durations, they are carried as separate items (major components) of equipment.

Following initial recognition, the Bank applies cost model for subsequent measurement of equipment. Following initial recognition, the Bank applies revaluation model for subsequent measurement of property.

*Subsequent Expenditure*

Cost of spare part replacement is recognized at carrying value if it is probable that the future economic benefits associated with the respective spare part will flow to the Bank and if the spare part purchase price can be measured reliably. Spare parts and servicing equipment are recorded within the income statement when used up.

*Depreciation*

Depreciation is calculated on a straight-line basis to the cost or revalued amount of property and equipment by applying the following annual rates in order to write the cost or revalued amount less residual value of those assets down in equal annual amounts over their useful lives.

Annual depreciation rates applied are as follows

Buildings	2.5%
Computer equipment	25%
Furniture and motor vehicles	10%-15.5%
Leasehold improvements and other	4.25%-86.2%

**NOTES TO THE FINANCIAL STATEMENTS**

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.***3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)****3.5. Property, Investment Property, Equipment and Intangible Assets (Continued)****3.5.3. Investment Property**

The Bank's investment property is property held to earn rental income and/or for capital appreciation or both

An item of investment property is initially measured at cost or purchase price. Transaction costs are not included in the initial measurement.

The Bank applies cost method for subsequent measurement of investment property.

Depreciation of investment property is provided on a straight-line basis to the cost of investment property by applying the annual depreciation rate of 2.5%.

**3.6. Inventories****3.6.1. Inventories**

Inventories are stated at the lower of cost and net realizable value. The Bank includes in inventories assets acquired in lieu of or to secure collection of matured receivables arising from loans.

**3.6.2. Non-Current Assets Held for Sale**

Non-current assets held for sale are assets whose carrying amounts can primarily be recovered through sales and not through further utilization.

A non-current asset is classified as non-current asset held for sale if the following criteria are met:

- An asset (or a group of assets) is available for immediate sale in the condition as is;
- There is an adopted plan for sales of non-current assets and activities have already commenced to achieve the sales plan;
- There is an active market for such assets and the relevant asset is actively present on the market;
- The likelihood of prospective sales is high, i.e. it is expected that the sales will be realized within a year from the date of classification of the relevant item as a non-current asset held for sale.

Non-current assets held for sale are initially measured at the lower of the net book value (carrying amount) and the market value (fair value) net of costs to sell. From the initial classification of such assets as non-current assets held for sale, the Bank ceases to depreciate those assets.

In case of changes to the sales plan, a non-current asset ceases to be classified as a non-current asset held for sale and is measured at the lower of the following two amounts:

- Carrying amount of the relevant asset prior to its classification as a non-current asset held for sale allowing for the accumulated depreciation and impairment that would be recognized had the relevant asset not been classified as a non-current asset held for sale; and
- Recoverable amount as at the date of subsequent decision not to sell the relevant asset.

**3.7. Financial Instruments***Classification*

The Bank classifies its financial assets into the following categories: financial assets carried at fair value through profit and loss, loans and receivables, financial assets available for sale and financial assets held to maturity. Classification depends on the intended purpose for which the financial assets were acquired. The Bank's management classifies financial investments upon initial recognition.

**NOTES TO THE FINANCIAL STATEMENTS**

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.***3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)****3.7. Financial Instruments (Continued)***Recognition*

All regular way purchases or sales of financial assets are recognized and derecognized on a trade date basis.

*Measurement*

Financial instruments are initially measured at fair value, which includes transaction costs in all financial assets or liabilities except for those carried at fair value through profit and loss. Financial assets carried at fair value through profit and loss are initially recognized at fair value whereas the transaction costs are charged to the operating expenses within the income statement.

Available-for-sale financial and assets carried at fair value through profit and loss are subsequently stated at fair value. Loans and receivables as well as financial assets held to maturity are measured at amortized cost by applying the effective interest method.

Subsequent to initial recognition, financial liabilities are stated at amortized cost using the effective interest method, except for financial liabilities carried at fair value through profit and loss.

*Derecognition*

Financial assets cease to be recognized when the rights of use of such instruments have been realized, expired, abandoned, and/or ceded. Any right to ceded financial assets, created or retained by the Bank is recognized as a separate financial asset or liability.

Financial liabilities cease to be recognized when the Bank fulfills the obligations, or when the contractual repayment obligation has either been cancelled, ceded or has expired.

*Amortized Cost Measurement*

Amortized cost of a financial asset or a liability is the amount at which an asset or a liability is initially measured decreased by principal repayments made and increased or decreased by accumulated amortization by applying the effective interest method on the difference between the initial value and the nominal value at the instrument's maturity date, less any impairment.

*Fair Value Measurement*

Fair value of financial instruments is an amount for which an asset can be exchanged or a liability settles between knowledgeable and willing parties in an arm's length transaction.

Fair value is determined by applying the market information available at the reporting date and other valuation models used by the Bank.

Fair values of certain financial instruments stated at nominal values approximate their respective carrying values. Such instruments include cash and receivables and liabilities without contractually defined maturities or fixed interest rates. Other receivables and liabilities are reduced to the net present value by discounting the expected future cash flows by using current interest rates. In the opinion of the management, due to the nature of the Bank's operations and its generally adopted policies, there are no significant differences between the carrying value and fair value of the financial assets and liabilities.

Fair values of irrevocable loans and off-balance sheet items are equal to their carrying amounts.

**NOTES TO THE FINANCIAL STATEMENTS**

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.***3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)****3.7. Financial Instruments (Continued)***Impairment*

As at the balance sheet date the Bank reviews financial assets in order to determine whether there is indication of impairment. If there is objective evidence of impairment, the recoverable amount of the investment is determined. For the purpose of adequate and efficient credit risk management, the Bank has adopted internal bylaws prescribing special policies and procedures for identifying and managing bad assets.

The Bank's management assesses recoverability of receivables, i.e. allowance for impairment of investments based on individual assessment of risk-weighted receivables. Risk-weighted receivables are all past-due receivables. The Bank assesses the collectible amount of receivables and investments taking into consideration regularity in repayment, financial situation of the debtors and quality of collaterals securitizing the repayment as well as the contractually defined cash flows and historical credit losses.

The Bank charges allowance for the assessed impairment to the expenses of the period in which the impairment occurred. If in a subsequent period, the management determines that conditions have changed and the impairment no longer exists or decreases, the previously formed allowance for impairment is reversed to income in profit and loss. Reversal of impairment allowance cannot result in the carrying amount of the relevant asset in excess of what the carrying amount of the asset would have been had the impairment not been recognized.

**3.8. Loans**

Loans originated by the Bank are stated within the balance sheet at the amount of principal outstanding, less allowance for impairment, which is based on the assessment of specifically-identified exposures and losses that are inherent in the Bank's loan portfolio. The Bank's management applies the internally adopted methodology in the evaluation thereof based on the fully adopted and implemented IAS 39, as disclosed in Note 4.

Loans that are disbursed in dinars and index-linked to the dinar-EUR exchange rates, other currency exchange rates or to the consumer price index are revalued in accordance with the specific individual loan agreements in question. The difference between the nominal value of the principal outstanding and the revalued amount is stated within receivables from loans and advances to customers. The effects of such revaluation are included under gains and losses on the valuation of assets and liabilities.

**3.9. Financial Assets****3.9.1. Financial Assets Carried At Fair Value through Profit and Loss**

Financial assets carried at fair value through profit and loss are financial assets held for trading. A financial asset is classified into this category if acquired primarily for sale in the near term. Derivatives are also classified as assets held for trading except for those derivatives designated as risk hedging instruments against risks. Assets within this category are classified as current assets. Financial assets carried at fair value through profit and loss include old foreign currency savings bonds issued by the Republic of Serbia and bank and corporate shares acquired for trading.

**3.9.2. Financial Assets Held to Maturity**

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturity that the Bank has the positive intention and ability to hold to maturity. This category of securities includes commercial papers issued by legal entities.

If the Bank decides to sell a substantial portion of the financial assets held to maturity, the entire category is reclassified to assets available for sale. Financial assets held to maturity are classified as non-current assets unless their maturities are due in less than 12 months after the balance sheet date, in which case such assets are classified as current assets.

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.***3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)****3.9. Financial Assets****3.9.2. Financial Assets Held to Maturity (Continued)**

Financial assets held to maturity are initially recognized at cost. As at the balance sheet date, such instruments are stated at amortized cost, i.e. the present value of the future cash flows determined by applying the effective interest rate inherent in the instrument.

**3.9.3. Equity Investments and Other Financial Assets Available for Sale**

Financial assets available for sale are non-derivative financial assets that are designated as available for sale or not classified as loans and receivables, financial assets held to maturity and financial assets carried at fair value through profit and loss. Available-for-sale financial assets represent financial instruments intended to be held over an indefinite time period which may be sold for liquidity purposes, due to the movements in interest rates, exchange rates or prices of capital. Securities available-for-sale with fixed maturities for which an active market and quoted prices do not exist are measured at amortized cost using the effective interest method. Financial assets available for sale comprise commercial notes and bonds issued by the Republic of Serbia, shares of other banks and shares of and equity investments in other legal entities.

Available-for-sale assets are initially measured cost and stated at market value if known as the balance sheet date. Unrealized gains and losses incurred upon the change in the market value are stated as reserves within equity until this financial asset is sold, collected or disposed of, when revaluation reserves are transferred to income or expenses.

In instances of decrease in value of financial assets available for sale due to objective evidence of impairment (long-term and continuous decrease in fair value over a period longer than 12 months, or decrease in value of more than 30% of the assets' cost), accumulated loss recognized within equity is derecognized from equity and recognized as impairment loss within expenses, although such financial assets do not cease to be recognized (IAS 39.59, IAS 39.67 and IAS 39.68).

For equity investments the Bank has intention to hold such assets over an indefinite time. Equity investments may be sold for liquidity purposes or due to the movements in market prices. Equity investments for which there is no active market are measured at cost.

**3.10. Cash and cash Equivalents**

For the purpose of cash flow statement, cash and cash equivalents comprise cash on hand, balances on the accounts held with other banks and cheques in the process of collection.

**3.11. Managed Funds**

The Bank manages funds on behalf of, and for the account of third parties, and charges fees for these services. These items are not included in the Bank's balance sheet but presented within off-balance sheet items.

**3.12. Taxes and Contributions****3.12.1. Income Taxes**

Income tax represents an amount arrived at by applying the legally prescribed tax rate to the amount of profit before taxation stated in accordance with IAS/IFRS as adjusted for effects of permanent differences that reduce the prescribed tax rate to the effective tax rate

Current income tax is payable at the legally prescribed rate of 15% on the tax base determined within the tax balance and reported in the annual corporate income tax return. The taxable base stated in the income tax return includes the profit shown in the statutory statement of income, as adjusted for differences that are specifically defined under statutory tax rules of the republic of Serbia, less any prescribed tax credits.

**NOTES TO THE FINANCIAL STATEMENTS**

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated***3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)****3.12. Taxes and Contributions (Continued)****3.12.1. Income Taxes (Continued)**

The tax regulations in the Republic of Serbia do not envisage that any tax losses of the current period be used to recover taxes paid within a specific carryback period. However, current period tax losses stated in tax return may be used to reduce or eliminate taxes to be paid in future periods but only for duration of no longer than five ensuing years. Tax losses incurred prior to January 1, 2010 are available for carryforward for duration of ten ensuing years.

**3.12.2. Indirect Taxes and Contributions**

Indirect taxes and contributions include property taxes, value added tax, payroll taxes and contributions charged to employer and various other taxes and contributions paid pursuant to effective republic and local tax regulations. These taxes and contributions are included within other operating expenses.

**3.13. Deposits**

Deposits are stated at the amounts of placed funds which may be increased by the interest accrued, depending on the contractual terms agreed between the depositors and the Bank. The Bank agrees on interest rates depending on the amount of funds deposited.

Foreign currency deposits are stated in RSD at the official middle exchange rates prevailing as at the balance sheet date.

Deposits are presented as transaction and other deposits within the Bank's balance sheet.

**3.14. Equity**

The Bank's equity is composed of the founding capital, subsequently issued shares, reserves retained from earnings, revaluation reserves, retained earnings/accumulated losses and the profit for the year less unrealized losses on the securities available for sale.

The Bank's core capital was formed from the monetary contributions of the Bank's founders. A founder cannot withdraw assets contributed to the Bank's core capital.

**3.15. Employee Benefits**

In accordance with regulatory requirements in the Republic of Serbia, the Bank is obligated to pay contributions to tax authorities and to various state social security funds that guarantee social security insurance benefits to employees. These obligations involve the payment of taxes and contributions on behalf of the employee, by the employer, in the amounts computed by applying the specific, legally prescribed rates. The Bank is also legally obligated to withhold contributions from gross salaries to employees, and on behalf of its employees, to transfer the withheld portions directly to the applicable government funds. These taxes and contributions payable on behalf of the employee and employer are charged to expenses in the period in which they arise.

The Bank has agreed on voluntary health insurance for all members of the Bank's Executive Board. Pursuant to the effective regulations of the Republic of Serbia, such benefits are treated as salaries.

In 2013, the Bank made provisions for long-term liabilities for employee retirement benefits in accordance with IAS 19. The Bank hired a certified actuary to perform evaluation and calculation of provisions for the aforesaid purpose.

The Bank does not have own defined benefit plans or share-based remuneration options and there were no identified liabilities thereof as of December 31, 2013.

**3.16. Segment Information**

The Bank monitors and discloses information on its operating segments – lines of business (Note 55). The major portion of the Bank's business operations is conducted in the territory of the Republic of Serbia and, therefore, the information on geographical segments is not disclosed. Subsidiaries are not material for the Bank's stand-alone financial statements. Business operations of subsidiaries are presented in the consolidated financial statements.

**NOTES TO THE FINANCIAL STATEMENTS**

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated***4. SUMMARY OF SIGNIFICANT ACCOUNTING ESTIMATES****Key Accounting Estimates and Assumptions**

The management makes estimates and assumptions that influence the amounts of assets and liabilities of the forthcoming financial year. The estimated values often differ from the actually achieved results. The key assumptions in respect of the future events and other sources of estimations, uncertainties as of the balance sheet date which represent risk from material adjustments to the amounts of balance sheet items in the following fiscal year are presented in the following passages.

*Impairment Allowance*

The Bank reviews receivables and other investments in order to determine impairment allowance and provisions on a monthly basis. In determining whether the impairment losses on receivables and investments should be recognized in the income statement, the Bank assesses whether there is information/evidence indicative of the existence of a measurable decrease in the estimated future cash flows on a portfolio level before such losses can be identified at an individual level. Information indicating impairment losses include: irregularity and default in liability settlement, local market and economic conditions which cause delays in payment etc. Management's estimates of impairment of receivables and other investments using the estimated future cash flows are based on actual historical losses incurred on financial assets with similar risk exposure and similar impairment causes. The methodology and assumptions underlying the process of defining the amounts and periods of cash inflows from investments are reviewed on an ongoing basis in order to minimize the difference between the estimated and actual losses.

Impairment assessment is performed on an individual level for each materially significant loan and on a portfolio level for materially less significant loans. The amount of impairment is individually assessed as the difference between the carrying amount and the present value of the expected future cash flows determined by discounting the relevant loan at the effective interest rate thereof.

Impairment of materially less significant loans is assessed on a portfolio basis for each credit rating group separately, given their similar characteristics in respect of credit risk in the percentage of migration of the relevant credit rating group into the V credit rating group as adjusted for the percentage of collected loans previously classified into V credit rating group. If individual impairment assessment of a materially significant loan reveals no objective evidence of loan impairment, the impairment thereof is calculated as the percentage of impairment of the whole credit rating group the loan belongs to. The amounts of inflows expected from a loan are assessed based on evidence of the debtor's planned earnings. In case these are determined as insufficient, the Bank assesses the cash flow from collateral foreclosure. The number of days in default against certain receivables from debtors is determined by considering all relevant evidence about the timeline of debtors' planned earnings inflow as well as historical default of those debtors.

*Fair Value*

The fair value of financial instruments for which an active market does not exist is determined by applying different valuation methods and techniques. For financial instruments with less trading volume, whose market prices are therefore less transparent, determination of fair value is more subjective and requires a higher degree of assessment utilization depending on the instrument liquidity, risk concentration, market volatility, assumptions about the prices and other factors affecting the particular financial instrument.

*Provisions for Litigations*

The Bank assesses the probability of adverse outcome of the ongoing litigations as well as the amounts probable or reasonable loss estimates. Reasonable estimates encompass management's judgment after considering information including notifications, settlement, legal department estimates, available facts, potentially responsible party identification and their possible contribution to the resolution of suits as well as historical experience. Provision for litigation is formed/recognized when the Bank has a present obligation it will be required to settle and when a reliable estimate can be made of the amount of the obligation through thorough analysis. The required amount of provision can change in the future due to new events or new information obtained.

Matters that either represent contingent liabilities or fail to meet the criteria for provisioning are disclosed except in instances of remote probability that economic benefits will flow out of the Bank.

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

All amounts expressed in thousands of RSD, unless otherwise stated.

## 5. INTEREST INCOME AND EXPENSES

## a) Interest Income

	Year Ended December 31,	
	2013	2012
<i>Interest income in RSD</i>		
<i>From loans</i>		
- finance and insurance sector	1,246,701	396,740
- public enterprises	381,365	-
- corporate customers	8,372,768	8,647,012
- entrepreneurs	255,703	222,550
- public sector	492,279	487,996
- retail customers	5,030,139	4,686,282
- other customers	983	1,674
<i>From deposits</i>		
- finance and insurance sector	710,874	476,332
<i>From securities</i>		
- finance and insurance sector	246,160	116,704
- corporate customers	7,355	12,214
- public sector	1,868,442	2,000,824
<i>From other investments</i>		
- corporate customers	156,303	108,804
- entrepreneurs	2	29
- retail customers	1,079,667	923,684
	<u>19,848,539</u>	<u>18,080,845</u>
<i>Interest income in foreign currencies</i>		
<i>From foreign currency loans</i>		
- corporate customers	718,947	745,177
- entrepreneurs	963	1,213
- non-residents	67,817	426,668
<i>From foreign currency deposits – non-residents</i>		
	5,628	13,715
<i>From foreign currency securities</i>		
- public sector	1,381,799	851,334
- non-residents	67	-
<i>From other investments in foreign currencies</i>		
- finance and insurance sector	11,017	11,528
- non-residents	30	600
	<u>2,188,268</u>	<u>2,050,235</u>
	<u>22,034,807</u>	<u>20,130,880</u>

Within RSD interest income, deferred interest income on loans totaled RSD 485,377 thousand, whereas deferred interest income in foreign currencies amounted to RSD 26,438 thousand. Loan origination fee income represents 2.37% of the total recognized interest income.

Fees that are collected in advance comprising deferred income totaling RSD 808,666 thousand are presented within other liabilities within the Bank's balance sheet (Note 41).

The estimated effect of interest that was not accrued and stated within the Bank's income statement for the year 2013 amounted to RSD 228,673 thousand and is associated with suspended interest on loans and investments subject to litigation.



## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

All amounts expressed in thousands of RSD, unless otherwise stated.

## 5. INTEREST INCOME AND EXPENSES (Continued)

## b) Interest Expenses

	Year Ended December 31,	
	2013	2012
<i>Interest expenses in RSD</i>		
<i>For borrowings</i>		
- finance and insurance sector	1,522	69,643
<i>For deposits</i>		
- finance and insurance sector	814,838	559,846
- public enterprises	129,111	173,423
- corporate customers	1,291,806	497,862
- entrepreneurs	15,010	12,885
- public sector	405,747	871,631
- retail customers	149,352	128,794
- non-residents	1,259	1,531
<i>Based on other liabilities</i>		
- corporate customers	18	119
- retail customers	5,173	2,290
	<u>2,813,636</u>	<u>2,318,024</u>
<i>Interest expenses in foreign currencies</i>		
<i>For loans</i>		
- finance and insurance sector	234,362	61,950
- corporate customers	4,983	-
- entrepreneurs	3	-
- public sector	-	8
- non-residents	647,586	654,288
<i>For deposits</i>		
- finance and insurance sector	157,191	57,036
- public enterprises	25,838	82,204
- corporate customers	283,685	573,140
- public sector	3,743	494
- retail customers	4,940,787	5,468,355
- non-residents	2,697	4,879
<i>Based on other liabilities</i>		
- financial and insurance sector	31	176
- non-residents	14	10
	<u>6,280,900</u>	<u>6,902,540</u>
	<u>9,094,536</u>	<u>9,220,564</u>

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

All amounts expressed in thousands of RSD, unless otherwise stated.

## 6. FEE AND COMMISSION INCOME AND EXPENSES

## a) Fee and Commission Income

	Year Ended December 31,	
	2013	2012
<i>Fees and commissions in RSD</i>		
- finance and insurance sector	172,409	196,717
- public enterprises	43,727	41,840
- corporate customers	1,948,304	2,067,445
- entrepreneurs	627,043	561,649
- public sector	146	1,254
- retail customers	2,429,480	2,176,768
- non-residents	126,709	124,984
	<u>5,347,818</u>	<u>5,170,657</u>
<i>Fees and commissions in foreign currencies</i>		
- finance and insurance sector	3,098	1,177
- corporate customers	-	12,265
- retail customers	58,295	51,757
- non-residents	84,000	99,058
	<u>145,393</u>	<u>164,257</u>
	<u>5,493,211</u>	<u>5,334,914</u>

## b) Fee and Commission Expenses

	Year Ended December 31,	
	2013	2012
<i>Fees and commissions in RSD</i>		
- financial and insurance sector	414,850	324,398
- corporate customers	250,535	246,617
- non-residents	14,100	13,229
	<u>679,485</u>	<u>584,244</u>
<i>Fees and commissions in foreign currencies</i>		
- non-residents	248,578	196,204
	<u>248,578</u>	<u>196,204</u>
	<u>928,063</u>	<u>780,448</u>

## 7. NET GAINS / (LOSSES) ON THE SALE OF SECURITIES CARRIED AT FAIR VALUE THROUGH PROFIT AND LOSS

	Year Ended December 31,	
	2013	2012
Gains on the sale of securities carried at fair value through profit and loss	16,340	2,656
Losses on the sale of securities carried at fair value through profit and loss	-	(1,880)
Net gains on the sale of securities carried at fair value through profit and loss	<u>16,340</u>	<u>776</u>

## 8. NET GAINS ON THE SALE OF SECURITIES AVAILABLE FOR SALE

	Year Ended December 31,	
	2013	2012
Net gains on the sale of securities available for sale	<u>1,738</u>	<u>83,947</u>

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.*

## 9. FOREIGN EXCHANGE LOSSES, NET

	Year Ended December 31,	
	2013	2012
Foreign exchange gains	1,440,279	5,662,006
Foreign exchange losses	<u>(2,397,897)</u>	<u>(13,723,387)</u>
	<u>(957,618)</u>	<u>(8,041,381)</u>

Foreign exchange gains and losses comprise positive and negative effects of foreign exchange translation of transactions performed in foreign currencies during the year and effects of translation of balance sheet items into dinars at official exchange rates at each month-end.

Calculation of foreign exchange gains and losses is conducted and stated at gross principle (foreign exchange gains and losses) during the financial year in accordance with the regulations of the National Bank of Serbia.

## 10. INCOME FROM DIVIDENDS AND EQUITY INVESTMENTS

	Year Ended December 31,	
	2013	2012
Income from dividends and equity investments	<u>391,724</u>	<u>2,251</u>

In 2013 the bank received dividend payment from its subsidiary bank in Budva, Montenegro in the amount of RSD 387,597 thousand (EUR 3,400 thousand). For this payment, withholding tax was paid at the rate of 9% in the Republic of Montenegro in the amount of RSD 34,684 thousand (EUR 306 thousand). Net dividend paid amounted to RSD 352,713 thousand, i.e. EUR 3,094 thousand.

## 11. OTHER OPERATING INCOME

	Year Ended December 31,	
	2013	2012
Other operating income	186,815	157,217
Collected receivables previously written off	26	506
Gains on the sale of property, equipment and intangible assets	12,136	38,481
Write-off of liabilities	5,197	3,314
Surpluses	1	2,556
Other income	<u>133,744</u>	<u>38,948</u>
	<u>337,919</u>	<u>241,022</u>

The most significant amount within other operating income represents rental income from lease of property of RSD 105,544 thousand.

Based on the relevant court ruling, within the item other income the Bank recognized the amount of RSD 102,301 thousand related to the penalty interest accrued on uncollected lease receivables due from Politika a.d., Beograd. This uncollected lease receivable was fully provided for.

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

All amounts expressed in thousands of RSD, unless otherwise stated.

## 12. IMPAIRMENT (LOSSES) GAINS AND PROVISIONS, NET

	Year Ended December 31,	
	2013	2012
<b>a) Losses</b>		
Impairment losses per balance sheet assets		
- loans and advances to customers	7,937,710	6,336,717
- interest and fee receivables	715,149	298,306
- securities held to maturity	38,144	6,909
- equity investments and other securities available for sale	-	76,783
- other assets	87,345	190,055
Impairment losses per off-balance sheet items	602,322	522,524
Provisions for liabilities arising from litigations (Note 37 a)	13,100	218,528
Provisions for retirement benefits (Note 37 b)	7,637	49,359
Suspended interest	26,603	117,483
	<u>9,428,010</u>	<u>7,816,664</u>
<b>b) Gains</b>		
Reversal of impairment of balance sheet assets		
- loans and advances to customers	4,903,842	5,458,400
- interest and fee receivables	254,407	234,856
- securities held to maturity	38,648	7,073
- equity investments and other securities available for sale	-	-
- other assets	386,763	54,537
Reversal of provisions for losses per off-balance sheet items	576,908	526,910
Reversal of unused provisions for liabilities arising from litigations (Note 37 a)	381,670	18,249
Reversal of unused other provisions for employee benefits (Note 37 b)	3,623	48,929
Collected interest previously suspended	15,571	23,411
	<u>6,561,432</u>	<u>6,372,365</u>
<b>Losses, net (a-b)</b>	<u>(2,866,578)</u>	<u>(1,444,299)</u>

Based on the classification of loans and investments in accordance with the requirements of the National Bank of Serbia, as of December 31, 2013, the Bank assessed the special reserve for estimated losses based on the Bank's aggregate credit risk exposure.

In accordance with the NBS Decision on the Classification of Balance Sheet Assets and Off-Balance Sheet Items of the Bank, the positive difference between provisions against potential losses calculated in line with the aforementioned Decision and amount of impairment allowances for balance sheet items and provisions for off-balance sheet items calculated in line with the internally adopted methodology represents the amount of required provisions against potential losses and is recorded on a separate account.

Based on the court decision on the first partial bankruptcy estate distribution for settlement of the second payment priority creditors in the bankruptcy procedure over Jugobanka a.d., Beograd, in January 2014, the Bank collected receivables in the amount of RSD 49,435 thousand (Note 27). As at the reporting date, December 31, 2013, the Bank reversed impairment allowance thereof in full amount collected in accordance with the requirements of IAS 10 "Events After the Reporting Period".

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

All amounts expressed in thousands of RSD, unless otherwise stated.

## 12. IMPAIRMENT (LOSSES)/ GAINS AND PROVISIONS, NET (Continued)

## MOVEMENTS ON THE ACCOUNTS OF IMPAIRMENT ALLOWANCES AND PROVISIONS FOR OFF-BALANCE SHEET ITEMS

	Interest and Fee Receivables	Loans and Deposits	Securities	Equity Investments	Other investments	Other Assets	Off- Balance Sheet Items (Note 37 c)	Total
Balance, January 1, 2012	1,563,515	11,706,428	4,671	446,954	3,177,855	305,242	497,632	17,702,297
Charge for the year	715,149	7,432,555	38,144	-	505,155	87,345*	602,322	9,380,670
Decrease	(254,407)	(4,340,112)	(38,648)	-	(563,730)	(386,763)	(576,908)	(6,160,568)
Foreign exchange gains	4,355	47,397	444	-	7,328	734	-	60,258
Write-offs	(10,304)	(10,689)	-	-	(736)	(2,055)	-	(23,784)
Other movements	(15,748)	2,803	-	-	(2,818)	545,105	(49,399)	479,943
Balance, December 31, 2012	2,002,560	14,838,382	4,611	446,954	3,123,054	549,608	473,647	21,438,816

\* within "other assets" the Bank included negative effects of the change in the value of assets acquired in lieu of debt collection

	Year Ended December 31,	
	2013	2012
<b>Calculation of provisions</b>		
a) Special reserve for estimated losses per		
- balance sheet assets	41,008,734	29,535,247
- off-balance sheet items	833,809	782,289
<b>Total a</b>	41,842,543	30,317,536
b) Impairment allowance and provisions calculated in line with the internally adopted methodology (IAS 39)		
- impairment allowance for balance sheet assets	20,965,169	17,204,665
- provisions against losses per off-balance sheet items	473,647	497,632
<b>Total b</b>	21,438,816	17,702,297
c) Difference between the amounts of calculated impairment allowance and provisions		
- balance sheet assets	20,043,565	12,330,582
- off-balance sheet items	360,162	284,657
<b>Total c (a - b)</b>	20,403,727	12,615,239
d) Reserves retained from earnings for estimated losses per balance sheet assets and off-balance sheet items created in prior years		
- balance sheet assets	15,927,046	14,077,046
- off-balance sheet items	708,394	708,394
<b>Total d</b>	16,635,440	14,785,440
e) Total required special reserve for estimated losses according to the NBS methodology		
- balance sheet assets	20,559,411	13,089,033
- off-balance sheet items	483,108	368,107
<b>Total</b>	21,042,519	13,457,140

Movements on reserves retained from earnings are disclosed in Note 43

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.***12. IMPAIRMENT (LOSSES)/ GAINS AND PROVISIONS, NET (Continued)**

Pursuant to the regulations of the National Bank of Serbia, in addition to impairment allowance, the Bank is obligated to form additional reserves retained from earnings for estimated losses on classifying assets, which totaled RSD 20,559,411 thousand. In prior years the Bank created reserves retained from earnings for estimated losses per balance sheet assets totaling RSD 15,927,046 thousand as of December 31, 2013.

Pursuant to the regulations of the National Bank of Serbia, the Bank is obligated to form reserves retained from earnings for estimated losses per classifying off-balance sheet items, which totaled RSD 483,108 thousand. In prior years the Bank created reserves retained from earnings for estimated losses per off-balance sheet items totaling RSD 708,394 thousand as of December 31, 2013.

**13. STAFF COSTS**

	Year Ended December 31,	
	2013	2012
Net salaries	2,583,349	2,449,198
Compensations	408,709	471,746
Taxes on salaries and benefits	413,507	454,665
Contributions to salaries and benefits	757,473	683,430
Temporary and seasonal employees	54,146	64,628
Other staff costs	40,925	62,679
	<u>4,258,109</u>	<u>4,186,346</u>

**14. DEPRECIATION AND AMORTIZATION CHARGE**

	Year Ended December 31,	
	2013	2012
Depreciation and amortization charge	<u>792,648</u>	<u>752,356</u>

**15. OPERATING AND OTHER EXPENSES**

	Year Ended December 31,	
	2013	2012
Cost of materials	460,929	520,422
Production service costs	2,036,060	1,923,528
Non-material costs (without taxes and contributions)	1,615,612	1,507,289
Taxes	142,445	87,372
Contributions	818,697	794,748
Other costs	39,296	40,827
Losses on the sale of property, equipment and intangible assets	42	-
Losses on disposal of property, equipment and intangible assets	3,149	1,672
Shortages and damages	4,834	7,600
Other expenses	400,566	49,547
	<u>5,519,630</u>	<u>4,933,005</u>

Within item of "other expenses" totaling RSD 400,566 thousand, the amount of RSD 339,883 thousand refers to the expenses related to the lost legal suit against the entity Ineks Interesksport for a portion of the liability that was not provided for (Note 37).

## NOTES TO THE FINANCIAL STATEMENTS

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*All amounts expressed in thousands of RSD, unless otherwise stated.*

## 15. OPERATING AND OTHER EXPENSES (Continued)

Within production service costs, rental costs for 2013 amounted to RSD 644,915 thousand. Rental costs mostly refer to the operating lease of business premises in the amount of RSD 568,131 thousand.

As of December 31, 2013, commitments per operating lease contracts for business premises for future periods, excluding value added tax, for 212 business premises with the total area of 34,565.19 m<sup>2</sup> totaled (in thousands of RSD).

- within a year	455,767
- from one to five years	1,300,046
- over five years	<u>100,511</u>
Total	<u>1,856,324</u>

The Bank recognizes liabilities per operating lease of business premises as regular rental costs on a monthly basis.

## 16. GAINS ON VALUATION OF ASSETS AND LIABILITIES

	Year Ended December 31, 2013	2012
Gains on the valuation of investments and receivables:	6,497,855	17,179,893
Gains on the valuation of securities	14,787	41,892
Gains on the valuation of liabilities	421,001	767,535
Gains on the valuation of property, equipment, investment property and intangible assets	<u>12,260</u>	<u>173</u>
	<u>6,945,903</u>	<u>17,988,493</u>

## 17. LOSSES ON VALUATION OF ASSETS AND LIABILITIES

	Year Ended December 31, 2013	2012
Losses on the valuation of investments and receivables:	5,573,681	7,792,526
Losses on the valuation of securities	9,004	14,937
Losses on the valuation of liabilities	462,464	2,040,489
Gains on the valuation of property, equipment, investment property and intangible assets	<u>170,936</u>	<u>4,270</u>
	<u>6,216,085</u>	<u>9,852,222</u>
Net gains on the valuation of assets and liabilities	<u>729,818</u>	<u>8,137,271</u>

Gains/losses on the valuation of assets include the calculated effect of currency clause hedge against the foreign currency risk.

Gains/losses on the valuation of securities include the effects of reduction of securities to their market value.

Gains/losses on the valuation of liabilities include the calculated effect of currency clause hedge against the currency risk for deposits received from customers.

Gains/losses on the valuation of property, equipment, investment property and intangible assets are presented in Note 29.

The Bank calculates effects of valuation at each month-end during the year and at each transaction date.

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

All amounts expressed in thousands of RSD, unless otherwise stated.

## 18. INCOME TAXES

## a) Components of income taxes

	Year Ended December 31,	
	2013	2012
Current income tax expense	-	(472,448)
Gains from creation of deferred tax assets and reversal of deferred tax liabilities	87,950	32,885
Losses from creation of deferred tax liabilities and reversal of deferred tax assets	-	(10,953)
	<u>87,950</u>	<u>(450,516)</u>

## b) Numerical reconciliation between tax expense stated in the income statement and the product of the accounting results multiplied by the applicable tax rate

	Year Ended December 31,	
	2013	2012
Profit before taxes	4,588,375	4,572,662
Income tax at the statutory tax rate of 15%	688,256	457,266
Tax effects of the expenses not recognized within the tax balance	41,352	42,334
Tax effects of the net capital gains/losses	(73)	(1,261)
Tax effects of the difference between the tax-purpose and accounting depreciation and amortization of fixed assets	32,010	21,364
Tax effects of the transfer prices	1,311	445
Tax effects of income reconciliation	(46,245)	(1,820)
Tax effects of the interest income from debt securities issued by the Republic of Serbia, AP Vojvodina or NBS	(668,255)	-
Tax credit used in the current year	(48,356)	(45,880)
Tax effect adjustments (used and new ones)	(87,950)	(21,932)
<b>TAX EFFECTS STATED WITHIN THE INCOME STATEMENT</b>	<u>87,950</u>	<u>(450,516)</u>
<b>C. EFFECTIVE TAX RATE</b>	<u>0.00</u>	<u>9.85</u>

The Bank had no current income tax liabilities mostly due to the decrease in the tax base for interest income from debt securities issued by the Republic of Serbia, Autonomous Province of Vojvodina or the National Bank of Serbia pursuant to Article 25, paragraph 2 of the Corporate Income Tax Law.

The Bank made income tax advance payments in the amount of RSD 777,491 thousand in 2013 as monthly tax liabilities stipulated by the Income Tax Law.

## 19. GAINS FROM CREATION OF DEFERRED TAX ASSETS AND DECREASE IN DEFERRED TAX LIABILITIES

	Year Ended December 31,	
	2013	2012
Gains from creation of deferred tax assets and decrease in deferred tax liabilities – change in the statutory tax rate from 10% to 15%	-	14,935
Gains from creation of deferred tax assets and decrease in deferred tax liabilities	87,950	17,950
	<u>87,950</u>	<u>32,885</u>



## NOTES TO THE FINANCIAL STATEMENTS

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All amounts expressed in thousands of RSD, unless otherwise stated.

## 19. GAINS FROM CREATION OF DEFERRED TAX ASSETS AND DECREASE IN DEFERRED TAX LIABILITIES (Continued)

The total effect of the change in deferred tax assets /liabilities amounted to RSD 87,950 thousand and it includes the effect of creation of new deferred tax assets in the amount of RSD 32,805 thousand and decrease in deferred tax liabilities in the amount of RSD 55,145 thousand.

	December 31, 2013	December 31, 2012
Provisions for retirement benefits and unused annual leaves	602	13,872
Temporarily unrecognized expenses arising from impairment of assets	32,132	19,002
Temporarily unrecognized expenses arising from calculated public duties not paid	71	(11)
Temporary difference between the carrying amounts and the tax base of fixed assets	55,145	-
	<u>87,950</u>	<u>32,885</u>

## MOVEMENTS ON THE ACCOUNTS OF DEFERRED TAX ASSETS AND LIABILITIES

	Deferred Tax Assets	Deferred Tax Liabilities	Net Tax Effect
Opening balance at January 1, 2013	62,656	(57,760)	4,896
Creation of tax liabilities against revaluation reserves based on fair value adjustment of property	-	(103,002)	(103,002)
Gains from decrease in deferred tax liabilities (temporary differences between the carrying amounts and the tax base of fixed assets )	-	55,145	55,145
Gains from creation of deferred tax assets (long-term provisions per IAS 19)	602	-	602
Gains from creation of deferred tax assets (calculated public duties not paid)	71	-	71
Gains from creation of deferred tax assets (based on impairment of assets)	32,132	-	32,132
Balance at December 31, 2013	<u>95,461</u>	<u>(105,617)</u>	<u>(10,156)</u>

Based on the fair value adjustment of property and recognition of increase in the value thereof within equity, a deferred tax liability was created against revaluation reserves in the amount of RSD 103,002 thousand. For this reason (increase in the carrying amount of property and equipment based on the appraisal thereof) deferred tax liabilities decreased and the decrease was credited to the net profit for the year in the amount of RSD 55,145 thousand.

- i) **Deferred tax assets – based on long-term provisions for employee retirement benefits and unused annual leaves, temporarily unrecognized expenses arising from impairment of assets and temporarily unrecognized expenses arising from calculated public duties not paid**

	2013		2012		Gains on Creation of Tax Assets
	Provisions	Deferred Tax Assets at 15% Rate	Provisions	Deferred Tax Assets at 15% Rate	
Long-term provisions per IAS 19	280,585	42,068	276,571	41,486	602
Assets based on the calculation of public duties	545	82	73	11	71
Assets based on the impairment of assets	355,272	53,291	141,059	21,159	32,132
Total		<u>95,461</u>		<u>62,656</u>	<u>32,805</u>

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

All amounts expressed in thousands of RSD, unless otherwise stated.

## 19. GAINS FROM CREATION OF DEFERRED TAX ASSETS AND DECREASE IN DEFERRED TAX LIABILITIES (Continued)

## ii) Deferred tax liabilities - Temporary difference between the carrying amounts and the tax base of fixed assets

	2013		2012		Effect in 2013	
	Amount of Fixed Assets	Deferred Tax Liabilities at 15% Rate	Amount of Fixed Assets	Deferred Tax Liabilities at 15% Rate	Gains on Reversal of Tax Liabilities	Tax Liabilities against Revaluation Reserves
Tax base	8,107,552	-	7,523,460	-	-	-
Carrying amount	8,811,661	-	7,908,521	-	-	-
Difference	704,109	105,617	385,061	57,760	(55,145)	103,002
<b>NET DEFERRED TAX (LIABILITIES) / ASSETS IN THE BALANCE SHEET</b>		<b>(10,156)</b>		<b>4,896</b>		

## 20. LOSSES ON DECREASE IN DEFERRED TAX ASSETS AND CREATION OF DEFERRED TAX LIABILITIES

	December 31, 2013	December 31, 2012
Losses on decrease in deferred tax assets and creation of deferred tax liabilities – change in the statutory tax rate from 10% to 15%	-	23,453
Decrease in loss from based on the decrease of deferred tax liabilities	-	(12,500)
	-	10,953

## 21. CASH AND CASH EQUIVALENTS

	December 31, 2013	December 31, 2012
<i>In RSD</i>		
Gyro account	22,926,420	21,884,424
Cash on hand	2,524,909	2,612,665
	25,451,329	24,497,089
<i>In foreign currencies</i>		
Foreign currency accounts	11,351,000	14,077,140
Cash on hand	1,921,714	1,722,461
Foreign currency cash equivalents – cheques in the course of collection	14,836	21,272
Other cash and cash equivalents	2,398,816	196,119
	15,686,366	16,016,992
Gold and other precious metals	99	99
	41,137,794	40,514,180

The Bank's required reserve represent the minimum deposits set aside in accordance with the NBS "Decision on Required Reserves of Banks with the National Bank of Serbia." The calculation of the required reserve in dinars is performed once a month – on the 17th day of the month based on the average balance of dinar deposits as found in the prior calendar month. The required reserve in dinars is allocated by the Bank in dinars at its gyro account and these funds may be used for liquidity purposes. The Bank is obligated to maintain the average monthly balance on its gyro account in the amount of required reserve in dinars where, in order to attain the average daily balance of allocated required reserve, the daily balance found on the gyro account may be below or above the calculated required reserve in dinars.

## NOTES TO THE FINANCIAL STATEMENTS

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## 21. CASH AND CASH EQUIVALENTS (Continued)

The annual interest rate applied to allocated resources found on the regular account used for required reserves in equals 2.5%. In 2013 the Bank maintained the average monthly balance in the amount of required reserve in dinars, i.e. required reserves in dinars were not used at any time.

Within the item "other cash and cash equivalents" the amount of RSD 2,392,726 thousand refers to the funds the Bank received on its account held with the Central Registry of Securities as collection of matured Government-issued securities in foreign currencies.

## 22. REVOCABLE LOANS AND DEPOSITS

	December 31, 2013	December 31, 2012
<i>In RSD</i>		
Loans based on repo transactions	12,246,700	4,000,000
<i>In foreign currencies</i>		
Required reserve in foreign currency held with NBS	41,148,420	39,053,502
	<u>53,395,120</u>	<u>43,053,502</u>

The Bank calculates required reserve in foreign currency on the 17th day of the month based on the average balance of foreign currency deposits registered in the preceding calendar month. Required reserve in foreign currency is allocated onto a special account held with the National Bank of Serbia and these assets may be drawn as necessary. The Bank is under obligation to maintain the average monthly balance of allocated foreign currency required reserve in the amount of calculated foreign currency required reserve, where, for the purposes of realizing average daily balance of allocated required reserve, the daily balance on the account of required reserve may be below or above the calculated foreign currency required reserve.

Foreign currency required reserve does not accrue interest. During 2013, in accordance with the Decision on Required Reserves of Banks with the National Bank of Serbia, the Bank allocated a certain portion of its foreign currency reserve in dinars to its gyro account.

## 23. RECEIVABLES ARISING FROM INTEREST, FEES AND COMMISSION, TRADE, FAIR VALUE ADJUSTMENTS OF DERIVATIVES AND OTHER RECEIVABLES

	December 31, 2013	December 31, 2012
<i>Interest, fee and commission receivables in RSD</i>		
- interest	3,932,088	2,232,991
- fees	140,618	142,287
Receivables from trade in RSD	170	177
Other receivables in RSD - rentals	371,664	363,100
Less: Allowance for impairment of receivables in RSD	(1,716,933)	(1,284,149)
	<u>2,727,607</u>	<u>1,454,406</u>
<i>Interest, fee and commission receivables in foreign currencies</i>		
- interest	346,189	372,299
- fees	7	3
Less: Allowance for impairment of receivables in foreign currencies	(285,827)	(279,366)
	<u>60,569</u>	<u>92,936</u>
	<u>2,788,176</u>	<u>1,547,342</u>

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.*

## 24. LOANS AND ADVANCES TO CUSTOMERS

	December 31, 2013	December 31, 2012
<i>RSD loans to customers</i>		
Loans per transaction accounts	5,479,565	5,615,020
Consumer loans	1,165,521	1,903,601
Working capital loans	47,729,473	48,392,968
Export loans	2,905,328	3,076,278
Investment loans	36,897,924	33,486,818
Housing loans	33,800,924	30,109,265
Other loans	45,483,860	44,625,186
Less: Allowance for impairment of RSD loans	<u>(11,566,892)</u>	<u>(8,638,581)</u>
	161,895,703	158,570,555
<i>Foreign currency loans to customers</i>		
Loans for the payment of goods imported and services received from abroad	4,805,145	5,112,910
Overnight loans	9,238,017	2,170,276
Other loans	11,113,991	13,933,828
Less: Allowance for impairment of foreign currency loans	<u>(3,051,579)</u>	<u>(2,839,872)</u>
	22,105,574	18,377,142
<i>Other and earmarked foreign currency deposits</i>		
Other foreign currency deposits	222,755	387,143
Less: Allowance for impairment of foreign currency deposits	<u>(219,911)</u>	<u>(227,975)</u>
	2,844	159,168
	<u>184,004,121</u>	<u>177,106,865</u>

During 2013, loans maturing up to one year in dinars and in foreign currencies were approved for the periods from one month to one year at interest rates ranging from 0.53% to 1.8% per month.

Loans with over one year maturities denominated in dinars and in foreign currencies were approved for a period of maximum 30 years at annual interest rates ranging from 3.35% (as increased by the interest rate agreed upon according to adequate monetary collateral type) to 22.5%.

Concentration of the aggregate loans approved to customers is presented in Note 53.

**Risks and Uncertainties**

The Bank's management recorded provisions for all estimated or known credit risks as of the date of issuing the financial statements. The Bank's loan portfolio contains a number of customers that are involved in the privatization and/or restructuring processes. The Bank's loan portfolio receivables were classified based on most recent financial information available, and the expected course of their respective restructuring processes. Unless these fail to result in settlement of liabilities due to the Bank, the Bank's receivables are mostly collateralized by mortgages assigned over property held by debtors, as well as pledge liens on movables. In the event that such attempts of collection prove to be unsuccessful, additional amounts of allowances for impairment and provisions for contingent liabilities will be required in the forthcoming reporting periods.

## NOTES TO THE FINANCIAL STATEMENTS

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## 25. SECURITIES (EXCLUDING TREASURY SHARES)

	December 31, 2013	December 31, 2012
<i>In RSD</i>		
<i>Securities carried at fair value through profit and loss</i>		
- shares of banks in RSD	490	708
- corporate shares	3,832	5,703
<i>Securities available for sale</i>		
- shares of banks in RSD	75	75
- corporate bonds (Tigar a.d., Pirot)	62,812	67,904
- bonds of banks	1,600,661	1,566,640
- Republic of Serbia bonds and Treasury bills	23,476,805	17,221,078
- bonds of local self-government	51,281	56,089
<i>Securities held to maturity</i>		
- corporate bonds (RDP B92 a.d., Beograd)	20,206	51,167
Less: Allowance for impairment of securities in RSD	(4,611)	(4,671)
	<u>25,211,551</u>	<u>18,964,693</u>
<i>In foreign currencies</i>		
<i>Securities carried at fair value through profit and loss</i>		
- Republic of Serbia bonds	93,751	206,492
<i>Securities available for sale</i>		
- Republic of Serbia bonds and Treasury bills	31,648,433	22,176,534
- bonds of foreign banks	49,730	-
	<u>31,789,914</u>	<u>22,383,026</u>
	<u>57,001,465</u>	<u>41,347,719</u>

Trading Securities

As of December 31, 2013, the market value of trading securities portfolio totaled RSD 98,073 thousand (December 31, 2012: RSD 212,903 thousand), whereof dinar denominated trading securities account for RSD 4,322 thousand and the foreign currency denominated trading securities amounted to RSD 93,751 thousand.

The largest investments were made into the Republic of Serbia old savings bonds, in the amount of RSD 93,751 thousand and in shares of the following companies: DIN fabrika duvana a.d., Niš of RSD 314 thousand, Metalac a.d., Gornji Milanovac of RSD 2,202 thousand, Messer Tehnogas a.d., Beograd of RSD 978 thousand and Zastava promet a.d., Beograd of RSD 210 thousand.

## 25. SECURITIES (EXCLUDING TREASURY SHARES)

Securities Available for Sale

As of December 31, 2013, the structure of investments made in securities available for sale was as follows:

*In RSD:*

Republic of Serbia Treasury bills in the amount of RSD 13,871,933 thousand, Republic of Serbia bonds in the amount of RSD 9,604,872 thousand; bonds from the City of Pančevo budget in the amount of RSD 51,281 thousand; bonds of the company Tigar a.d., Pirot in the amount of RSD 62,812 thousand; and bonds of the following banks: Societe generale banka a.d., Beograd in the amount of RSD 1,075,009 thousand, Erste banka a.d., Beograd in the amount of RSD 525,652 thousand and AIK banka a.d., Niš in the amount of RSD 75 thousand.

*In foreign currencies:*

Republic of Serbia Treasury bills in the amount of RSD 4,867,389 thousand; long-term Government of the Republic of Serbia bonds in the amount of RSD 26,444,359 thousand, Republic of Serbia old savings bonds in the amount of RSD 334,885 thousand; foreign bank bonds - Raiffeisen Bank International in the amount of RSD 49,730 thousand.

Securities Held to Maturity

The amount of RSD 20,206 thousand entirely relates to the bonds of the company RDP B92 a.d., Beograd.

## NOTES TO THE FINANCIAL STATEMENTS

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All amounts expressed in thousands of RSD, unless otherwise stated.

## 26. EQUITY INVESTMENTS (INTERESTS)

	December 31, 2013	December 31, 2012
Equity investments in subsidiaries domiciled in the country	140,000	140,000
Equity investments in subsidiary banks domiciled abroad	5,340,888	5,340,888
Equity investments in banks and financial organizations	135,867	136,236
Equity investments in corporate and other legal entities	457,178	451,430
Equity investments in foreign entities domiciled abroad	427,331	295,433
Less: Allowance for impairment	(446,954)	(446,954)
	<u>6,054,110</u>	<u>5,917,033</u>

As of December 31, 2013, equity investments in subsidiaries domiciled in the country related to KomBank Invest a.d., Beograd in the amount of RSD 140,000 thousand.

Equity investments in subsidiaries domiciled abroad relate to interests held in Komercijalna banka a.d., Banja Luka totaling RSD 2,974,615 thousand and Komercijalna banka a.d., Budva totaling RSD 2,366,273 thousand.

Equity investments in banks and financial institutions relate to Euroaxis bank, Moscow in the amount of RSD 78,387 thousand, AIK banka a.d., Niš in the amount of RSD 53,997 thousand, Jubmes banka a.d., Beograd in the amount of RSD 1,409 thousand and Union banka d.d., Sarajevo in the amount of RSD 1,874 thousand.

Equity investments in enterprises mainly refer to the following business entities: 14. oktobar a.d, Kruševac amounting to RSD 324,874 thousand, RTV Politika d.o.o., Beograd in the amount of RSD 37,634 thousand, Dunav osiguranje a.d., Beograd amounting to RSD 51,182 thousand and Politika a.d., Beograd amounting to RSD 35,216 thousand.

Equity investments in foreign entities are associated with the company VISA Inc, USA totaling RSD 343,706 thousand and Master Card, USA totaling RSD 83,625 thousand.

The allowance for impairment of other equity investments of RSD 446,954 thousand relates to the full (100%) impairment of cost for those equity investments that do not have a market value out of which the largest amounts refer to the following entities: 14. Oktobar a.d., Kruševac in the amount of RSD 324,874 thousand; RTV Politika d.o.o., Beograd in the amount of RSD 37,634 thousand; Politika a.d., Beograd in the amount of RSD 28,484 thousand; Dunav osiguranje a.d., Beograd in the amount of 28,828 thousand and AIK banka a.d., Niš in the amount of RSD 19,287 thousand.

## 27. OTHER INVESTMENTS

	December 31, 2013	December 31, 2012
<b>Other investments in RSD</b>		
- Purchased investments – factoring	159,499	103,282
Advances for acceptances, bills of guarantees and payments made upon guarantees called	1,654,239	1,445,695
Other investments	216,866	380,005
Less: Allowance for impairment	(983,708)	(968,074)
	<u>1,046,896</u>	<u>960,908</u>
<b>Other investments in foreign currencies</b>		
Advances for acceptances, bills of guarantees and payments made upon guarantees called	234,344	286,636
Secured letters of credit and other sureties	1,220,893	1,662,270
Other investments	2,586,431	2,527,863
Less: Allowance for impairment	(2,138,348)	(2,209,781)
	<u>1,862,322</u>	<u>2,266,988</u>
<b>TOTAL</b>	<u>2,929,218</u>	<u>3,227,896</u>

## NOTES TO THE FINANCIAL STATEMENTS

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All amounts expressed in thousands of RSD, unless otherwise stated.

## 27. OTHER INVESTMENTS (Continued)

Advances for acceptances, bills of guarantees and payments made upon guarantees called of RSD 1,654,239 thousand mostly refer to the payments made upon guarantees called in the amount of RSD 1,298,486 thousand.

Secured letters of credit and other sureties of RSD 1,220,893 thousand are mostly associated with cash cover collateral placed to securitize the guarantee approved at the request of the customer TE Nikola Tesla Obrenovac d.o.o., Obrenovac in favor of Commerzbank AG, Frankfurt for the ultimate beneficiary Alstom Power, Warsaw, in the amount of RSD 573,211 thousand, as well as deposits placed with foreign banks as collaterals for Visa and master card transactions. Deposit to securitize Master card transactions placed with Deutsche Bank AG, Frankfurt amounts to RSD 431,435 thousand. Deposit to securitize Visa card transactions placed with Barclays Bank PLC, London amounts to RSD 216,247 thousand.

Within other investments denominate din dinars, the largest portion refers to the nominal value of discounted bills of exchange totaling RSD 285,028 thousand, whereas out of other investments denominated in foreign currencies the largest portion of RSD 1,654,239 thousand accounts for receivables due Jugobanka a.d. Beograd in bankruptcy provided for in the amount by RSD 49,435 thousand below the full amount (Note 12), which was the amount collected from Jugobanka a.d. in bankruptcy during January 2014.

## 28. INTANGIBLE ASSETS

	December 31, 2013	December 31, 2012	
Licenses and software	1,397,741	1,166,177	
Intangible assets in progress	10,420	46,537	
Less: Accumulated amortization	(870,716)	(612,276)	
	<u>537,445</u>	<u>600,438</u>	
<b>Movements on the account of intangible assets</b>			
	<b>Licenses and Software</b>	<b>Intangible Assets in Progress</b>	<b>Total</b>
<b>Cost</b>			
Balance at December 31, 2012	1,166,177	46,537	1,212,714
Additions	-	195,447	195,447
Transfers	231,564	(231,564)	-
Balance at December 31, 2013	<u>1,397,741</u>	<u>10,420</u>	<u>1,408,161</u>
<b>Accumulated amortization</b>			
Balance at December 31, 2012	612,276	-	612,276
Charge for the year 2013	258,440	-	258,440
Balance at December 31, 2013	<u>870,716</u>	<u>-</u>	<u>870,716</u>
<b>Net Book Value:</b>			
- at December 31, 2013	<u>527,025</u>	<u>10,420</u>	<u>537,445</u>
- at December 31, 2012	<u>553,901</u>	<u>46,537</u>	<u>600,438</u>

## NOTES TO THE FINANCIAL STATEMENTS

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All amounts expressed in thousands of RSD, unless otherwise stated.

## 29. PROPERTY, EQUIPMENT AND INVESTMENT PROPERTY

## Movements on the account of property, equipment and investment property

	Property	Equipment	Construction in Progress	Investment Property	Total
<b>Cost</b>					
Balance, December 31, 2012	5,765,101	2,795,998	50,434	1,907,716	10,519,249
Additions	-	-	1,006,523	-	1,006,523
Transfers from construction in progress	287,195	379,504	(965,894)	299,195	-
Transfer from investment property	154,350	-	-	(154,350)	-
Impairment due to <i>force majeure</i>	(27,806)	-	-	-	(27,806)
Disposal and retirement	(3,743)	(112,518)	-	-	(116,361)
Appraisal (revaluation) increase	972,450	-	-	(52,000)	920,450
Appraisal (revaluation) decrease	(191,808)	-	-	-	(191,808)
Balance, December 31, 2013	6,955,739	3,062,884	91,063	2,000,561	12,110,247
<b>Accumulated Depreciation</b>					
Balance, December 31, 2012	1,031,410	1,889,510	-	181,483	3,102,403
Charge for the year 2013	147,389	353,723	-	33,116	534,208
Transfer from investment property	20,755	-	-	(20,755)	-
Impairment due to <i>force majeure</i>	(3,649)	-	-	-	(3,649)
Disposal and retirement	(2,923)	(107,323)	-	-	(110,246)
Appraisal (revaluation) increase	226,092	-	-	(1,837)	224,255
Appraisal (revaluation) decrease	(23,617)	-	-	-	(23,617)
Other	-	669	-	-	669
Balance, December 31, 2013	1,395,437	2,136,579	-	192,007	3,724,023
<b>Net Book Value:</b>					
at December 31, 2013	5,560,302	926,305	91,063	1,808,554	8,386,224
at December 31, 2012	4,733,691	906,488	50,434	1,726,233	7,416,846

The Bank hired an external certified appraiser to perform appraisal of the following assets:

- property owned by the Bank and used for business purposes and
- investment property.

Positive appraisal effects were recognized within equity whereas the negative appraisal effects were recognized as decrease in the previously formed revaluation reserves and/or expenses of the period. However, increase is recognized in the income statement up to the amount in which the revaluation decrease for a particular asset that had previously been recognized as an expense in the income statement is reversed.

The appraisal effects of the properties owned by the Bank:

Property	Income Statement	Balance Sheet	Total Appraisal Effect
Property used for business purposes	(120,773)	(24,439)	(145,212)
	12,260	711,119	723,379
	(108,513)	686,680	578,167
Investment property	(50,163)	-	(50,163)
Total	(158,676)	686,680	528,004



## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

All amounts expressed in thousands of RSD, unless otherwise stated

## 29. PROPERTY, EQUIPMENT AND INVESTMENT PROPERTY (Continued)

## a) Investment Property

As of December 31, 2013, the Bank stated investment property as totaling RSD 1,808,554 thousand comprised of leased out premises.

Pursuant to executed long-term lease agreements, in 2013 the Bank transferred to investment property building properties (Šabac, Lovćenac and Negotin) with the net book value of RSD 257,492 thousand, which account for the largest portion of increase in investment property in 2013 (RSD 299,195 thousand).

By activating part of the investment property at the address of Makedonska 29 in Belgrade for its own purposes in 2013, the Bank made a transfer to its own property (business premises) with the cost of RSD 133,595 thousand. Revaluation decrease thereof amounted to RSD 8,747 thousand.

As of December 31, 2013 the net profit realized from investment property amounted to RSD 50,041 thousand:

<u>Property</u>	<u>Area in m<sup>2</sup></u>	<u>Total Expenses</u>	<u>Total Rental Income</u>	<u>Net Profit</u>
Belgrade, Makedonska 29	5,553	(30,299)	72,065	41,766
Niš, Vrtište new D building	1,816	(556)	4,081	3,525
Niš, TPC Kalča	85	(799)	1,829	1,030
Belgrade, Omladinskih brigada 19	15,218	(14,172)	15,765	1,593
Šabac, Majur, Obilazni put bb	1,263	(751)	1,735	984
Lovćenac, Maršala Tita bb,	46,880	(1,808)	3,432	1,624
Negotin, Save Dragovića 20-22	658	(816)	335	(481)
		<u>(49,201)</u>	<u>99,242</u>	<u>50,041</u>

In December 2013 the hired external certified appraiser performed the valuation of investment property.

The carrying value of investment property as of December 31, 2013 amounted to EUR 15,776 thousand (equivalent to RSD 1,808,554 thousand)

The appraised value of investment property is provided in the table below.

<u>Property</u>	<u>Area in m<sup>2</sup></u>	<u>Carrying Amount In</u>	<u>Appraised Fair Value</u>		<u>Variance</u>
		<u>RSD '000</u>	<u>In EUR'000</u>	<u>In RSD '000</u>	<u>In RSD '000</u>
Beograd, Makedonska 29	5,553	863,354	7,531	863,354	-
Niš, Vrtište new D building	1,816	25,336	240	27,514	2,178
Niš, TPC Kalča	85	35,605	426	48,837	13,232
Beograd, Omladinskih brigada 19	15,218	628,687	6,201	710,781	82,094
Šabac, Majur, Obilazni put bb	1,263	40,045	357	41,042	997
Lovćenac, Maršala Tita bb, Negotin,	46,880	173,109	1,510	173,109	-
Save Dragovića 20-22	658	42,418	370	42,418	-
		<u>1,808,554</u>	<u>16,635</u>	<u>1,907,055</u>	<u>98,501</u>

Investment property positive appraisal effect of RSD 98,501 thousand was not posted given the cost method the Bank has elected for accounting for investment property in its accounting policies.

## NOTES TO THE FINANCIAL STATEMENTS

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*All amounts expressed in thousands of RSD, unless otherwise stated*

## 29. PROPERTY, EQUIPMENT AND INVESTMENT PROPERTY (Continued)

## b) Property

The Bank has no buildings assigned under mortgage as collateral for the repayment of borrowings.

As a result of incomplete land registers, as at December 31, 2013, the Bank did not have title deeds as proof of ownership for 25 buildings stated at the net book value of RSD 910,607 thousand. The Bank's management has taken all actions necessary to obtain the appropriate property titles for these buildings.

The Bank hired an independent certified appraiser to perform a new valuation of property observing all the relevant IAS requirements. The negative 2013 appraisal effects were recognized as expenses of the period, while the positive appraisal effects were recognized within equity.

The appraised value of property is provided in the table below:

Property	Area in m <sup>2</sup>	Carrying Amount in RSD '000	Appraised Fair Value		Variance in RSD '000
			In EUR'000	In RSD '000	
Beograd, Makedonska 29	12,532	2,105,531	17,979	2,061,166	(44,365)
Beograd, Kralja Petra 19	5,358	553,504	6,330	726,684	172,180
Beograd, Svetog Save 14	3,715	477,687	4,865	557,734	80,047
Beograd, Svetogorska 42-44	3,333	385,320	4,796	549,824	164,504
Šabac, Jevremova 2	1,210	136,484	1,100	126,106	(10,378)
Kruševac, Trg fontana 1	2,959	93,045	1,400	160,499	67,454
Other properties (79 buildings/premises)		1,206,968	10,266	1,176,870	148,725
<b>TOTAL*</b>		<b>4,958,539</b>	<b>46,736</b>	<b>5,357,883</b>	<b>578,167</b>

\* The total carrying amount does not include leasehold improvements amounting to RSD 202,419 thousand.

The appraised fair value of property as of December 31, 2013 totaled EUR 46,736 thousand (equivalent to RSD 5,357,883 thousand).

Based on the annual inventory count, permanently useless fixed assets with the net book value of RSD 2,925 thousand were disposed of and derecognized.

## 30. NON-CURRENT ASSETS HELD FOR SALE AND ASSETS FROM DISCONTINUED OPERATIONS

	December 31, 2013	December 31, 2012
Non-current assets held for sale	71,630	78,763
	<u>71,630</u>	<u>78,763</u>

The Bank's management is taking all the necessary measures in order to realize sales of the assets held for sale. In the course of 2013, two buildings were sold: business premises in Braničevo and Svrlijig and a garage located in Ražanj was disposed of as it was previously fully impaired according to the appraisal performed.

The Bank's management intends to sell all assets that remained unsold in the past year.

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

All amounts expressed in thousands of RSD, unless otherwise stated.

## 30. NON-CURRENT ASSETS HELD FOR SALE AND ASSETS FROM DISCONTINUED OPERATIONS (Continued)

Based on the assessment of the fair value of non-current assets held for sale performed by an expert team, in 2013 the Bank decreased the value of buildings located in Varvarin and Ražanj in its books of account by RSD 2,237 thousand.

Non-current assets held for sale:

<u>Property</u>	<u>Area in m<sup>2</sup></u>	<u>Carrying Amount at December 31, 2013</u>	<u>Carrying Amount at December 31, 2012</u>
Braničevo, business premises	21.08	-	480
Jasika, business premises	75.87	611	611
Požarevac, M. Pijade 2, business premises	790.82	31,839	31,839
Požarevac, M. Pijade 2, business premises	880.86	26,345	26,345
Ražanj, garage	15	-	26
Belgrade, Toša Jovanovića 7, business premises	24.05	2,213	2,213
Vrbas, M. Tita 49, business premises	145.56	4,688	4,688
Varvarin, M. Mannovića, business premises	207	5,934	8,144
Svrliji, ugao D. Trifunca i Hadžičevo, business premises	128	-	4,417
		<u>71,630</u>	<u>78,763</u>

## 31. DEFERRED TAX ASSETS

	<u>December 31, 2013</u>	<u>December 31, 2012</u>
Deferred tax assets	-	62,656
Deferred tax liabilities	-	(57,758)
Deferred tax assets, net	-	<u>4,896</u>

Deferred tax assets relate to the tax credits based on the taxable temporary differences in the respective amounts of long-term provisions as per IAS 19, impairment of assets and calculated public duties not paid, details of which are disclosed in Note 19.

In line with paragraph 71 of IAS 12 "Income Taxes," the Bank stated deferred tax assets and deferred tax liabilities at net principle (net deferred tax liabilities are disclosed in Note 40).

## NOTES TO THE FINANCIAL STATEMENTS

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## 32. OTHER ASSETS

	December 31, 2013	December 31, 2012
<b>Other receivables in RSD</b>		
Advances paid for current assets	52,647	28,762
Advances paid for permanent investments	15,121	51,479
Receivables from employees	4,404	1,381
Receivables for prepaid taxes ad contributions	2,859	3,162
Receivables for prepaid income taxes	712,700	12,784
Other receivables from operations	264,650	231,900
Suspense and temporary accounts	608,508	198,710
Receivables in settlement	2,688,270	547,695
Less: Allowance for impairment of other receivables	(272,518)	(53,938)
	<u>4,076,641</u>	<u>1,021,935</u>
<b>Other receivables in foreign currencies</b>		
Receivables from employees	42	18
Other receivables from operations	336,697	98,190
Suspense and temporary accounts	2,256	174
Receivables in settlement	323,250	228,472
Less: Allowance for impairment of other receivables	(135,733)	(127,697)
	<u>526,512</u>	<u>198,157</u>
<b>Prepayments in RSD</b>		
Deferred receivables for accrued interest	429,369	496,147
Deferred expenses for liabilities at amortized cost using effective interest rate	156,219	90,497
Deferred other expenses	171,129	191,163
Other prepayments	33	-
	<u>756,750</u>	<u>777,807</u>
<b>Prepayments in foreign currencies</b>		
Deferred receivables for accrued interest	105,676	135,112
	<u>105,676</u>	<u>135,112</u>
<b>Inventories</b>		
Inventories of materials	54,586	26,147
Inventories of tools and fixtures	1,445	1,220
Assets acquired in lieu of debt collection	1,968,810	1,334,522
Fixtures in use	101,845	130,024
Less: Allowance for impairment of assets acquired in lieu of debt collection	(141,357)	(123,607)
Less: Allowance for impairment of inventories	(101,845)	(130,024)
	<u>1,883,484</u>	<u>1,238,282</u>
	<u>7,349,063</u>	<u>3,372,293</u>

Within receivables in settlement totaling RSD 2,688,270 thousand, the largest portion of RSD 1,719,750 thousand accounts for receivables from purchase and sales of foreign currencies in the foreign exchange market, the amount of RSD 416,933 refers to the receivables due from the insurance company Dunav osiguranje a.d., Beograd for collective life insurance of employees, and the amount of RSD 545,105 thousand refers to the receivables claimed in legal suits won against the customers company Takovo a.d., Gornji Milanovac (of RSD 336,020 thousand) and KMS Cyprus LTD (of RSD 209,085 thousand).

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## 32. OTHER ASSETS (Continued)

Tangible assets acquired in lieu of debt collection with the net book value of RSD 1,827,453 thousand pertain to the following

*Tangible assets acquired in lieu of debt collection for the past 12 months*

Description	Area in m <sup>2</sup>	Value	Acquisition Date
Niš, Čajnička bb. residential and ancillary buildings	825.74	11,515	31/03/2013
Niš, Sjenička 1. commercial building and warehouse	1,452.73	14,178	31/03/2013
Čupnja, Alekse Šantića 2/24, apartment	72.40	924	16/04/2013
Niš, Ivana Gorana Kovačića 31, apartment	434.58	9,666	17/04/2013
Niš, Ivana Milutinovića 30, business premises	438.39	5,049	23/04/2013
Sombor, Apatinski put 56, family house	191	1,064	21/05/2013
Valjevo, Donja Grabovica, residential and commercial building	200	4,618	12/06/2013
Vranić, Milijane Matić 2, commercial building, ancillary buildings and land	10,584.24	27,571	09/07/2013
Vrhpolje, restaurant and land	1,334	2,483	14/06/2013
Leskovac, Kralja Petra I, commercial building and land	1,157	5,863	10/04/2013
Niš, Triglavska 3/1, apartment	79.80	3,486	26/07/2013
Niš, Bulevar 12 februara, warehouse – ancillary building	2,878	83,059	01/08/2013
Niš, Gornjomatejevačka VIII prilaz bb, 2 apartments	113.99	2,328	29/08/2013
Niš, Radoja Dakića 84, store	70.93	6,075	23/10/2013
Kula, Železnička bb, business premises, warehouse, power substation	7,959	25,071	22/11/2013
Vranje, arable field, category 2 vineyard	2,339	1,858	29/11/2013
Mladenovac, category 3 field and forest	1,142	506	18/12/2013
Beograd, Radnička 22, sales room and servicing premises	7,190.52	638,720	19/12/2013
Prijepolje, Karoševina, saw mill	450	1,126	31/12/2013
Total i		<u>845,160</u>	

## NOTES TO THE FINANCIAL STATEMENTS

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All amounts expressed in thousands of RSD, unless otherwise stated

## 32. OTHER ASSETS (Continued)

*Tangible assets acquired in lieu of debt collection in prior periods*

Description	Area in m <sup>2</sup>	Value	Acquisition Date
Mur, Novi Pazar, house and category 3 orchard	1,190	5,535	06/04/2012
I.C.P Kruševac, commercial building	12,836	49,982	08/08/2012
Soko Banja, cottage, production plant, family residential building	1,944	34,954	01/08/2012
Soko Banja, arable land (orchard, fields)	5,740.83 ares	35,335	01/08/2012
Beograd, Baje Pivljanina 83, commercial building	278.52	67,320	23/08/2012
Novi Pazar, Ejupa Kurtagića 13, house	138.80	4,010	24/07/2012
Majur, Tabanovačka, category 4 arable field	1,445 ha	1,671	10/08/2012
Mladenovac, category 3 arable field	16,633	274	22/11/2012
Prokuplje, Matopianska 7, two buildings and land	490	314	11/06/2012
Obrenovac, Mislodin, arable field	10,017	1,051	11/01/2012
Gnjilica, category 7 arable field	2,638	115	11/06/2008
Hotel President, Čačak, at Bulevar oslobođenja bb	2,278.92	113,682	12/02/2009
Residential building, Čačak, at Ratka Mitrovića 6	195	3,706	12/05/2009
Novi Pazar, Kej skopskih žrtava 44, store	82.95	3,435	27/09/2006
Novi Pazar, yard and category 4 meadow	1 ha 24 ares	337	26/11/2010
Tivat, Mrčevac – residential building, ancillary facilities in construction and garage	277	5,512	23/12/2010
Tutin, Buče category 4 forest	8,292	547	26/11/2010
NBGD, Milentija Popovića 5b, apartment MZ S2 no.1	87	22,800	24/12/2010
NBGD, Milentija Popovića 5b, apartment MZ S2 no.2	170	44,552	24/12/2010
NBGD, Milentija Popovića 5b, apartment MZ S2 no.3	173	45,338	24/12/2010
NBGD, Milentija Popovića 5b, apartment I S2 no.5	171	44,814	24/12/2010
NBGD, Milentija Popovića 5b, apartment II S2 no.9	175	45,863	24/12/2010
Tutin, Ostrovica, forest, field and pasture	110,782	601	30/07/2012
Mali Požarevac, Veliko polje, category 3 and 4 fields	21,915	328	27/09/2012
Mur, Novi Pazar, forest, field and orchard	34 96 ares	4,379	12/07/2011
Budva, category 4 forest	974	13,532	17/06/2011
Prijevor, category 4 forest	1,995	11,087	17/06/2011
Residential building Galathea	925	319,214	21/11/2011
<b>Total II</b>		<b>880,488</b>	

In 2013 for the Bank changed utilization purpose for three properties totaling RSD 125,031 thousand (business premises, two in New Belgrade and one in Niš) into premises for used for performance of its own business activity.

*Tangible assets acquired in lieu of debt collection for the past 12 months - Equipment*

Description	Value	Acquisition Date
Vranić, equipment – production line	10,843	08/07/2013
<b>Total III</b>	<b>10,843</b>	

## NOTES TO THE FINANCIAL STATEMENTS

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*All amounts expressed in thousands of RSD, unless otherwise stated.*

## 32. OTHER ASSETS (Continued)

*Tangible assets acquired in lieu of debt collection in prior periods – Equipment*

Description	Value	Acquisition Date
Kruševac, movables (machinery, furniture, equipment)	45,243	11/06/2012
Niš i Soko Banja, movables (coffee processing line, transporters and cleaning equipment)	34,701	31/07/2012
Paraćin, coffee roasting line	11,018	31/12/2012
Total IV	<u>90,962</u>	
TOTAL (net book value) I + II+ III+ IV	<u>1,827,453</u>	

Tangible assets acquired in lieu of collection of receivables within a year totaled RSD 856,003 thousand as of December 31, 2013 and referred to buildings and land (forest) securitizing the Bank's receivables from customers based on loans approved.

For the aforementioned properties, the Bank holds ownership titles. The Bank's management is undertaking actions to sell such property.

During 2013, the Bank impaired tangible assets acquired in lieu of collection of receivables (seven properties: five apartments in new Belgrade, commercial building in Vranic and a house in Novi Pazar) based on the fair value appraisal performed by the Bank's expert team in the total amount of RSD 17,750 thousand.

In accordance with NBS regulations, the Bank is under obligation to dispose of for tangible assets acquired in lieu of collection of receivables up to December 30, 2013 or to deploy them for its own use within twelve months of the date of acquisition.

In accordance with amended NBS regulations in effect as from December 31, 2013, the Bank is under obligation to dispose of for tangible assets acquired in lieu of collection of receivables up to December 30, 2013 or to deploy them for its own use within three years from either the underlying receivable maturity date or the date of acquisition of such assets, in the event the asset acquisition date is earlier than the underlying receivable maturity date.

In the event that the prescribed deadline is exceeded the Bank must make a full provision for estimated losses thereon.

## NOTES TO THE FINANCIAL STATEMENTS

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All amounts expressed in thousands of RSD, unless otherwise stated.

## 33. TRANSACTION DEPOSITS

	December 31, 2013	December 31, 2012
<i>In RSD</i>		
- finance and insurance sector	7,971,822	592,959
- public enterprises	3,999,425	2,952,311
- corporate customers	15,203,645	12,567,931
- entrepreneurs	2,156,416	1,818,444
- public sector	17,338	42,979
- retail customers	7,056,609	5,535,428
- non-residents	215,136	157,962
- registered agricultural producers	1,496,911	1,265,464
- other customers	1,668,873	1,482,446
	<u>39,786,175</u>	<u>26,415,924</u>
<i>In foreign currencies</i>		
- finance and insurance sector	1,133,046	753,711
- public enterprises	173,189	195,144
- corporate customers	5,408,486	7,029,121
- entrepreneurs	228,843	197,079
- public sector	1,979,117	1,363,082
- retail customers	3,388,756	2,658,638
- non-residents	627,488	1,155,728
- registered agricultural producers	73	68
- other customers	492,405	568,301
	<u>13,431,203</u>	<u>13,920,852</u>
	<u>53,217,378</u>	<u>40,338,776</u>

Demand deposits in dinars represent balances of transaction deposits of enterprises and other legal entities. Based on the Decision on Interest Rates for the year 2013, these deposits were interest-bearing. Depending on the level of average monthly balance on transaction accounts of customers, the interest rates ranged from 0.25% to 1.5% annually.

Demand deposits of corporate customers and non-residents denominated in foreign currencies are non-interest bearing except for specific business arrangements.

Dinar demand savings deposits placed by retail customers were deposited at an interest rate of 0.15% annually. Foreign currency demand savings deposits of retail customers were placed at an interest rate of 0.15% annually for EUR deposits, i.e. 0.10% annually for deposits in other currencies.



## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

All amounts expressed in thousands of RSD, unless otherwise stated.

## 34. OTHER DEPOSITS

	December 31, 2013	December 31, 2012
<b>Other deposits in RSD</b>		
Savings deposits	3,343,612	1,828,785
Deposits for loans approved	293,401	344,192
Special-purpose (earmarked) deposits	3,776,033	3,629,670
Other deposits:		
- finance and insurance sector	715,513	4,979,525
- public enterprises	812,499	811,095
- corporate customers	4,092,753	10,585,279
- entrepreneurs	191,465	56,650
- public sector	173,898	339,343
- retail customers	41,969	22,102
- non-residents	5	7
- other customers	6,183,768	5,695,334
	<u>19,624,936</u>	<u>28,291,982</u>
<b>Other deposits in foreign currencies</b>		
Savings deposits	165,597,594	147,512,464
Deposits for loans approved	1,727,259	2,394,006
Special-purpose (earmarked) deposits	1,585,322	1,734,876
Other deposits:		
- finance and insurance sector	6,055,118	5,235,630
- public enterprises	527,353	2,432,538
- corporate customers	4,870,619	6,331,891
- entrepreneurs	18,875	34,570
- public sector	2,437	2,425
- non-residents	917	910
- other customers	2,369,736	1,212,676
	<u>182,755,230</u>	<u>166,891,986</u>
	<u>202,380,166</u>	<u>195,183,968</u>

Corporate Customer Deposits

In 2013, short-term dinar deposits of corporate customers were placed at annual interest rates ranging between the key policy rate less 4 percentage points for deposits placed up to 7 days to key policy rate less 1.85 percentage points for deposits placed up to a year annually.

Short-term foreign currency deposits of corporate customers were placed at an interest rate ranging between 0.25% and 3% annually for EUR deposits and 1.75% annually for deposits in other currencies.

Long-term dinar deposits of corporate customers were placed at an interest rate determined by the amount of the National Bank of Serbia key policy annual rate decreased by 1.7 percentage points, whereas those denominated in foreign currency accrued interest at the annual rate of 1.95% for other currencies and 3.25% for EUR.

In 2013, short-term dinar deposits of corporate customers indexed to EUR exchange rate were placed at interest rates ranging from 0.7% to 1.7% annually.

Long-term dinar deposits of corporate customers indexed to EUR exchange rate were placed at the interest rate of 2% annually.

Retail Customer Deposits

In 2013, short-term dinar deposits of retail customers were placed at interest rates ranging from 6.5% to 8.5% annually, while foreign currency short-term retail deposits accrued interest at rates from 0.25% to 2.75% annually.

Long-term dinar deposits of retail customers were placed at interest rates ranging from 9.75% to 10.25% annually, while foreign currency short-term retail deposits accrued interest at rates from 1% to 3.65% annually.

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

All amounts expressed in thousands of RSD, unless otherwise stated.

## 35. BORROWINGS

	December 31, 2013	December 31, 2012
<i>Borrowings received in RSD</i>		
Overnight loans	1,239,935	249,476
Other financial liabilities	44,174	21,741
	<u>1,284,109</u>	<u>271,217</u>
<i>Borrowings received in foreign currencies</i>		
Other financial liabilities in foreign currencies	335,881	368,047
	<u>335,881</u>	<u>368,047</u>
	<u>1,619,990</u>	<u>637,264</u>

Overnight loans refer to the short-term loans maturing within 7 days at the interest rate between 4% and 7.5%. The breakdown of the largest creditors for overnight loans is provided below:

Creditor	December 31, 2013
ADOC d.o.o., Beograd	823,000
JP Stara Planina, Knjaževac	172,603
Politika Štampanja d.o.o., Beograd	55,600
MALEX-CITY COPY SERVIS d.o.o., Beograd	46,500
Sava Osiguranje a.d.o., Beograd	30,000
Other creditors	112,232
	<u>1,239,935</u>

Other financial liabilities in foreign currencies mostly refer to the payments not made based on the received proceeds from abroad in the amount of RSD 325,013 thousand.

## 36. INTEREST, FEE AND COMMISSION PAYABLES AND CHANGE IN THE VALUE OF DERIVATIVES

	December 31, 2013	December 31, 2012
<i>Interest, fee and commission payables in RSD and change in the value of derivatives</i>		
Interest payable	243,160	171,976
Fees and commissions payable	10,024	11,893
	<u>253,184</u>	<u>183,869</u>
<i>Interest, fee and commission payables in foreign currencies and change in the value of derivatives</i>		
Interest payable	2,704	5,041
	<u>2,704</u>	<u>5,041</u>
	<u>255,888</u>	<u>188,910</u>

## 37. PROVISIONS

	December 31, 2013	December 31, 2012
Provisions for potential losses arising from litigation	10,900	1,557,557
Provisions for employee benefits (IAS 19)	280,585	276,571
Provisions against potential losses per commitments and contingent liabilities (off-balance sheet items)	473,647	497,632
	<u>765,132</u>	<u>2,331,760</u>

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

All amounts expressed in thousands of RSD, unless otherwise stated.

## 37. PROVISIONS (Continued)

## Movements on accounts of provisions

	December 31, 2013	December 31, 2012
<b>a) Provisions for potential losses arising from litigation</b>		
Opening balance	1,557,557	1,357,278
Charge for the year (Note 12 a)	13,100	218,528
Release of provisions during the year	(1,178,087)	-
Reversal of provisions (Note 12 b)	(381,670)	(18,249)
Balance, end of year (Note 48 b)	<u>10,900</u>	<u>1,557,557</u>
<b>b) Provisions for retirement benefits and unused annual leaves (vacations)</b>		
Opening balance	276,571	276,141
Charge for the year – annual leaves (Note 12 a)	7,637	49,359
Reversal of provisions – retirement benefits (Note 12 b)	(3,623)	(48,929)
Balance, end of year	<u>280,585</u>	<u>276,571</u>
<b>c) Provisions for potential losses per commitments and contingent liabilities</b>		
Opening balance	497,632	502,017
Reversal of provisions (Note 12)	(23,985)	(4,385)
Balance, end of year (Note 48 b)	<u>473,647</u>	<u>497,632</u>

## a) Comment on movements on provisions for litigations:

- i) Based on the Supreme Appellate Court revised ruling during 2013 the amount of provisions in respect of the legal suit against company Takovo a.d., Gornji Milanovac totaling RSD 1,124,857 thousand was:
  - reversed in the amount of RSD 380,770 thousand due to collection made (the total amount of reversal of provision based on collection amounted to RSD 381,670 thousand as of December 31, 2013);
  - released in the amount of RSD 744,087 thousand for the refund of this portion of the Bank's receivable for redeliberation due to the altered method of interest calculation;
  - and the Bank's receivables for newly determined penalty of RSD 336,020 thousand was recognized based on the new ruling which is expected to become final and enforceable at the end of 2014.
- ii) Based on the final and enforceable adjudication of the Commercial Court of Belgrade, in December 2013 the Bank made a payment totaling RSD 757,070 thousand in respect of the legal suit against, the customer Ineks Intereksport a.d., Beograd (in bankruptcy) as follows:
  - release of provisions was made in the amount of RSD 417,187 thousand,
  - RSD 339,883 thousand was additionally charged to the income statement

## b) The main actuarial assumptions used in calculation of retirement benefits were as follows:

	December 31, 2013	December 31, 2012
Discount rate	11.25%	11.25%
Salary growth rate within the Bank	4%	4%
Employee turnover	5%	5%

The discount rate equaled the previous years' key policy rate of the National Bank of Serbia as of December 31, 2012 (whereas the key policy rate for 2013 equals 11%).

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.*

<b>38. TAXES PAYABLE</b>	<b>December 31, 2013</b>	<b>December 31, 2012</b>
Value added tax payable	6,792	7,273
Other taxes and contributions payable	14,824	14,526
	<u>21,616</u>	<u>21,799</u>
<b>39. TAX AND DIVIDEND PAYABLES</b>	<b>December 31, 2013</b>	<b>December 31, 2012</b>
Tax and dividend payables	150,124	85,114
	<u>150,124</u>	<u>85,114</u>
<b>40. DEFERRED TAX LIABILITIES</b>	<b>December 31, 2013</b>	<b>December 31, 2012</b>
Deferred tax assets	(95,461)	-
Deferred tax liabilities	105,617	-
	<u>10,156</u>	<u>-</u>

In line with paragraph 71 of IAS 12 "Income Taxes," the Bank stated deferred tax assets and deferred tax liabilities at net principle. Changes in deferred tax assets and liabilities during 2012 are presented in detail in Note 19.

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

All amounts expressed in thousands of RSD, unless otherwise stated.

## 41. OTHER LIABILITIES

	December 31, 2013	December 31, 2012
<b>Other liabilities denominated in RSD</b>		
Accounts payable	253,193	227,126
Advances received	20,217	190,454
Other accounts payable	44,399	41,902
Liabilities for consignment operations (LEDIB 1 and 2)	18,406	-
Liabilities in settlement	698,886	235,620
Suspense and temporary accounts	45,843	(292,991)
	<u>1,080,944</u>	<u>402,111</u>
Net salaries	38,931	88,187
Taxes on salaries and benefits	4,691	12,921
Contributions to salaries and benefits	3,290	6,562
Temporary and seasonal employees	-	-
Other liabilities to employees	7,427	7,277
	<u>54,339</u>	<u>114,947</u>
Liabilities for deferred interest accrued	76,251	45,711
Other accrued expenses	6,598	17,224
Deferred interest income	29,271	49,865
Deferred receivables at amortized cost calculated by applying effective interest rate (Note 5a)	808,666	824,282
Deferred other income	91,820	93,237
Other accruals	555,868	526,612
	<u>1,568,274</u>	<u>1,556,931</u>
<b>Other foreign currency liabilities</b>		
Advances received	15,747	10,373
Liabilities from consignment operations – loan facilities	26,688,192	14,212,223
Liabilities in settlement	2,056,385	589,716
Other liabilities	7,291	7,366
Suspense and temporary accounts	89	54
	<u>28,767,704</u>	<u>14,819,732</u>
Subordinated foreign currency liabilities	5,732,105	5,685,915
	<u>5,732,105</u>	<u>5,685,915</u>
Liabilities for deferred interest accrued	2,968,105	2,862,595
Other accrued expenses	98,626	91,803
Other accruals	1,601	1,588
	<u>3,068,332</u>	<u>2,955,986</u>
	<u>40,271,698</u>	<u>25,535,622</u>

Liabilities arising from consignment operations in foreign currencies mostly refer to the following loan facilities:

- Liabilities toward the Republic of Serbia based on the loans from the Kingdom of Denmark for financing projects of local economic development in the Balkans:

## LEDIB 1 and 2

	2013		2012	
	Amount in RSD '000	Amount in EUR '000	Amount in RSD '000	Amount in EUR '000
	18,406	-	-	-

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.*

## 41. OTHER LIABILITIES (Continued)

- Liabilities toward the Republic of Serbia based on a borrowing from the European Investment Bank (EIB) for financing projects of small and medium-sized enterprises, as well as financing infrastructural projects of municipalities of small and medium scope.

2013		2012	
Amount in RSD '000	Amount in EUR '000	Amount in RSD '000	Amount in EUR '000
5,781,447	50,430	4,815,056	42,342

- Liabilities toward the Republic of Serbia based on the loans from the Republic of Italy for financing projects of small and medium-sized enterprises.

2013		2012	
Amount in RSD '000	Amount in EUR '000	Amount in RSD '000	Amount in EUR '000
1,062,640	9,269	1,199,385	10,547

- Liabilities toward the Republic of Serbia based on a loan obtained from the European Agency for Reconstruction (EAR).

2013		2012	
Amount in RSD '000	Amount in EUR '000	Amount in RSD '000	Amount in EUR '000
158,421	1,382	124,413	1,094

- Liabilities toward international financial organizations.

## a) EFSE 1 and 2

2013		2012	
Amount in RSD '000	Amount in EUR '000	Amount in RSD '000	Amount in EUR '000
5,011,497	43,714	3,574,004	31,429

## b) GGF

2013		2012	
Amount in RSD '000	Amount in EUR '000	Amount in RSD '000	Amount in EUR '000
2,636,768	23,000	2,615,521	23,000

## c) FMO

2013		2012	
Amount in RSD '000	Amount in EUR '000	Amount in RSD '000	Amount in EUR '000
2,292,842	20,000	-	-

## d) KfV

2013		2012	
Amount in RSD '000	Amount in EUR '000	Amount in RSD '000	Amount in EUR '000
6,305,314	55,000	-	-

## e) EBRD

2013		2012	
Amount in RSD '000	Amount in EUR '000	Amount in RSD '000	Amount in EUR '000
3,439,263	30,000	1,683,844	20,000

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.***41. OTHER LIABILITIES (Continued)**

Liabilities for deferred interest accrued in foreign currencies totaling RSD 2,870,516 thousand mostly refer to foreign currency retail savings deposits.

Fees collected in advance comprising deferred income amounting to RSD 808,666 thousand are included in interest income within the balance sheet (Note 5 a).

In accordance with the regulations of the National Bank of Serbia in respect of capital adequacy requirements and implementation of Basel II standard, the Bank strengthened its core capital by obtaining a subordinated loan from IFC in 2011.

The received subordinated loan amounted to RSD 5,732,105 thousand, i.e. EUR 50,000 thousand.

In respect of the loan facilities obtained, the Bank agreed to certain financial indicators stipulated by the loan agreements with its creditors. The methodology for calculating the contractually defined financial indicators per loan facilities obtained differs from the calculation method for those indicators in accordance with the regulations of the National Bank of Serbia in part referring to the calculation of capital and inclusion of items relevant for determining open credit exposure.

Pursuant to the loan agreements executed with the Kreditanstalt für Wiederaufbau (German Development Bank, abbreviated: KfW), the Bank is obligated to comply with certain financial indicators until completion of the loan repayment. As of December 31, 2013 the Bank did not comply with the open credit exposure ratio (actually achieved - 62.04% as compared to the prescribed maximum of 25%). On June 6, 2013 the Bank received from KfW a Waiver Letter where KfW waives the rights stipulated by the Loan Agreement dated December 12, 2012 in respect of the Bank's non-compliance with the financial covenants in the period up to December 31, 2013. At the Bank's request, KfW approved of the modification to the methodology for determining open credit exposure ratio, whereas obtaining the approval of the National Bank of Serbia as the agent for this loan facility is underway. After reconciling methodological assumptions, the Bank will fully comply with the contractually defined ratios.

Pursuant to the loan agreements executed with the European Bank for Reconstruction and Development (EBRD) and International Financial Corporation (IFC), the Bank is obligated to comply with certain financial indicators until completion of the loan repayment. As of December 31, 2013 the Bank did not comply with the open credit exposure ratio (actually achieved - 28.39% as compared to the prescribed maximum of 25% for EBRD, and actually achieved - 47.59% as compared to the prescribed maximum of 25% for IFC). The aforesaid departures from the contractually defined financial indicators do not allow IFC to demand early loan repayment. Negotiations have been initiated in order to harmonize methodologies for determining the financial indicators at issue.

**42. CORE CAPITAL**

	December 31, 2013	December 31, 2012
Share capital	17,191,466	17,191,466
Share premiums	22,843,084	22,843,084
	<u>40,034,550</u>	<u>40,034,550</u>

The Bank's share capital was established through initial shareholder contributions and the ensuing issues of new shares. Shareholders have the right to manage the Bank as well as to share in profit distribution.

The Bank's share capital is comprised of 17,191,466 shares with the individual par value of RSD 1 thousand and of the following structure:

- 8,709,310 common shares,
- 8,108,646 preferred convertible shares, and
- 373,510 preferred shares.

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.*

## 42. CORE CAPITAL (Continued)

The structure of the Bank's shareholders in respect of common shares at December 31, 2013 was the following:

Shareholder	Share Count	% Interest
Republic of Serbia	3,709,890	42.60
EBRD, London	2,177,330	25.00
Jugobanka a.d., Beograd in bankruptcy	321,600	3.69
Invej d.o.o., Beograd	230,000	2.64
Evropa osiguranje a.d., Beograd in bankruptcy	209,420	2.40
East capital (Lux)-Balkan fund	202,906	2.33
Kompanija Dunav osiguranje a.d., Beograd	171,380	1.97
ERSTE bank a.d., Novi Sad	130,308	1.50
Vicamex Consulting Limited	121,907	1.40
Stankom co. d.o.o., Beograd	117,535	1.35
UniCredit bank Srbija	101,494	1.17
Others (1,175 shareholders)	1,215,540	13.95
	<u>8,708,310</u>	<u>100.00</u>

The structure of the Bank's shareholders in respect of convertible preferred shares at December 31, 2013 was the following:

Shareholder	Share Count	% Interest
Republic of Serbia	3,310,456	40.83
EBRD, London	1,932,110	23.83
IFC Capitalization Fund LP	1,706,810	21.05
Deutsche Investitions	772,850	9.53
Swedfund International Aktiebo	386,420	4.76
	<u>8,108,646</u>	<u>100.00</u>

The structure of the Bank's shareholders in respect of preferred shares at December 31, 2013 was the following:

Shareholder	Share Count	% Interest
Jugobanka a.d., Beograd in bankruptcy	18,090	4.84
Others (635 shareholders)	355,420	95.16
	<u>373,510</u>	<u>100.00</u>

During 2013, prior year dividends were paid on preferred shares in the amount of RSD 40,342 thousand.

The basic earnings per share totaled RSD 468 or 46.75 % of a common share par value in 2013, whereas in 2012 the basic earnings per share amounted to RSD 469 or 46.9 % of a common share par value.



## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

All amounts expressed in thousands of RSD, unless otherwise stated

## 42. CORE CAPITAL (Continued)

Diluted earnings per share totaled RSD 242 or 24.21% of a common share par value in 2013, whereas in 2012 the diluted earnings per share amounted to RSD 290 or 29.04% of a common share par value.

	<u>2013</u>	<u>2012</u>
Profit for the year less preferred share dividend	4,071,705	4,084,795
Average weighted number of shares during the year	<u>8,709,310</u>	<u>8,709,310</u>
Basic earnings per share (in RSD)	<u>468</u>	<u>469</u>
	<u>2013</u>	<u>2012</u>
Profit for the year less preferred share dividend	4,071,705	4,084,795
Average weighted number of shares during the year	<u>16,817,956</u>	<u>14,068,288</u>
Diluted earnings per share (in RSD)	<u>242</u>	<u>290</u>

43. RESERVES FOR ESTIMATED LOSSES  
RETAINED FROM EARNINGS

	<u>December 31, 2013</u>	<u>December 31, 2012</u>
Special reserves for estimated losses retained from earnings	<u>16,635,440</u>	<u>14,785,440</u>
<b>Movements on the reserves retained from earnings</b>		
Balance, beginning of year	14,785,440	11,635,440
Other capital – allocation of portion of 2012 profit to reserves	<u>1,850,000</u>	<u>3,150,000</u>
Balance, end of year	<u>16,635,440</u>	<u>14,785,440</u>

## 44. REVALUATION RESERVES

	<u>December 31, 2013</u>	<u>December 31, 2012</u>
Revaluation reserves based on valuation of property and equipment	1,062,582	488,942
Revaluation reserves based on fair value adjustment of securities	<u>728,686</u>	<u>378,832</u>
	<u>1,791,268</u>	<u>867,774</u>
<b>Movements on revaluation reserves</b>		
Balance, beginning of the year	867,774	689,620
increase/decrease during the year	<u>923,494</u>	<u>178,154</u>
Balance, end of the year	<u>1,791,268</u>	<u>867,774</u>

Revaluation reserves are associated with gains on:

- increase in the value of property based on the valuation performed by an independent appraiser in the amount of RSD 686,680 thousand and fair value adjustment of securities available for sale in the amount of RSD 349,854 thousand, net and
- decrease of revaluation reserves of depreciation and amortization of fixed assets in the amount of RSD 10,038 thousand and decrease in revaluation reserves for tax effects in the amount of RSD 103,002 thousand.

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

All amounts expressed in thousands of RSD, unless otherwise stated.

## 45. UNREALIZED LOSSES ON THE FAIR VALUE ADJUSTMENT OF SECURITIES AVAILABLE FOR SALE

	December 31, 2013	December 31, 2012
Unrealized losses on the fair value adjustment of securities available for sale	(187,011)	(7,016)

In the course of 2013 increase in unrealized losses from the securities available for sale totaling RSD 179,995 thousand includes increase of RSD 406,379 thousand and decrease of RSD 226,384 thousand.

## 46. RETAINED EARNINGS

	December 31, 2013	December 31, 2012
<b>Retained earnings</b>		
Prior year profits	2,011,646	63,666
Profit for the year	4,676,325	4,122,146
	<u>6,687,971</u>	<u>4,185,812</u>
<b>Profit for the year</b>		
- profit from continuing operations	4,588,375	4,572,662
- profit/loss from tax effects	87,950	21,932
- current income tax expense	-	(472,448)
	<u>4,676,325</u>	<u>4,122,146</u>
<b>Movements on prior year profits</b>		
Balance, beginning of year	63,666	38,213
<i>Increases during the year:</i>		
- transfer from profit for the year	4,122,146	3,513,680
<i>Decreases during the year:</i>		
- dividends on preferred shares	(37,351)	(40,264)
- employee profit sharing	(296,853)	(308,000)
- transfer to the Bank's reserves	(1,850,000)	(3,150,000)
- increase due to the effect of revaluation reserves amortization based on valuation of property and equipment	10,038	10,037
	<u>2,011,646</u>	<u>63,666</u>

Pursuant to the regulations of the National Bank of Serbia, gains on the realized revaluation reserves from property and equipment in 2013 were recognized within retained earnings from prior years in the total amount of RSD 10,038 thousand.

In 2013, pursuant the Decision enacted by the Bank's Shareholder Assembly, accumulated retained earnings from 2012 was distributed as follows:

Payment of dividend on preferred shares for the year 2012	37,351
Transfer to the Bank's reserves retained from 2012 earnings	1,850,000
Employee profit sharing	296,853
	<u>2,184,204</u>

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.*

## 47. MANAGED FUNDS

	December 31, 2013	December 31, 2012
Funds managed on behalf and for the account of third parties	5,402,256	5,013,721

Funds managed on behalf and for the account of third parties are mostly comprised of assets for consignment loans of the Republic of Serbia, the largest portion of which, in the amount of RSD 3,481,045 thousand, relates to the long-term housing loans extended to retail customers. Other managed funds mostly refer to loans approved for agriculture and assets received from foreign grantors for micro loans

## 48. COMMITMENTS

## a) Guarantees issued and other sureties, collaterals, irrevocable commitments and other liabilities

	December 31, 2013	December 31, 2012
<i>In RSD</i>		
Guarantees issued and other sureties	11,203,900	10,519,984
Collaterals securing liability settlement	-	5,856,170
Irrevocable commitments for undrawn loans and advances	7,118,983	7,896,788
Other irrevocable commitments	9,278,956	9,072,881
	<u>27,601,839</u>	<u>33,345,821</u>
<i>In foreign currencies</i>		
Guarantees issued and other sureties	2,024,730	4,775,632
Irrevocable commitments for undrawn loans and advances	521,333	919,509
Other irrevocable commitments based on the contractually agreed value of RS securities and bonds	681,464	3,411,696
	<u>3,227,527</u>	<u>9,106,837</u>
	<u>30,829,366</u>	<u>42,452,658</u>

Other irrevocable commitments in RSD mostly refer to the following: unused portion of approved retail clients' current account overdrafts in the amount of RSD 5,052,982 thousand and unused portion of the approved limit amounts per credit cards in the amount of RSD 1,983,853 thousand and charge cards in the amount of RSD 2,074,810 thousand.

For the aforesaid guarantees and contingent liabilities the total estimated provision for potential losses on off-balance sheet items as in accordance with IAS 37 was formed in the amount of RSD 473,647 thousand (Note 37). This provision amount is stated within the liabilities in the Bank's balance sheet.

As of December 31, 2013 and 2012, there were no liabilities arising from forward foreign exchange operations.

## b) Litigation

As of December 31, 2013, contingent liabilities based on legal suits filed against the Bank amounted to RSD 2,276,270 thousand (for 265 legal suits). The Bank's management anticipates no materially significant losses thereof in the forthcoming period.

The most significant legal suits involving the Bank as a defendant is the legal suit against the company Takovo a.d., Gomji Milanovac worth RSD 1,124,857 thousand. Based on the Supreme Appellate Court revised ruling, in 2013 the Bank collected the due receivables in the amount of RSD 380,770 thousand. Pursuant to the final and enforceable verdict received, with regard to the resumed lawsuit against Takovo, the Bank is entitled to receivables of RSD 336,020 thousand representing penalty interest accrued on claimed loans approved to Takovo.

**NOTES TO THE FINANCIAL STATEMENTS**

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.***48. COMMITMENTS (Continued)****b) Litigation (Continued)**

Based on the expert estimate made by the Bank's Legal Department, in 2013 not all legal suits filed against the Bank will entail outflows of funds, but if there are any for certain cases, the amounts will be immaterial. Based on the aforesaid estimate, the Bank's management made no additional provisions for potential losses on litigations apart from the amount of RSD 10,900 thousand as disclosed in Note 37 a) to the financial statements.

The total provisions of the Bank for litigation losses amount to RSD 10,900 thousand (Note 37).

In addition, the Bank is involved in lawsuits against third parties the most significant portion of which amounts to RSD 20,314,063 thousand (for 251 cases with the largest individual amounts). The Bank's management anticipates favorable outcome of the most lawsuits.

**49. OTHER OFF-BALANCE SHEET ITEMS**

	<u>December 31, 2013</u>	<u>December 31, 2012</u>
Receivables for suspended interest		
- in RSD	1,782,978	1,636,802
- in foreign currencies	321,276	282,058
Other off-balance sheet assets	<u>186,613,150</u>	<u>155,257,041</u>
	<u><u>188,717,404</u></u>	<u><u>157,175,901</u></u>

In the course of 2013, the Bank had a net increase in suspended interest of RSD 185,394 thousand comprised of:

- a) increase of RSD 211,488 thousand, with the following structure:
  - newly-suspended interest of RSD 49,635 thousand;
  - resumed calculation of suspended interest of RSD 160,125 thousand;
  - foreign exchange gains of RSD 1,728 thousand; and
- b) decrease of RSD 26,094 thousand, with the following structure:
  - write-off of RSD 2,577 thousand;
  - collection of RSD 20,342 thousand; and
  - transfer to other off-balance sheet items of RSD 3,175 thousand.

Within other off-balance sheet assets, inter alia, the Bank records custody operations performed for the Bank's clients, repo investments in the Government-issued securities and old foreign currency savings bonds. In accordance with the obtained permit for custody operations, the Bank keeps the financial instruments of the customers on the accounts of securities, recorded within off-balance sheet items. The Bank is not exposed to credit risk per these items.

**50. CAPITAL ADEQUACY AND BUSINESS RATIOS IN CONFORMITY WITH THE LAW ON BANKS**

The Bank is required to maintain a minimum capital adequacy ratio of 12%, as established by the National Bank of Serbia in accordance with the Basel Convention applied to all banks. As of December 31, 2013, the Bank's capital adequacy ratio, as calculated based on the financial statements prepared by the Bank's management, by applying the NBS decisions effective for 2013, was 19.02%.

The Bank is also required to maintain certain ratios pertaining to the volume of its activities and composition of risk assets in compliance with the Law on Banks and with the NBS requirements. As of December 31, 2013 and 2012, all ratios pertaining to the volume of its activities and composition of risk assets were within their prescribed limits.

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.*

## 51. RELATED PARTY TRANSACTIONS – RECEIVABLES AND PAYABLES

## A. Balance as at December 31, 2013

## RECEIVABLES

Subsidiaries	Loans and Advances	Interest and Fees	Other Assets	Net Balance Exposure	Off-Balance Sheet Items	Total
Komercijalna banka a.d. Budva	430,157	825	4,253	435,235	-	435,235
Komercijalna banka a.d. Banja Luka	232,271	-	2,646	234,917	343,926	578,843
KomBank INVEST a.d. Beograd	-	1	-	1	200	201
<b>TOTAL:</b>	<b>662,428</b>	<b>826</b>	<b>6,899</b>	<b>670,153</b>	<b>344,126</b>	<b>1,014,279</b>

## LIABILITIES

Subsidiaries	Deposits and Loans	Interest and Fees	Other Liabilities	Total
Komercijalna banka a.d. Budva	147,914	-	1,601	149,515
Komercijalna banka a.d. Banja Luka	9,228	-	-	9,228
KomBank INVEST a.d. Beograd	12,940	13	-	12,953
<b>TOTAL:</b>	<b>170,082</b>	<b>13</b>	<b>1,601</b>	<b>171,696</b>

## INCOME AND EXPENSES

Subsidiaries	Interest Income	Fee and Commission Income	Dividend Income	Interest Expenses	Fee and Commission Expense	Net Income/ Expenses
Komercijalna banka a.d. Budva	4,414	1,548	387,597	-	(831)	392,728
Komercijalna banka a.d. Banja Luka	2,639	628	-	(390)	(293)	2,584
KomBank INVEST a.d. Beograd	-	47	-	(948)	-	(901)
<b>TOTAL:</b>	<b>7,053</b>	<b>2,223</b>	<b>387,597</b>	<b>(1,338)</b>	<b>(1,124)</b>	<b>394,411</b>

Komercijalna banka a.d., Beograd realized net foreign exchange losses in the amount of RSD 1,189 thousand in 2013 (2012: RSD 4,662 thousand) from related party transactions.

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

All amounts expressed in thousands of RSD, unless otherwise stated.

## 51. RELATED PARTY TRANSACTIONS – RECEIVABLES AND PAYABLES (Continued)

## B. Balance as at December 31, 2012

## RECEIVABLES

Subsidiaries	Loans and Advances	Interest and Fees	Impairment Allowance	Net Balance Exposure	Off-Balance Sheet Items	Total
Komercijalna banka a.d., Budva	5,686	892	-	6,578	-	6,578
Komercijalna banka a.d., Banja Luka	2,963	-	-	2,963	909,746	912,709
KomBank INVEST a.d., Beograd	-	1	-	1	200	201
<b>TOTAL:</b>	<b>8,649</b>	<b>893</b>	<b>-</b>	<b>9,542</b>	<b>909,946</b>	<b>919,488</b>

## LIABILITIES

Subsidiaries	Deposits and Loans	Interest and Fees	Other Liabilities	Total
Komercijalna banka a.d., Budva	487,804	-	1,588	489,392
Komercijalna banka a.d., Banja Luka	8,085	-	-	8,085
KomBank INVEST a.d., Beograd	14,906	38	-	14,944
<b>TOTAL</b>	<b>510,795</b>	<b>38</b>	<b>1,588</b>	<b>512,421</b>

## INCOME AND EXPENSES

Subsidiaries	Interest Income	Fee and Commission Income	Interest Expenses	Fee and Commission Expense	Net Income/ Expenses
Komercijalna banka a.d., Budva	230	1,501	-	(720)	1,011
Komercijalna banka a.d., Banja Luka	1,570	828	(588)	(509)	1,301
KomBank INVEST a.d., Beograd	-	131	(1,223)	-	(1,092)
<b>TOTAL:</b>	<b>1,800</b>	<b>2,460</b>	<b>(1,811)</b>	<b>(1,229)</b>	<b>1,220</b>

## 62. RELATED PARTY DISCLOSURES

Gross and net remunerations paid to the members of the Bank's Executive Board, Board of Directors and Audit Committee in 2013 were as follows:

	December 31, 2013	December 31, 2012
<b>Gross remunerations</b>		
Executive Board	83,788	72,972
<b>Net remunerations</b>		
Executive Board	71,179	61,199
<b>Gross remunerations</b>		
Board of Directors and Audit Committee	26,845	26,141
<b>Net remunerations</b>		
Board of Directors and Audit Committee	17,276	17,087

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.***53. RISK MANAGEMENT**

The Bank has recognized risk management process as the key element of business management given that risk exposure is an inseparable part of banking and is managed through a process of continued identification, measurement, monitoring, mitigation, control and reporting, i.e. setting of risk limits and through other types of control, including reporting in accordance with adopted strategies and policies.

The Bank has established a comprehensive and reliable risk management system that includes: risk management strategies, policies and procedures, appropriate organizational structure, effective and efficient process of managing all risks it is exposed to, adequate system of internal controls adequate information system and process of internal capital adequacy assessment.

Risk management process involves clear determining and documenting risk profile and adjusting risk profile to the Bank's aptitude to assume risks it is or may be exposed in accordance with adopted strategies and policies.

The basic objectives that the Bank set for the risk management system in its internally adopted acts on risk management strategy and capital management strategy are the following: minimizing the negative effects on financial result and equity within acceptable risk levels, maintaining the required level of capital adequacy, developing the Bank's activities in accordance with business opportunities and market development with a view to gaining competitive advantage.

The Bank implements Basel II standards and permanently monitors all the announcements and amendments to the effective regulations, analyzes the risk levels and undertakes measures for timely reconciliation of its operations with newly enacted regulations in accordance with the risk level acceptable to the Bank. Through the clearly defined process of introducing new products, the Bank analyzes the influence of all new services and products on the future risk exposures in order to optimize its revenues and losses based on the estimated risk as well as to minimize all potential adverse effects on the Bank's financial result.

**Risk Management System**

The risk management system is governed by the following internal enactments:

- Risk Management Strategy and Capital Management Strategy;
- Risk Management Policies;
- Risk Management Procedures;
- Methodologies for managing individual risks; and
- Other enactments.

Risk Management Strategy sets out:

- Long-term objectives, defined by the Bank's business policy and strategy and its aptitude to assume risk determined in accordance with those objectives;
- Basic principles of risk assumption and management;
- Basic principles of the process of internal assessment of the Bank's capital adequacy; and
- Overview and definitions of all types of risks the Bank is exposed to or may be exposed to.

The Bank specified the basic principles of risk management for meeting its long-term objectives:

- Organizing operation of a separate organizational unit for risk management;
- Functional and organizational separation of risk management activities from the regular operating activities of the Bank;
- Comprehensive risk management;
- Effective risk management;
- Cyclic risk management;
- Developing risk management as a strategic orientation; and
- Risk management as a part of corporate culture

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.***53. RISK MANAGEMENT (Continued)**

Policies for managing certain risk types define the following:

- Manner of organizing risk management processes within the Bank and clear division of personnel responsibilities in all stages of the process;
- Manner of assessing the Bank's risk profile and methodology for identifying, measuring and assessing risks;
- Manners of risk monitoring and control and establishing the system of limits, i.e. types of limits the Bank uses as well as their structure;
- Measures for risk mitigation and rules for implementation thereof;
- Manner and methodology for implementing the process of internal assessment of the Bank's capital adequacy;
- Principles of the system of internal controls; functioning; and
- Framework and frequency for stress testing and procedure in instances of unfavorable test results.

Procedures for managing certain risk types define, in greater detail, the process of managing risks and competencies and responsibilities of all organizational units of the Bank in the risk management system.

Individual methodologies further and in more detail prescribe methods and approaches used in the risk management system.

**Competencies**

*The Board of Directors* is authorized and responsible for establishing a uniform risk management system and for monitoring such system, adopting policies and procedures for risk management and capital management strategy, establishment of internal control system, supervision of the work of the Executive Board and execution of the process of internal capital adequacy assessment.

*The Executive Board* is authorized and responsible for implementation of risk management strategy and policies, capital management strategy adoption and efficiency analysis of risk management procedure implementation, which define processes of identifying, measuring, minimizing, monitoring, controlling reporting risk the Bank is exposed to.

*The Audit Committee* is authorized and responsible for continued analysis and monitoring of the adequate implementation of the adopted risk management strategies and policies and internal control system. At least monthly, the Audit Committee reports to the Board of Directors on its activities and identified irregularities and proposes how to eliminate them.

*The Asset and Liability Management Committee* is authorized and responsible for monitoring the Bank's risk exposure resulting from the structure of its receivables, payables and off-balance sheet items, and proposes measures for managing interest and liquidity risks.

*The Credit Committee* decides on loan approval requests within framework determined by the Bank's enactments, analyses the Bank's exposure credit, interest rate and currency risk, analyzes loan portfolio and proposes measures to be taken to the Executive Board.

*The Debt Collection Committee* is authorized and responsible for managing risk-weighted placements; it makes decisions on the write-off of risk-weighted loans up to set limits of authorization and recommends write-off of loans to the Executive Board and Board of Directors exceeding its limits of authorization.

*The Risk Management Organizational Unit* defines and proposes the risk management strategy and policies to the Board of Directors for adoption, defines and proposes risk management procedures and methodologies to the Executive Board for adoption, identifies, measures, mitigates, monitors, controls and reports on the risks the Bank is exposed to. It is also in charge of developing models and methodologies for all stages of risk management and reporting to the competent Bank's bodies.

*Treasury* is responsible for managing assets and liquidity, the Bank's assets and liabilities, their overall financial structure, and is primarily responsible for the Bank's liquidity risk, interest rate risk and foreign currency risk.



## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.*

## 53. RISK MANAGEMENT (Continued)

**Competencies (Continued)**

*The Internal Audit Division is authorized and responsible for continued monitoring of implementation of risk management policies and procedures at Bank level, and tests the adequacy of procedures and the Bank's compliance thereto. Internal Audit reports its findings and recommendations to the Audit Committee and the Board of Directors.*

*The Compliance Control Division is obligated to identify and assess compliance risks at least annually and propose risk management plans, whereof it prepares a report and submits it to the Executive Board.*

**Risk Management Process**

The Bank regularly measures and evaluates risks identified in its operations. Measurement entails applying qualitative and quantitative measurement methods and models that enable detection of changes in risk profile and assessment of new risks.

For all risks identified the Bank determines their significance based on as comprehensive assessment of risks inherent in the Bank's particular operations, products, activities and processes.

Risk alleviation or mitigation involves risk diversification, transfer, minimization and or avoidance: the Bank performs risk mitigation in accordance with risk profile and risk appetite.

Risk monitoring and control is based on limits that are set by the Bank. They in turn depend on business strategy and the business environment, as well as on the level of risk that the Bank is ready to accept.

Risk management reports are regularly submitted to: the Bank's Board of Directors, Executive Board, Audit Committee, Asset Liability Management Committee and Credit Committee, and they contain all the information required for risk assessment and reaching of conclusions about the Bank's risks.

**Types of Risk**

In its business operations the Bank is exposed to the following risks in particular: credit risk and related risks, liquidity risk, market risk and operational risk, investment risk, country risk, exposure risk and all other risks that may occur in the course of the Bank's regular operations.

## 53.1. CREDIT RISK

Credit risk represents the risk of negative effects on the Bank's financial result and capital arising from debtors' inability to settle the matured liabilities to the Bank. The Bank monitors the following risks within the credit risk.

- **Default risk** - the risk of loss that may arise if a debtor fails to settle liabilities toward the Bank;
- **Downgrade risk** - the risk of loss that may arise if a risk level of a debtor is downgraded (deterioration of the customer credit rating);
- **Risk of change in the value of assets** - the risk of loss that may arise on assets in the event of a decline in their market value as compared to the price at which assets were acquired;
- **Credit foreign exchange risk** – represents probability that the Bank will incur a loss due to default of the debtor in liability settlement within contractually defined terms, which is caused by adverse impact of the RSD exchange rate changes on the debtor's financial situation.
- **Concentration risk** – represents a risk that is a direct or indirect outcome of the Bank's exposures the same or similar risk factor or type, such as: exposure to a single entity or a group of related parties, industries, geographical regions, types of products and activities, collaterals, financial instruments;
- **Exposure risk** - is a risk that can arise from the Bank's exposure to a single entity, group of related entities or the Bank's related parties;
- **Country risk** – relates to the borrower's country of origin and represents the probability of negative effects on the Bank's financial result and equity due to the inability to collect receivables from abroad and is caused by political, economic and social conditions in the borrower's country of origin.

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated*

## 53. RISK MANAGEMENT (Continued)

## 53.1. CREDIT RISK (Continued)

In addition to the aforelisted risks, the Bank also monitors the following related risks:

- **Residual risk** – is a risk that credit risk mitigation techniques may be less efficient than expected, i.e. that their application is not sufficient to alleviate the risks the bank is exposed to
- **Risk of reduced value of receivables** – is a risk of possible emergence of negative effects on the Bank's financial results and capital due to reduced value of repurchased receivables for cash on non-cash liabilities of the previous creditor to the debtor;
- **Settlement/delivery risk** – is a risk of possible emergence of negative effects on the Bank's financial results and capital due to counterparty default on free delivery transactions as of contractually defined settlement/delivery date;
- **Counterparty risk** – is a risk of possible emergence of negative effects on the Bank's financial results and capital due to counterparty failure to settle its liabilities prior to the ultimate settlement of the transaction cash flows, i.e. settlement of cash payment.

**Credit Risk Management**

According to the volume, type and complexity of its operations, the Bank has organized the credit risk management process and clearly delineated employee responsibilities in all stages of the process. The organizational model of credit risk management system enables adequate communication, information exchange and collaboration at all organizational levels within the Bank as well as clear operational and organizational separation of functions for independent risk management and supporting activities on one hand and the activities of risk assumption on the other, i.e. segregation of duties, competencies and responsibilities. The Bank has also established an adequate information system for full coverage of persons involved in credit risk management system and appropriate management reporting.

The objective of credit risk management is to minimize adverse effects of the credit risk on the Bank's financial result and equity based on balance sheet and off-balance sheet investments and operations with counterparties for items carried in the banking book.

The level of credit risk exposure acceptable to the Bank is in line with the defined risk management strategy and depends on the Bank's portfolio structure based on which negative effects on the Bank's financial result is limited and capital requirements for credit risk, settlement/delivery and counterparty risk are minimized in order to maintain capital adequacy at an acceptable level. On the other hand, the Bank does not make high-risk investments such as investments in highly profitable projects with significant risk levels.

The basic principles of credit risk management are as follows:

- Managing credit risk at the individual loan level as well as the Bank's entire portfolio level;
- Maintaining credit risk level that minimizes the negative effects on the Bank's financial result and capital;
- Loan rating according to risk;
- Operating in accordance with best banking practices of loan approval;
- Ensuring adequate credit risk management controls.

In its effort to manage credit risk the Bank seeks to do business with customers that have good credit rating and to acquire appropriate collaterals to secure repayments. The Bank assesses creditworthiness of each customer upon the submission of a loan application and regularly monitors its debtors, loans and collaterals, in order to be able to undertake appropriate activities for the purpose of collecting its receivables.

Credit risk identification involves analysis of all indicators leading to the emergence and increase in credit risk exposure. The Bank determines the causes of the current credit risk exposure in a comprehensive and timely manner and assesses such causes based on the incurred and projected changes in the market, as well as based on the introduction of new products and activities. The Bank's credit risk depends on the debtor creditworthiness, debtor's regularity in settling liabilities due to the Bank and collateral quality.

**NOTES TO THE FINANCIAL STATEMENTS**

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.***53. RISK MANAGEMENT (Continued)****53.1. CREDIT RISK (Continued)*****Credit Risk Management (Continued)***

The Bank performs quantitative and/or qualitative measurement, i.e. assessment of the identified credit risk. The credit risk measurement process is based on measuring risk level of individual loans and investments based on the internally adopted rating system.

The rating system is not merely an instrument for forming individual decisions and assessing risk levels of individual investments; it is also a basis for portfolio analysis, support in loan approval and loan impairment procedure as well as in estimating provisions against losses per off-balance sheet items for the purpose of loan and investment ranking by risk level and stating realistic value of receivables. Internal rating system is reviewed and improved on an ongoing basis.

In addition to the internal rating system, in credit risk analysis the Bank also uses principles prescribed by the National Bank of Serbia, which require classification of loans based on the prescribed criteria as well as calculation of the reserve for estimated credit risk losses. Application of these principles allows the Bank to cover unexpected losses due to the customer's inability to settle liabilities as they fall due, in accordance with contractually defined terms. For these purposes, the Bank classifies receivables and assesses the level of necessary reserve using the regular analysis of portfolio. The analysis includes the measurement of adequacy of reserves formed against individual borrowers, risk categories, portion of portfolio and at overall portfolio level. Reserves for estimated losses represent a certain form of hedge against potential adverse effects in case lent funds are not repaid when due and in full.

Prior to loan approval, the Bank assesses the creditworthiness of the borrower based on internally defined criteria as a primary and offered collateral as a secondary source of collection/loan repayment. Based on the identified and measured credit risk level (assessed financial situation and credit worthiness of the borrower, value and legal security of the credit hedge and other relevant factors), and independent risk assessment, the Bank's competent bodies enact a loan approval decision in accordance with the defined decision making system.

Decisions on credit risk exposure are defined through the decision making system that depends on the type of customer and exposure level: for loans within defined limits decisions are made by the branch credit committees, although in certain cases approval of the risk management organizational unit is required. Central Credit Committee decides on the loans in excess of the defined limits (depending on the type of client) with prior opinion of the risk management organizational unit. The Executive Board and Board of Directors make decisions depending on the exposure levels.

In decision making related to areas of crediting, irrespective of the decision making level, the principle of double control, the so-called "four eyes principle," is observed which ensures that there is always a party that proposes and a party that approves a particular loan/investment.

For loans contracted in foreign currencies or dinars indexed to a currency clause, the Bank estimates the effects of the changes in foreign exchange rates on the financial situation and creditworthiness of debtors and particularly analyzes adequacy of the debtor's cash flows in relation to the changed level of liabilities per loans assuming that there will be certain fluctuation in RSD exchange rates on an annual basis.

Alleviating credit risk entails maintaining the risk at the level acceptable to the Bank's risk profile, i.e. maintaining acceptable level of the Bank's loan portfolio.

The basic techniques for credit risk mitigation are as follows:

- Exposure limits – concentration risk,
- Investment diversification, and
- Collaterals.

The Bank's exposure limits per individual debtor are based on the assessment of the debtor's creditworthiness, whereas the exposure limits at the portfolio level are focused on restricting exposure concentration within the portfolio. The Bank continuously controls credit risk movements within a defined risk profile.

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.***53. RISK MANAGEMENT (Continued)****53.1. CREDIT RISK (Continued)*****Credit Risk Management (Continued)***

Concentration risk includes: large exposure (exposure to a single entity or a group of related entities and the Bank's related parties), group exposures with the same or similar risk factors such as industry sectors, types of products, geographical areas and the like, county risk and credit risk hedges.

Investment diversification is aimed at alleviating credit risk through reduction portfolio concentrations in certain segments of assets.

Monitoring loan investment quality at the individual debtor level is primarily based on obtaining updated information on the financial situation and creditworthiness of the debtor as well as on the market value of collateral, whereas credit risk monitoring at the portfolio level is performed through identification of changes at the level of client groups with certain preset levels of risk. Investment, collateral and required reserves for estimated and unexpected losses for the purpose of establishing management of the asset balances and quality. For protection against credit risk exposure, in addition to the regular monitoring of the customers' business operations, the Bank contractually defines security instruments (collaterals), which reduce credit risk.

In order to protect itself from changes in the market value of collaterals (mortgages, pledges, securities etc.), the Bank adjusts the appraised collateral value for a defined percentage depending on the collateral type and location, which percentage is reviewed at least annually or more frequently as appropriate. In this way, the Bank protects itself from potential losses arising from the impossibility of collection of receivables through security instrument activation.

Credit risk control entails a process of continuous reconciling business operations with the defined system of limits, both on a daily and monthly bases, as well as under conditions of large credit exposure approaching the upper risk profile limit, i.e. upon introduction of new products and business activities.

As a hedge against counterparty default risk, the Bank undertakes the following steps in respect to collection of due receivables: rescheduling or restructuring; out-of-court settlement; seizure of goods or properties in order to collect receivables; sale and/or assignment of receivables; executing agreements with interested third parties; and instigating court proceedings and other measures.

The Bank reschedules and restructures receivables from customers experiencing certain difficulties in operations. If the undertaken measures for regulating collection, i.e. enforced collection and court proceedings fail to provide expected results, i.e. when receivables cannot be collected in full, the Bank initiates write-off of the remaining receivables.

Apart from credit risk exposure, the Bank also has off-balance sheet exposures (various types of payment and performance guarantees, acceptances and letters of credit) based on which the Bank has contingent liabilities to make payments on behalf of third parties. For off-balance sheet exposures the Bank uses the same control processes and procedures that are used for credit risk.

Credit risk reporting includes internal and external reporting systems executed on a monthly basis according to a preset schedule and in conformity with the defined reporting system.

***Downgrade Risk***

The quality of the Bank's assets is measured by the level of exposure to individual risk categories according to internal rating system criteria. The internal rating system focuses on quantitative and qualitative parameters for assigning customer ratings. The rating scale consists of 5 risk categories that are subdivided into 17 subcategories. The rating scale is used as a uniform method for assigning ratings which ensures that customers with the same rating have the same credit characteristics and the same probability of default, in part or in full, over the period of one year. The basic parameters of credit risk used in determining a risk subcategory are calculated and monitored on a monthly basis.

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.***53. RISK MANAGEMENT (Continued)****53.1. CREDIT RISK (Continued)*****Downgrade Risk (Continued)***

A low level of risk implies doing business with customers with a high credit rating (risk rating categories 1 and 2), increased level of risk implies doing business with customers with operating difficulties that could have a negative impact on the settlement of liabilities (risk rating category 3), and a high level of risk characterizes customers with negative operating results and poor credit rating (risk rating categories 4 and 5).

The Bank guards against downgrade risk through continuous monitoring of customers' business operations and by identifying changes that could arise through: deterioration of a borrower's financial standing, delays in repayment and changes in the business environment, as well as by securing appropriate collaterals.

***Risk of Change in the Value of Assets***

Allowance for impairment of loan investments is intended to ensure reasonable, cautious and timely registering of losses on loan impairment, as well as to intervene in respect of contingent liabilities with a view to protect the Bank in the period when the loss occurs and is definitely confirmed (realized), due to inability to collect contracted amounts or through outflow of assets to settle contingent liabilities

Allowance for impairment of loans and provisions are made when there is justification and objective evidence of impairment arising as the result of events that occurred after initial recognition of a loan, that have a negative effect on future cash flows associated with a loan.

Key elements in assessing impairment of investments are as follows: overdue payments on principal or interest, cash flow difficulties on the part of the borrower, the borrower's credit rating deterioration or changes in the initial terms of contract etc.

Allowance for impairment is based on estimated future cash flows from the borrower's business or collateral foreclosure if it is assessed that a loan can be realistically settled from such assets.

The Bank assesses allowance for impairment of receivables on an individual and on a group basis.

***Individual Assessment***

The Bank assesses impairment of each individually significant loan and considers the financial position of the loan beneficiary, sustainability of its business plan, its ability to improve performance in the event of financial difficulties, income projections, availability of other financial support and collateral value which can be realized, as well as scheduling of expected cash flows. In the event of new information coming to light that significantly alters the customer's creditworthiness, value of collateral and likelihood that liabilities toward the Bank will be settled, ad hoc assessment of loan impairment is performed.

***Group-Level Assessment***

Impairment is assessed on a group basis for loans that are not individually significant and for individually significant loans and advances, when there is no objective evidence of individual impairment. Group assessment is performed monthly within groups that are determined based on internal methodology and internal rating system. Group impairment percentages are calculated based on migration of risk rating categories in default status per type of borrower or product. The obtained migration percentages are adjusted for collected receivables.

Impairment of loans decreases the value of loans and is recognized as an expense in the income statement.

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated*

## 53. RISK MANAGEMENT (Continued)

## 53.1. CREDIT RISK (Continued)

**Assessment of Provisions for Probable Losses on Off-Balance Sheet Items**

Assessment of provisions for losses on off-balance sheet items (contingent liabilities) is performed when it is estimated that it is fairly certain that an outflow of assets will be required to settle contingent liabilities.

In assessing provisions for contingent losses on off-balance sheet items, funds obtained by activating collaterals are recognized if it is completely certain that cash outflows for contingent liabilities will be settled from collaterals.

## 53.1.1 Maximum Credit Risk Exposure

Maximum credit risk exposure as of December 31, 2013 is presented in the table below without taking into account any collateral or any other sort of credit risk hedge. The stated values are presented in gross and net carrying amounts (after impairment effects).

**Maximum credit risk exposure before collateral or any other improvements**

	December 31, 2013		December 31, 2012	
	Gross	Net	Gross	Net
<b>I. Assets</b>	<b>365,452,580</b>	<b>345,075,720</b>	<b>324,556,515</b>	<b>307,922,409</b>
Cash and cash equivalents	41,137,794	41,137,794	40,514,180	40,514,180
Revocable deposits and loans	53,395,120	53,395,120	43,053,502	43,053,502
Receivables arising from interest fees, commissions, trade, changes in the fair value of derivatives and other receivables	4,790,736	2,788,176	3,110,657	1,547,342
Loans and advances to customers	198,842,503	184,004,121	188,813,293	177,106,865
Other investments	6,052,272	2,929,218	6,405,751	3,227,896
Securities	57,006,076	57,001,465	41,352,390	41,347,719
Other assets	4,228,079	3,819,826	1,306,542	1,124,905
<b>II. Off-balance sheet items</b>	<b>30,882,511</b>	<b>30,408,862</b>	<b>33,938,607</b>	<b>33,440,975</b>
Payment guarantees	7,357,476	7,291,000	7,870,828	7,814,377
Performance bonds	5,787,610	5,661,141	6,771,239	6,663,684
Irrevocable commitments	16,830,341	16,830,341	17,812,584	17,812,584
Other	907,084	626,380	1,483,956	1,150,330
<b>Total (I+II)</b>	<b>396,335,091</b>	<b>375,484,582</b>	<b>358,495,122</b>	<b>341,363,384</b>

The largest credit risk is associated with the executed loan arrangements; however, the Bank is exposed to risk based on off-balance sheet items resulting from commitments and contingent liabilities.

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

All amounts expressed in thousands of RSD, unless otherwise stated.

## 53. RISK MANAGEMENT (Continued)

## 53.1. CREDIT RISK (Continued)

Loans and advances to customers and receivables due from banks

December 31, 2013	Housing Loans	Cash Loans	Agricultural Loans	Other Loans	Micro Businesses	Total Retail	Corporate Customers	Total	Due from Banks
Loans not matured and not provided for	-	-	-	-	-	-	9,206,341	9,206,341	8,694,091
Loans not matured and not provided for	-	-	-	-	-	-	10,049,711	10,049,711	1,000,231
Group-level impaired	33,322,704	12,702,248	4,114,157	7,882,304	5,337,991	63,359,404	74,080,872	137,440,276	319,911
Individually impaired	478,220	-	37,590	-	877,367	1,393,177	30,538,765	31,931,942	-
Total	33,800,924	12,702,248	4,151,747	7,882,304	6,215,358	64,752,581	123,875,888	188,628,270	10,214,233
Impairment allowance	460,686	881,094	302,815	626,578	823,162	2,894,335	11,624,136	14,518,471	319,911
Group-level impairment allowance	325,894	681,094	290,101	626,578	707,348	2,631,015	6,239,208	8,870,221	319,911
Individual impairment allowance	134,802	-	12,714	-	115,804	263,320	5,384,930	5,648,250	-
Net carrying amount	33,340,228	12,021,154	3,848,932	7,255,726	5,392,206	61,858,246	112,251,853	174,109,799	9,894,322

The breakdown does not include the related interest and fees, which for loans and advances totaled RSD 2,997,956 thousand as of December 31, 2013 (December 31, 2012: RSD 2,216,398 thousand). After impairment effects, the net carrying amount of interest and fees totaled RSD 1,792,107 thousand as of December 31, 2013 (December 31, 2012: RSD 1,257,309 thousand).

December 31, 2012	Housing Loans	Cash Loans	Agricultural Loans	Other Loans	Micro Businesses	Total Retail	Corporate Customers	Total	Due from Banks
Loans not matured and not provided for	-	-	-	-	-	-	12,848,008	12,848,008	2,328,256
Loans not matured and not provided for	-	-	-	-	-	-	6,417,514	6,417,514	3,189
Group-level impaired	29,868,845	10,714,200	3,223,189	8,162,955	5,439,315	57,408,484	84,805,171	142,213,655	327,974
Individually impaired	240,420	-	44,140	-	867,091	1,151,651	23,725,048	24,876,699	-
Total	30,109,265	10,714,200	3,267,309	8,162,955	6,306,406	58,560,135	127,530,739	186,155,874	2,657,418
Impairment allowance	374,463	643,304	296,276	558,786	709,041	2,577,870	8,800,894	11,378,454	327,974
Group-level impairment allowance	249,894	643,304	275,775	558,786	609,075	2,336,834	6,091,371	8,428,205	327,974
Individual impairment allowance	124,569	-	20,501	-	99,966	241,036	2,709,213	2,950,249	-
Net carrying amount	29,734,802	10,070,896	2,971,033	7,604,169	5,801,365	55,982,265	118,730,166	174,777,420	2,328,446

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.***53. RISK MANAGEMENT (Continued)****53.1. CREDIT RISK (Continued)***Impaired Loans and Advances*

Impaired loans and advances are those for which the Bank has determined the existence of objective evidence of impairment and does not expect them to be collected in full amounts of principal and interest matured pursuant to the relevant loan agreements. In the internal rating system, such loans for retail and corporate customers are allocated rating from 2 to 5 and represent individually significant loans (totaling above RSD 6 million). For loans that are not individually significant impairment is determined on a group-level, depending on the categorization in to groups with similar risk levels, for all rating categories from 1 to 5.

*Impairment Allowance*

The Bank makes impairment allowance for loan arrangements based on the assessment of impairment. The key components of impairment allowance made in this manner are: impairment allowance related to individually significant credit risk exposures and group-level impairment allowance made for groups of similar loans where impairment has occurred but has not yet been identified (materially less significant loans) as well as for those materially significant loans that were subject to individual assessment of impairment yet no impairment was identified on an individual basis.

*Receivables Matured but not Impaired*

Loans and advances matured but not impaired represent those loans and advances where there is default in settling liabilities for contractually agreed interest or principal outstanding. Yet the Bank believes that it is not appropriate to make impairment allowances for such loan investments given the probability of default status occurrence for certain types of customers (migrations), the value of instruments securitizing such loans and/or certainty of debt collection on the part of the Bank.

*Receivables not Matured and not Impaired*

Loans and advances not matured and not impaired extended to corporate customers and banks relate to the loans approved and disbursed to state-owned companies, local self-governments, municipalities, and to deposits placed with other banks for which it is determined that it is not appropriate to make impairment allowances for such loan investments given the probability of default status occurrence for certain types of customers (migrations) and/or certainty of debt collection on the part of the Bank.



## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

All amounts expressed in thousands of RSD, unless otherwise stated.

## 53. RISK MANAGEMENT (Continued)

## 53.1. CREDIT RISK (Continued)

## Loans and advances to customers and due from banks, not matured and not impaired

December 31, 2013	Corporate Customers	Total	Due from Banks
Low (IR 1, 2)	5,179,605	5,179,605	8,894,091
Medium (IR 3)	4,026,736	4,026,736	-
High (IR 4, 5)	-	-	-
<b>Total</b>	<b>9,206,341</b>	<b>9,206,341</b>	<b>8,894,091</b>
December 31, 2012	Corporate Customers	Total	Due from Banks
Low (IR 1, 2)	12,648,006	12,648,006	2,328,256
Medium (IR 3)	-	-	-
High (IR 4, 5)	-	-	-
<b>Total</b>	<b>12,648,006</b>	<b>12,648,006</b>	<b>2,328,256</b>

## Loans and advances to customers and due from banks, matured but not impaired

December 31, 2013	Corporate Customers	Total	Due from Banks
Up to 30 days past due	9,977,752	9,977,752	1,000,231
31 - 90 days past due	71,959	71,959	-
Over 90 days past due	-	-	-
<b>Total</b>	<b>10,049,711</b>	<b>10,049,711</b>	<b>1,000,231</b>
December 31, 2012	Corporate Customers	Total	Due from Banks
Up to 30 days past due	6,395,481	6,395,481	3,189
31 - 90 days past due	22,033	22,033	-
Over 90 days past due	-	-	-
<b>Total</b>	<b>6,417,514</b>	<b>6,417,514</b>	<b>3,189</b>

The breakdown does not include the related interest and fees accrued on matured loans and advances to corporate customers totaling RSD 92,424 thousand as of December 31, 2013 (December 31, 2012: RSD 59,052 thousand ) and to banks totaling RSD 830 thousand as of December 31, 2013 (December 31, 2012: RSD 892 thousand).

**NOTES TO THE FINANCIAL STATEMENTS**

December 31, 2013

All amounts expressed in thousands of RSD, unless otherwise stated.

**53. RISK MANAGEMENT (Continued)**

**53.1. CREDIT RISK (Continued)**

**53.1.2. Loans with Altered Initially Agreed Terms**

Loans with altered initially agreed terms are those loans that are rescheduled or restructured due to the difficulties in the debtor servicing the liabilities when due.

Rescheduling of receivables is performed for debtors with currently mismatching cash inflows and outflows, yet whose financial indicators have not deteriorates suggesting that the debtor will be able to settle the rescheduled liabilities according to the subsequently agreed repayment terms. Receivables are rescheduled if due from debtors up to 90 days in default, most commonly per individual loan subaccount, i.e. not including all the receivables due from the same debtor (not all loan subaccounts).

Restructuring is performed for loans due from debtors with significant problems in business where financial indicators are substantially deteriorating. Upon restructuring.

- All balance sheet receivables due from the debtor or a greater portion thereof are replaced;
- Terms whereunder the relevant receivable was approved are essentially altered (which particularly entails extension of the period for repayment of principal or interest, decrease in interest rate applied or the amount receivable and other modifications of terms which are to facilitate the position of a debtor);
- Adoption of an adequate financial consolidation program is mandatory.

**Loans with Altered Initially Agreed Terms**

	Rescheduled		Restructured					
	December 31, 2013		December 31, 2012					
	Gross	Net	Gross	Net				
Housing loans	570,897	535,365	319,670	317,679	84,371	71,998	245,549	245,524
Cash loans	200,670	190,174	134,509	131,521	43,989	32,652	49,866	42,832
Agricultural loans	137,953	123,606	52,959	48,365	41,409	36,687	48,987	43,852
Other loans	19,950	19,167	24,018	23,175	122	-	146	146
Micro businesses	257,056	215,516	523,653	476,558	426,962	389,335	406,973	378,019
Total retail	1,186,526	1,063,828	1,054,807	999,298	598,853	530,672	749,621	710,373
Corporate customers	26,600,393	26,169,189	15,594,905	15,377,919	12,007,317	7,415,552	10,209,863	6,496,747
<b>Total</b>	<b>27,786,919</b>	<b>27,253,017</b>	<b>16,649,712</b>	<b>16,377,217</b>	<b>12,606,170</b>	<b>7,946,224</b>	<b>10,959,504</b>	<b>7,207,120</b>

## NOTES TO THE FINANCIAL STATEMENTS

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All amounts expressed in thousands of RSD, unless otherwise stated.

## 53. RISK MANAGEMENT (Continued)

## 53.1. CREDIT RISK (Continued)

## 53.1.3. Concentration Risk

The Bank controls concentration risk by establishing a system of limits to the exposures with the same or similar risk factors (industry sectors/activities, product types, geographical regions, single entities or groups of related parties, collaterals...). Establishment of appropriate exposure limits is the basis for concentration risk control with the aim of loan portfolio diversification.

## Breakdown of loans and advances per industry sector:

	Loans and advances to customers				Off-balance sheet items			
	December 31, 2013		December 31, 2012		December 31, 2013		December 31, 2012	
	Gross	Net	Gross	Net	Gross	Net	Gross	Net
Finance and insurance sector	9,279,535	9,151,266	6,850,722	6,720,598	897,031	897,031	1,735,689	1,733,553
Corporate sector	114,110,847	103,570,817	116,600,937	108,423,868	20,120,473	19,649,426	22,023,317	21,833,984
Agriculture	6,139,511	5,847,062	6,490,936	6,271,752	774,549	513,051	659,411	385,241
Processing industry	44,283,969	38,228,575	36,499,008	31,287,245	4,577,951	4,504,435	5,423,728	5,388,452
Power industry	8,725,351	8,724,930	6,525,984	6,520,104	761,666	761,566	1,128,842	1,128,818
Construction works	4,295,483	4,048,794	6,398,937	6,048,983	4,325,512	4,274,383	5,031,176	4,922,894
Wholesale and retail	35,621,296	32,838,461	38,828,052	37,315,083	8,075,830	8,008,356	7,524,396	7,461,597
Services industries	12,610,202	11,747,262	18,399,210	17,837,925	623,166	613,968	1,314,711	1,303,752
Real estate activities	2,434,935	2,335,633	3,459,100	3,362,776	761,789	753,657	941,053	933,230
Entrepreneurs	2,208,708	1,999,803	2,246,191	2,050,388	408,760	404,418	410,404	408,770
Public sector	1,183,863	1,163,466	1,153,852	1,123,631	72,843	72,833	13,339	13,324
Retail sector	68,637,223	66,466,040	52,253,727	50,380,901	8,567,239	8,567,239	8,390,034	8,390,034
Non-residents	8,576,985	8,279,634	5,355,762	5,044,639	635,722	635,722	1,175,779	1,175,777
Other customers	4,845,322	3,382,973	4,352,102	3,362,840	182,443	182,183	190,045	187,533
Total	198,842,503	184,004,121	188,813,293	177,106,865	30,882,611	30,408,862	33,938,607	33,440,975

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

All amounts expressed in thousands of RSD, unless otherwise stated.

## 53. RISK MANAGEMENT (Continued)

## 53.1. CREDIT RISK (Continued)

## 53.1.3. Concentration Risk (Continued)

Depending on general economic trends and individual industry sector trends, the Bank diversifies investments into the industry sectors that are resistant to the impact of adverse economic trends.

## Breakdown of loans and advances per geographical region:

	Loans and advances to customers			Off-balance sheet items		
	December 31, 2013		December 31, 2012		December 31, 2012	
	Gross	Net	Gross	Net	Gross	Net
Serbia	190,238,272	175,711,914	183,431,472	172,045,981	32,741,948	32,244,319
Montenegro	537,978	533,291	199,436	197,506	2,308	2,308
Bosnia and Herzegovina	458,424	458,117	328,460	328,190	910,260	910,260
European Union	6,973,785	6,971,290	3,671,771	3,660,460	269,769	269,766
USA and Canada	220,265	352	816,929	588,954	12,037	12,037
Other	413,779	329,157	365,225	285,774	2,285	2,285
<b>Total</b>	<b>198,842,503</b>	<b>184,004,121</b>	<b>186,813,293</b>	<b>177,106,866</b>	<b>33,938,607</b>	<b>33,440,976</b>

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

All amounts expressed in thousands of RSD, unless otherwise stated.

## 63. RISK MANAGEMENT (Continued)

## 53.1. CREDIT RISK (Continued)

## 53.1.4. Securities

	December 31, 2013		December 31, 2012	
	Gross	Net	Gross	Net
<b>Securities :</b>				
- available for sale	56,887,797	56,885,285	41,088,320	41,085,776
- at fair value through profit and loss	98,073	97,816	212,903	212,690
- held to maturity	20,206	18,364	51,167	49,253
<b>Total</b>	<b>57,006,076</b>	<b>57,001,465</b>	<b>41,352,390</b>	<b>41,347,719</b>

Available-for-sale financial assets represent financial instruments which are intended to be held over an indefinite time period and which may be sold for liquidity purposes, due to the movements in interest rates, exchange rates or prices of capital. They mostly comprise Treasury bills and bonds issued by the Republic of Serbia and bonds of other banks. Available-for-sale assets are initially measured at cost, and on a quarterly basis fair value thereof is determined based on the market prices for securities traded in active stock exchange (*mark to market*). Internally developed valuation models (*mark to model*) are used in instances that for certain financial instruments independent sources of market information are not available, and are based on the maturity of the security and the risk-free interest rate level.

Financial assets carried at fair value through profit and loss refer to the old foreign currency savings bonds of the Republic of Serbia and corporate and banks shares. These securities are measured using the market approach adjustment methodology (*mark to market*) or internally developed models (*mark to model*), depending on whether there are available prices changing on a daily basis those trading via continuous trading method.

Held-to-maturity securities entirely relate to corporate customer bonds.

## 53.1.5. Credit Risk Hedges (Collateral)

For the purpose of protection against credit risk, in addition to regular monitoring of the customer business operations, the Bank also acquires security instruments (collaterals) to secure the collection of receivables and minimize credit risk. Depending on the assessment of the ability to settle contractual liabilities, the level of loan coverage is defined so that in case of the debtor default, the Bank could collect its receivables through collateral foreclosure. The quantity and type of collateral depends on the assessed credit risk.

As a standard type of loan security instrument, the Bank demands and receives from clients contractual authorizations for account withdrawals and bills of exchange, whereas, depending on the credit risk assessment and loan type, additional collaterals agreed upon include the following:

- for commercial loans – pledge over movable and immovable property (mortgages), deposits, banking, corporate and state-issued guarantees, sureties, pledge over securities, equity interests, receivables and livestock;
- for retail loans – mortgages, deposits, co-sureties and insurance of the National Corporation for Housing Loans.

For valuation of property or pledges assigned over movable assets, the bank hires certified appraisers in order to minimize potential risk of unrealistic valuation. Property, goods, equipment and other movables pledged must be insured by an insurance company acceptable to the Bank and insurance policies must be duly endorsed in favor of the Bank.

The Bank monitors the market value of collaterals and if necessary, it can demand additional collateral pursuant to the loan/deposit agreement executed. It is the Bank's policy to ensure collection from collateral foreclosure and use the proceeds therefrom to reduce or repay debt.

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.*

## 53. RISK MANAGEMENT (Continued)

## 53.1. CREDIT RISK (Continued)

## 53.1.6. Tangible Assets Acquired in Lieu of Debt Collection

Collaterals securing loan repayments repossessed by the Bank in the process of debt collection are provided below.

## Collaterals acquired through collection of loans

	<u>2013</u>	<u>2012</u>
Residential buildings	279,216	245,614
Business premises	1,516,067	939,405
Equipment	101,805	82,195
Land and forests	71,722	67,308
<b>Total</b>	<b><u>1,968,810</u></b>	<b><u>1,334,522</u></b>
Accumulated depreciation	<u>141,357</u>	<u>123,606</u>
<b>Net book value</b>	<b><u>1,827,453</u></b>	<b><u>1,210,916</u></b>

In order to stat the acquired assets at fair value, as of December 31, 2013 the Bank impaired tangible assets acquired in lieu of debt collections based on new fair value estimates.

During 2013, in the process of loan debt collection via collateral foreclosure, the items repossessed in this manner totaled RSD 1,060,829 thousand (2012: RSD 442,213 thousand).

It is the Bank's policy to ensure collection from collateral foreclosure.

## 53.2. LIQUIDITY RISK

Liquidity risk represents the risk of negative effects on the Bank's financial result and equity resulting from the Bank's difficulty or inability to settle its matured liabilities in instances of insufficient liquidity reserves and inability to cover for unexpected outflows and other liabilities.

The Bank operates in accordance with the basic principles of liquidity, maintaining a sufficient level of funds to cover liabilities incurred in the short term, i.e. it observes the principle of solvency by establishing the optimal financial leverage and sufficient liquidity reserves which do not compromise realization of the projected return on equity.

Liquidity risk represents the Bank's inability to settle its matured liabilities. Liquidity risk may be manifest as the risk related to sources of funds and market liquidity risk. The problem of liquidity in respect of the sources of funds relates to the structure of liabilities and is expressed through potential significant share of unstable and short-term sources of funds or their concentration. On the other hand, liquidity risk is reflected in reserves deficiency and difficulty or inability to obtain liquid assets at reasonable market prices.

The Bank has established appropriate organizational structure, which allows for clear differentiation between the process of assuming and the process of managing liquidity risk. The Asset and Liability Management Committee and Liquidity Committee have the most significant role therein as well as other competent boards/committees, whose decisions can impact the Bank's exposure to this risk.

In order to minimize liquidity risk, the Bank:

- Diversifies sources of assets in respect to their currencies and maturities;
- Forms sufficient liquidity reserves;
- Manages monetary funds;
- Monitors future cash flows and liquidity levels on a daily basis;
- Limits principal sources of credit risk with most significant impact on liquidity; and
- Defines and periodically tests Plans for Liquidity Management in Crisis Situations.

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

All amounts expressed in thousands of RSD, unless otherwise stated.

## 53. RISK MANAGEMENT (Continued)

## 53.2. LIQUIDITY RISK (Continued)

The liquidity management process comprises identification, measurement, minimizing, monitoring, control and liquidity risk reporting.

In identifying liquidity risk, the Bank identifies in a comprehensive and timely manner the causes that lead to the occurrence of liquidity risk determines current liquidity risk exposure as well as liquidity risk exposure arising from new business products and activities.

Measurement and assessment of liquidity risk in the Bank is performed through quantitative and/or qualitative assessment of identified liquidity risk by using the following techniques:

- GAP analysis;
- Ratio analysis; and
- Stress test.

Minimizing liquidity risk consists of maintaining this risk at a level that is acceptable to the Bank's risk profile through definition of the system of exposure limits including both internal and statutory limits and timely implementation of measures to mitigate the risk and operation within the set internal and external limits.

Control and monitoring of liquidity risk includes the process of monitoring compliance with internally defined limits, and monitoring of defined measures for reducing the bank's exposure to liquidity risk. Liquidity risk control involves the control at all liquidity risk management levels as well as the independent control system implemented by the bank's organizational units responsible for internal audit and compliance monitoring.

Liquidity risk reporting consists of internal and external reporting systems and is performed on a daily basis and a set schedule according to the defined system.

The Bank's operations are reconciled daily with legally prescribed liquidity ratio and rigid/cash liquidity ratio. The legally prescribed minimum and maximum values for these ratios are defined for one working day, three consecutive working days and average for all working days within a month. During 2013, the Bank's liquidity and rigid liquidity ratios were significantly in excess of the prescribed limits.

The Bank's operations are reconciled daily with legally prescribed liquidity ratio as follows: minimum 0.8 for one working day; minimum 0.9 for no longer than three consecutive working days and minimum 1 as the average liquidity ratio for all working days in a month. The Bank also monitors compliance with the regulatory prescribed rigid/cash liquidity ratio as follows: minimum 0.5 for one working day; minimum 0.6 for no longer than three consecutive working days and minimum 0.7 as the average liquidity ratio for all working days in a month.

## Compliance with liquidity ratio limits externally prescribed:

	Liquidity Ratio		Rigid/Cash Liquidity Ratio	
	2013	2012	2013	2012
As at December 31	3.45	2.18	3.08	2.04
Average for the period	2.73	2.36	2.43	2.01
Maximum for the period	3.89	3.39	3.39	2.77
Minimum for the period	1.69	1.04	1.50	0.93

The Bank sets internal limits, based on the internal reporting on liquidity GAP for all balance sheet components.

## Compliance with last day liquidity ratio limits internally defined:

	Limits	2013	2012
GAP up to 1 month/Total assets	Max (10%)	10.42%	10.17%
Cumulative GAP up to 3 months / Total assets	Max (20%)	6.75%	11.00%

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.*

## 53. RISK MANAGEMENT (Continued)

## 53.2 LIQUIDITY RISK (Continued)

In addition, the Bank limits and coordinates its operations with the limits defined for maturity per major foreign currencies.

## Maturity structure of monetary assets and monetary liabilities as of December 31, 2013

	Up to 1 month	From 1 - 3 months	From 3 -12 months	From 1 - 5 years	Over 5 years	Total
Cash and cash equivalents	41.137.794	-	-	-	-	41.137.794
Revocable deposits and loans	53.395.120	-	-	-	-	53.395.120
Interest, fee and commission receivables	2.788.176	-	-	-	-	2.788.176
Cash and cash equivalents	24.539.297	10.896.615	44.505.710	72.320.797	31.741.702	184.004.121
Securities	2.585.847	3.348.400	20.186.150	25.402.260	5.478.808	57.001.465
Other investments	2.920.856	8.360	-	-	-	2.929.218
Other assets	2.888.548	-	931.278	-	-	3.819.826
	<b>130.255.640</b>	<b>14.253.375</b>	<b>65.623.138</b>	<b>97.723.057</b>	<b>37.220.510</b>	<b>345.075.720</b>
Transaction deposits	53.217.378	-	-	-	-	53.217.378
Other deposits	54.273.868	28.641.604	88.592.672	30.143.979	728.043	202.380.166
Borrowings	1.619.990	-	-	-	-	1.619.990
Interest, fee and commission payables	255.888	-	-	-	-	255.888
Other liabilities	3.300.870	613.958	6.526.493	24.687.104	3.930.667	39.259.092
	<b>112.667.994</b>	<b>29.255.562</b>	<b>95.119.165</b>	<b>55.031.083</b>	<b>4.658.710</b>	<b>296.732.514</b>
<b>Net liquidity gap</b>						
<b>As of December 31, 2013</b>	<b>17.587.646</b>	<b>(15.002.187)</b>	<b>(29.496.027)</b>	<b>42.691.974</b>	<b>32.561.800</b>	<b>48.343.206</b>
<b>As of December 31, 2012</b>	<b>5.907.439</b>	<b>(10.862.310)</b>	<b>(19.715.351)</b>	<b>38.937.924</b>	<b>38.875.793</b>	<b>53.143.495</b>

The report on the maturity structure of monetary assets and liabilities includes monetary balance sheet items distributed according to maturities outstanding, i.e. the conservative assumption was used that all transaction and demand deposits will be withdrawn within one month.

The Bank collects deposits of corporate and retail customers which commonly have shorter maturity periods and can be withdrawn at the client request. Short-term nature of such deposits increases the bank's liquidity risk and requires active liquidity risk management and constant monitoring of market trends.

In near term, the Bank manages liquidity risk by monitoring and controlling items in all major currencies in order to identify the needs for additional funding in a timely manner in case of maturities of certain items, i.e. in the long term, the Bank plans the structure of its funding sources and investments in order to provide sufficient stable funding sources and liquidity reserves.

The Bank's management believes that adequate diversification of the deposit portfolio per number and type of depositors as well as historical experience provide a solid basis for existence of a stable and long-term deposit base, i.e. no significant outflow of funds is expected thereof.

The Bank tests the Plans for Liquidity Management in Crisis Situations which are intended for testing potential crisis, checks the survival period and solvency, availability of funding for liabilities that could arise and assesses the support under the assumed crisis conditions.



## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.*

## 53. RISK MANAGEMENT (Continued)

## 53.3 LIQUIDITY RISK (Continued)

Undiscounted cash flows from monetary assets and monetary liabilities as of December 31, 2013:

	Up to 1 month	From 1 - 3 months	From 3 -12 months	From 1 - 5 years	Over 5 years	Total
Cash and cash equivalents	41,137,794	-	-	-	-	41,137,794
Revocable deposits and loans	53,415,946	-	-	-	-	53,415,946
Interest, fee and commission receivables	2,788,176	-	-	-	-	2,788,176
Cash and cash equivalents	25,784,389	12,978,322	52,429,519	90,117,879	46,374,389	227,684,498
Securities	2,796,827	3,892,051	21,646,773	28,391,388	5,938,337	62,665,376
Other investments	2,920,858	8,360	-	-	-	2,929,218
Other assets	2,888,548	-	931,278	-	-	3,819,826
	<u>131,732,538</u>	<u>16,878,733</u>	<u>75,007,570</u>	<u>118,509,267</u>	<u>52,312,726</u>	<u>394,440,834</u>
Transaction deposits	53,217,378	-	-	-	-	53,217,378
Other deposits	54,742,668	29,199,564	92,198,424	33,651,338	1,135,412	210,927,407
Borrowings	1,620,165	-	-	-	-	1,620,165
Interest, fee and commission payables	255,888	-	-	-	-	255,888
Other liabilities	3,310,161	698,924	7,444,945	27,680,130	4,101,489	43,235,649
	<u>113,146,260</u>	<u>29,898,488</u>	<u>99,643,369</u>	<u>61,331,469</u>	<u>5,236,901</u>	<u>309,256,487</u>
<b>Net liquidity gap</b>						
<b>As of December 31, 2013</b>	<u><b>18,586,278</b></u>	<u><b>(13,019,755)</b></u>	<u><b>(24,635,799)</b></u>	<u><b>57,177,798</b></u>	<u><b>47,075,825</b></u>	<u><b>85,164,347</b></u>

Undiscounted cash flows arising from the items of monetary assets and monetary liabilities include future cash flows per balance sheet items and future interest. In the case of transaction deposits and demand deposits, which, observing the conservative approach, are categorized into deposits with maturities of up to a month, the undiscounted cash flows include only the cash flows from the debt principal outstanding.

In the course of 2013 the Bank continuously improved the liquidity risk management process and implemented a software solution in order to advance the asset and liability management. The aforesaid software enables considering the undiscounted future cash flows from interest in addition to those from principal. The implemented methodology was applied only to the data as of December 31, 2013.

## 53.3. MARKET RISK

Market risk represents the possibility of occurrence of negative effects on the Bank's financial result and equity due to changes in market variables and comprises interest rate risk, currency risk for all business operations and price risk for all items in the trading book.

The Bank is exposed to interest rate risk, currency risk, risk of securities fluctuations, counterparty risk and risk of settlement related to trading book items. The trading book contains balance sheet and off-balance sheet assets and liabilities related to financial instruments that the Bank holds for sale or to hedge other financial instruments that are maintained in the trading book.

The Bank has established appropriate organizational structure, which allows for clear differentiation between the process of assuming market risks and the process of managing those risks. The Asset and Liability Management Committee and Investment Committee have the most significant role therein as well as other competent boards/committees, whose decisions can impact the Bank's exposure to this risk.

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.***53. RISK MANAGEMENT (Continued)****53.3. MARKET RISK (Continued)****53.3.1. Interest Rate Risk**

Interest rate risk represents the probability of negative effects on the Bank's financial result and equity through items of the banking general ledger due to adverse interest rate fluctuations. The exposure to this risk depends on the relation between the interest rate sensitive assets and liabilities.

The Bank is exposed to interest rate risk inherent in the items within the banking general ledger, which is reflected in the possible negative effects on the Bank's financial result and equity through due to adverse interest rate fluctuations.

The Bank manages the following types of interest rate risk:

- Repricing risk of temporal mismatch between maturity and repricing;
- Yield curve risk – to which the Bank is exposed due to changes in yield curve shape;
- Basis risk – to which the Bank is exposed due to different reference interest rates for interest rate sensitive items with similar maturity or repricing characteristics; and
- Optionality risk – to which the Bank is exposed due to contractually agreed optional terms – loans with an option of early repayment, deposits with an option of early withdrawal, etc.

Basic objective of interest rate risk management is maintaining the acceptable level of interest rate risk exposure from the aspect of the effect on the financial result, by conducting adequate policy of matching periods of interest rate repricing, matching adequate sources to investments per interest rate type and maturity, as well as projecting movements in the yield curve in both foreign and domestic markets. Primarily, the Bank manages the internal yield margin through the prices of loans and deposits, focusing on the interest rate margin.

The Bank particularly considers the effects of interest rate changes and changes in the structure of interest-bearing assets and liabilities from the perspective of maturity, interest rate repricing and currency structure and manages the effect thereof on the economic value of equity.

The process of interest rate risk management consists of identification, measurement, minimizing, monitoring, control and interest rate risk reporting.

Identification of interest rate risk consists of comprehensive and timely identification of the causes and factors that lead to the occurrence of interest rate risk, which includes determining current interest rate risk exposure, as well as interest rate risk exposure arising from new business products and activities.

Measurement and assessment of interest rate risk at the Bank is performed through quantitative and/or qualitative assessment of identified interest rate risk by using the following techniques:

- GAP analysis;
- Ratio analysis;
- Duration;
- Economic value of equity; and
- Stress test.

Minimizing interest rate risk means maintaining this risk at a level that is acceptable for the Bank's risk profile. Alleviating interest rate risk refers to the process of defining the systems of limited exposure of the Bank to the interest rate risk and implementing measures for interest rate risk mitigation. Control and monitoring of interest rate risk entails the process of monitoring compliance with the established system of limits as well as monitoring defined measures for reducing the Bank's exposure to the interest rate risk. Control of interest rate risk refers to control on all management levels as well as an independent control system implemented by the organizational units responsible for internal audit and compliance monitoring.

Interest rate risk reporting consists of an internal system of reporting to competent boards/committees and the Bank's interest rate risk management bodies.

Internal limits are determined based on the internal report on the interest rate GAP, which includes all the balance sheet items.

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.*

## 53. RISK MANAGEMENT (Continued)

## 53.3. MARKET RISK (Continued)

## 53.3.1. Interest Rate Risk (Continued)

Compliance with internally defined interest rate risk limits at the last day was as follows:

	<u>Limits</u>	<u>2013</u>	<u>2012</u>
Relative GAP	Max 15%	(3.66%)	(4.42%)
Mismatch ratio	0.75 – 1.25	<u>0.95</u>	<u>0.94</u>

During 2013, interest rate risk ratios were within internally prescribed limits.

The Bank has defined internal limits for interest rate risk exposure per major currency as well as the limit of the maximum economic value of equity.

Compliance with internally defined limits of economic value of equity:

	<u>2013</u>	<u>2012</u>
As at December 31	5.20%	5.37%
Average for the year	5.98%	9.16%
Maximum for the year	7.45%	11.00%
Minimum for the year	4.78%	5.37%
Limit	<u>20%</u>	<u>20%</u>

The exposure to interest rate risk can be reviewed through the Report on Interest Rate GAP in monetary assets and liabilities as follows:

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

All amounts expressed in thousands of RSD, unless otherwise stated.

## 63. RISK MANAGEMENT (Continued)

## 63.3. MARKET RISK (Continued)

## 53.3.1. Interest Rate Risk (Continued)

## The Report on Interest Rate GAP in monetary assets and liabilities as of December 31, 2013:

	Up to 1 Month	From 1 - 3 Months	From 3 -12 Months	From 1 - 5 Years	Over 5 Years	Interest- Bearing	Non-Interest Bearing	Total
Cash and cash equivalents	23,534,499	-	-	-	-	23,534,499	17,603,285	41,137,784
Revolvable loans and deposits Interest, fee and commission receivables and changes in the fair value of derivatives and other receivables	12,246,700	-	-	-	-	12,246,700	41,148,420	53,395,120
Loans and advances to customers	83,397,805	12,954,358	40,450,078	30,322,493	16,879,387	184,004,121	-	184,004,121
Securities	3,183,177	12,208,765	19,267,623	14,948,965	5,262,509	54,868,639	2,132,827	57,001,465
Loans and advances to customers Other assets	1,662,749	8,362	-	-	-	1,671,111	1,258,107	2,929,218
	-	-	-	-	-	-	3,819,826	3,819,826
<b>Total</b>	<b>124,024,930</b>	<b>25,171,485</b>	<b>59,717,701</b>	<b>45,269,058</b>	<b>22,141,696</b>	<b>276,325,070</b>	<b>68,750,651</b>	<b>345,075,720</b>
Transaction deposits	53,217,378	-	-	-	-	53,217,378	-	53,217,378
Other deposits	63,264,204	21,158,934	87,124,807	30,109,379	725,042	202,380,166	-	202,380,166
Borrowings	1,619,980	-	-	-	-	1,619,990	-	1,619,990
Interest, fee and commission payables and changes in the fair value of derivatives	1,776,542	8,430,589	15,525,768	6,711,122	1,887	32,445,908	255,888	39,259,092
Other liabilities	-	-	-	-	-	-	6,813,164	6,813,164
<b>Total</b>	<b>119,878,114</b>	<b>29,567,523</b>	<b>102,650,375</b>	<b>36,820,501</b>	<b>726,929</b>	<b>289,653,442</b>	<b>7,069,072</b>	<b>296,732,514</b>

## Interest rate GAP:

- at December 31, 2013

- at December 31, 2012

Interest rate risk GAP report of monetary sub-balance includes monetary balance items distributed according to the shorter period of interest rate repricing and maturity outstanding. In accordance with the aforesaid, the conservative assumption is used that all transactions and demand deposits will be withdrawn within one month.

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated***53. RISK MANAGEMENT (Continued)****53.3. MARKET RISK (Continued)****53.3.1. Interest Rate Risk (Continued)**

The Bank's management believes that appropriate compliance of positions per interest rate type and interest rate repricing period constitutes a solid prerequisite for existence with required financial results achieved and maintenance of economic value of equity.

In the course of 2013 the Bank continuously improved the interest rate risk management process and implemented a software solution in order to advance the asset and liability management.

**53.3.2. Currency Risk**

Currency risk represents the possibility of negative effects on the Bank's financial result and equity due to fluctuations in exchange rates between currencies, fluctuations in the domestic currency with respect to foreign currencies or changes in the value of gold and other precious metals. All items in the banking book and the trading book that are denominated in a foreign currency and gold, including dinar items indexed to foreign currency clause are exposed to currency risk

In order to minimize the currency risk exposure, the Bank diversifies the currency structure of its portfolio and currency structure of liabilities, reconciling open positions in certain currencies pursuant to the principles of maturity transformation.

The Bank has established appropriate organizational structure, which allows for clear differentiation between the process of assuming currency risk and the process of managing currency risk. The Asset and Liability Management Committee has the most significant role therein as well as other competent boards/committees, whose decisions can impact the Bank's exposure to this risk.

The process of currency risk management entails identifying, measuring, minimizing, monitoring, control and currency risk reporting.

In identifying currency risks, the Bank identifies in a comprehensive and timely manner the causes that lead to emergence of currency risk and includes the determination of current currency risk exposure, as well as currency risk exposure resulting from new business products and activities.

Measurement and assessment of currency risk in the Bank is performed through quantitative and/or qualitative assessment of identified currency risk by using the following techniques:

- GAP analysis and currency risk ratio,
- VaR analysis,
- Stress test,
- Back testing

Relieving foreign currency risk entails maintenance of risk at an acceptable level for the Bank's risk profile through the establishment of a transparent system of limits and defining measures used to mitigate foreign currency risk.

Control and monitoring of the currency risk consists of observation and supervision of compliance with internally and externally defined limits as well as monitoring of defined and implemented measures. Continuous monitoring and control of foreign currency risk during the day ensures timely undertaking measures for the purpose of maintaining the currency risk within defined limits. Foreign currency risk control means control at all management levels as well as independent control system implemented by the organizational units responsible for internal audit and compliance monitoring. Reporting on currency risk includes internal and external reporting systems. It is performed on a daily basis and according to set schedules and in accordance with the defined system.

The Bank reconciles its business operations with the prescribed foreign currency risk ratio, which represents the ratio between the total net foreign currency balance and the position of gold relative to the Bank's regulatory capital.

**Overview of the total currency risk balance and legally defined currency risk ratio at December 31:**

	<u>2013</u>	<u>2012</u>
Total currency risk balance	720,705	333,032
Currency risk ratio	2.12%	0.82%
Legally-defined limit	<u>20%</u>	<u>20%</u>

## NOTES TO THE FINANCIAL STATEMENTS

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## 53. RISK MANAGEMENT (Continued)

## 53.3. MARKET RISK (Continued)

## 53.3.2. Currency Risk (Continued)

## Summary of Monetary Assets and Monetary Liabilities per Currencies as of December 31, 2013

	EUR	USD	CHF	Other Currencies	FX Total	Currency Clause EUR	Currency Clause USD	Currency Clause u CHF	RSD Items	Total
Cash and cash equivalents	12,735,560	715,730	1,266,886	968,190	16,686,366	-	-	-	25,451,428	41,137,794
Revocable deposits and loans	36,772,258	4,376,162	-	-	41,148,420	-	-	-	12,246,700	53,395,120
Interest, fee and commission receivables and changes in the fair value of derivatives and other receivables	60,569	-	-	127	60,696	1,664,542	65	16,708	1,046,165	2,788,176
Loans and advances to customers	21,124,633	665,026	-	345,308	22,134,967	114,844,167	-	5,701,438	41,323,549	184,004,121
Securities	26,550,988	5,189,196	49,730	-	31,789,914	129,945	-	-	25,081,606	57,001,465
Other investments	1,231,635	650,687	-	-	1,882,322	28,160	-	-	1,018,716	2,929,218
Other assets	612,936	16,969	-	27	629,932	276,717	-	1,632	2,911,545	3,619,626
<b>Total</b>	<b>99,086,679</b>	<b>11,613,770</b>	<b>1,316,616</b>	<b>1,313,652</b>	<b>113,332,617</b>	<b>116,943,461</b>	<b>65</b>	<b>5,719,778</b>	<b>109,079,709</b>	<b>345,076,720</b>
Transaction deposits	11,708,777	860,656	720,063	143,708	13,431,203	-	-	-	39,786,175	53,217,378
Other deposits	165,067,236	10,492,231	6,183,638	1,012,125	182,755,230	2,421,888	56,699	-	17,146,349	202,360,166
Borrowings	271,889	54,944	7,791	1,266	335,880	27,461	-	16,717	1,239,932	1,619,990
Interest, fee and commission payables and changes in the fair value of derivatives	2,619	81	-	4	2,704	2,061	-	-	251,123	255,888
Other liabilities	37,235,615	141,609	91,420	99,408	37,568,052	14,204	-	-	1,676,836	39,259,092
<b>Total</b>	<b>214,284,136</b>	<b>11,549,520</b>	<b>7,002,912</b>	<b>1,256,501</b>	<b>234,083,069</b>	<b>2,465,614</b>	<b>56,699</b>	<b>16,717</b>	<b>60,100,415</b>	<b>286,732,614</b>
<b>Net currency position - December 31, 2013</b>	<b>(115,198,667)</b>	<b>64,250</b>	<b>(5,686,296)</b>	<b>57,161</b>	<b>(120,760,452)</b>	<b>114,477,837</b>	<b>(56,634)</b>	<b>5,703,061</b>	<b>48,979,295</b>	<b>48,343,206</b>
<b>- December 31, 2012</b>	<b>(99,860,677)</b>	<b>(22,742)</b>	<b>(6,138,427)</b>	<b>48,089</b>	<b>(105,961,657)</b>	<b>100,084,831</b>	<b>3,061</b>	<b>6,176,736</b>	<b>52,831,529</b>	<b>63,143,495</b>

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*All amounts expressed in thousands of RSD, unless otherwise stated.***53. RISK MANAGEMENT (Continued)****53.3.3. OPERATIONAL RISK**

Operational risk represents the possibility of negative effects on the Bank's financial result and equity due to employee errors (intentional or accidental), inadequate procedures and processes in the Bank, inadequate management of information and other systems in the Bank, as well as occurrence of unforeseen external events. Operational risk includes legal risk.

Operational risk is defined as an event that occurred as the result of inappropriate or unsuccessful internal processes, employee and system actions or system and other external events, internal and external abuses, hiring and security practices at the workplace, customer receivables, product distribution, fines and penalties for infractions, damage incurred to property, disruptions in operations and system errors and process management.

The Bank monitors operational risk events according to the following business lines: corporate financing, trade and sales, retail brokerage services, corporate banking, retail banking, payment transfers, agency services and asset management.

The process of operational risk management represents an integral part of the Bank's activities conducted on all levels and ensures identification, measuring, relieving, monitoring and reporting continually on operational risks ahead of their realization, as in accordance with the legal requirements and deadlines. The existing process relies on known methods of measuring operational risk exposures, database on operating losses, an updated control and reporting system.

The Bank monitors operational risk events daily and manages operating risks. For the purpose of efficient operational risk monitoring, the Bank appoints employees who are in charge of operational risk with the objective of monitoring operational risk in its every organizational part, where such employees are responsible for accuracy and timeliness of information about all operational risk events that occur in their organizational unit, as well as for keeping records about all such events in the operational risk database. The organizational part of the Bank which is responsible for risk management monitors and reports operational risks to the Bank's Board of Directors, the Bank's Executive Board and the Audit Committee.

Measurement and assessment of operational risk at the Bank is done through quantitative and/or qualitative assessment of identified operational risk. The Bank measures operational risk exposure through event records, self-assessment and stress testing. Self-assessment consists of assessment of risk exposure by organizational units based on the roadmap for identifying operating risks, through measurement of potential ranges and frequencies of events that can result in losses, identification of levels of control that business areas must maintain over these risks and measures of improvement. Stress test represents an operational risk management technique which is used to assess potential effects of specific events and/or changes in several financial variables on the Bank's exposure to operational risk.

The Bank cannot eliminate all operational risks, but by introducing a rigorous framework of control, monitoring and response to potential risks it is capable of managing these risks. The Bank takes measures in order to relieve operational risks and ensure proactive response to events potentially creating operational risks through continued monitoring of all activities, application of adequate and reliable information system and by applying project approach orientation, the implementation of which helps improve the business practice and optimize the Bank's business processes.

Through reliable reporting on the implementation of measures undertaken to mitigate operational risks, the Bank has established a system for monitoring the activities undertaken by the Bank's organizational parts in order to reduce arising operational risks. The Bank assesses the risk of entrusting third parties with activities related to the Bank's operations and based on the service contracts executed with such third parties which clearly define terms, rights, obligations and responsibilities of the contracting parties.

With the objective of smooth and continued operation of all significant systems and processes in the Bank, and to limit losses that could be incurred in extraordinary circumstances, the Bank adopted the Business Continuity Plan, in order to ensure the restoration and recovery of the information technology systems in the event of interruption or stoppage of operations, the Bank adopted the Disaster Recovery Plan.

**NOTES TO THE FINANCIAL STATEMENTS**

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*All amounts expressed in thousands of RSD, unless otherwise stated.***53. RISK MANAGEMENT (Continued)****53.4. THE BANK'S INVESTMENT RISKS**

The Bank's investment risk relates to the risk of investing in other entities and capital expenditures. The Bank's investments in a non-financial sector entity cannot exceed 10% of the Bank's equity, whereby such investments entail investments through which the Bank acquires equity interest or shares in a non-financial sector entity. The total Bank's investment in non-financial sector entities and Bank's own fixed assets cannot exceed 60% of the Bank's equity, but this restriction does not apply to the acquisition of shares for further trading and sales thereof within six months from the acquisition date.

**53.5. EXPOSURE RISK**

Large exposures of the Bank to a single entity or a group related entities, including Bank's related parties, are exposures amounting to over 10% of the Bank's capital.

In its operations, the Bank takes care of the compliance with statutory exposure limits:

- The Bank's exposure to a single entity or group of related entities cannot exceed 25% of the Bank's equity;
- The Bank's exposure to a party that is related to the Bank cannot exceed 5% of the Bank's equity, while total exposure to the Bank's related parties cannot exceed 20% of the Bank's equity;
- The aggregate amount (sum) of the Bank's large exposures cannot exceed 400% of the Bank's equity.

The Bank's exposure to a single party or group of related parties, as well as exposure to the Bank's own related parties, were within the prescribed limits.

**53.6. COUNTRY RISK**

Country risk relates to the risk of the country of origin of the entity the Bank is exposed to, i.e. the possibility of negative effects on the Bank's financial result and equity due to inability to collect receivables from abroad and is caused by political, economic and social conditions in the borrower's country of origin. Country risk includes the following risks:

- Political and economic risk relates to the likelihood of losses due to the inability to collect the Bank's receivables because of deterioration in macroeconomic stability, due to limitations prescribed by government regulations or due to other structural changes in the economy of the given country;
- Transfer risk relates to the probability of losses due to the inability to collect receivables in a currency which is not the official currency in the borrower's country of origin, due to limitations to liability settlement toward creditors from other countries in specific currency that is predetermined by the official state regulations and bylaws of state and other bodies of the borrower's country of origin.

Measurement of country risk is made per individual loans and advances and at the Bank's portfolio level. Measurement of exposure of an individual receivable to country risk is based on the country rating of the Bank's borrower's country of origin as defined by internationally recognized agencies, while measurement of portfolio exposure to country risk is based on setting limits to exposure in terms of a percentage of the Bank's equity, depending on the internal country rating category. The Bank measures and controls portfolio exposure to country risk by grouping receivables by default level of risk of the borrower countries of origin.

For the purpose of adequate country risk control, the Bank defines exposure limits by countries or regions.

The Bank's investments approved to the borrowers domiciled outside of the Republic of Serbia for financing businesses in the Republic of Serbia, whose financial obligations to the Bank are expected to be settled from the operating results achieved in the Republic of Serbia, represent the Bank's receivables without exposure to the risk of the borrower country of origin.



## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

All amounts expressed in thousands of RSD, unless otherwise stated.

## 53. RISK MANAGEMENT (Continued)

## 53.7. CAPITAL MANAGEMENT

The Bank has established a risk management system in accordance with the volume and structure of its business activities and the capital management is aimed at unhindered achievement of the Bank's business policy goals.

The calculation of the amount of capital and capital adequacy ratio is reconciled with the Basel II Standards.

The Bank manages capital on an ongoing basis in order to:

- Maintain the minimum regulatory capital requirement (EUR 10 million);
- Comply with the prescribed capital adequacy ratio (minimum 12%);
- Maintain customer trust in the safety and stability of the Bank's operations;
- Realize business and financial plans;
- Support the expected growth of loans and advances to customers;
- Ensure optimum future sources of funds and deployment thereof;
- Realize of the dividend policy.

The Bank's regulatory capital represents the sum of the core capital and supplementary capital, reduced for deductible items. The capital adequacy ratio represents the Bank's capital relative to the sum of credit risk-weighted assets, foreign currency gap and operational risk exposure. Credit risk-weighted assets are determined pursuant to risk weights prescribed for all types of assets. Exposure to operational risk is determined by multiplying the reciprocal value of the prescribed capital adequacy ratio by the capital requirement for operational risk, which represent a three-year average of the product of exposure indicators for all lines of business by the prescribed capital requirement rates for each individual business line.

## Capital adequacy indicators

	2013	2012
Core capital	45,134,001	50,696,348
Supplementary capital	4,961,842	5,329,728
Deductible items	<u>(16,076,615)</u>	<u>(15,648,210)</u>
<b>Capital</b>	<b>34,019,228</b>	<b>40,377,866</b>
Credit risk-weighted assets	161,509,806	169,333,007
Operational risk exposure	16,668,642	15,196,806
Foreign currency risk exposure	<u>720,804</u>	<u>-</u>
<b>Capital adequacy ratio (minimum 12%)</b>	<b><u>19.02%</u></b>	<b><u>21.88%</u></b>

In the course of 2013, the Bank's capital adequacy ratio was in excess of the prescribed regulatory limit of 12%.

Through its Capital Management Strategy and Capital Management Plan, the Bank controls and ensures maintenance of the level and structure of the internal capital, which adequately supports increase in loans and advances, future sources of funding and their utilizations, dividend policy and changes in regulatory requirements.

As part of the system of capital management, the Capital Management Plan, includes the following:

- Strategic goals and schedule for realization thereof;
- Manner of organizing the process of available internal capital management;
- Procedures for planning adequate levels of available internal capital;
- Manner of attaining and maintaining adequate levels of available internal capital; and
- The Business Continuity Plan in case of unforeseen events.

**NOTES TO THE FINANCIAL STATEMENTS**

December 31, 2013

*All amounts expressed in thousands of RSD, unless otherwise stated.***53. RISK MANAGEMENT (Continued)****53.8. CAPITAL MANAGEMENT (Continued)**

The Bank continuously implements processes of internal assessment of capital adequacy in accordance with the nature, volume and complexity of its business operations and in compliance with the adopted risk management strategy, individual risk management policies and capital management strategy.

As a documented and continuous process, internal assessment of capital adequacy meets the following criteria.

- it is based on risk identification and measurement;
- it provides comprehensive assessment and monitoring of risks the Bank is or may be exposed to;
- it provides adequate level of internally available capital according to the Bank's risk profile;
- it is included in the Bank's management system and decision making process; and
- it is subject to regular analysis, supervision and review.

Stages of the internal capital adequacy assessment include the following:

- determination of materially significant risks as per qualitative and quantitative criteria;
- calculation of the amounts of internal capital requirements;
- determination of the aggregate internal capital requirement;
- comparison of the following elements:
  - capital to available internal capital;
  - minimum prescribed capital requirements to internal capital requirements for individual risks; and
  - sum of the minimum capital requirements to the aggregate internal capital requirement.

**54. EVENTS AFTER THE REPORTING PERIOD****Unreconciled outstanding item statements**

Based on the analysis of the regular annual inventory count performed as of December 31, 2013, the Bank has unreconciled outstanding item statements in the amount of RSD 1,286 thousand. Statements unreconciled with 29 customers mostly relate to the clients which contest the amount or the manner of calculation of interest and fees and the accounts of which are blocked or contest the amounts outstanding as per their respective reorganization plans.

**Unrealized dividends**

Unrealized dividends payable in 2014 amount to:

- RSD 37,015 thousand for 2013 (9.91 % of the nominal value of preferred shares);
- RSD 567,605 thousand for 2013 (7% of the nominal value of convertible preferred shares).

**Non-compliance with agreement covenants for loans obtained from international crediting institutions**

As disclosed in Note 41, on March 8, 2013 the Bank received a Waiver from the creditor IFC waives the rights stipulated by the Loan Agreement dated December 25, 2011 in respect of the Bank's non-compliance with the covenants in the period from March 31, 2014 to December 31, 2013.

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

All amounts expressed in thousands of RSD, unless otherwise stated.

## 55. SEGMENT REPORTING

## A) Balance as at December 31, 2013

	Retail Sector Operations	Corporate/ Legal Entity Operations	Investment Banking and Interbank Operations	Other	Total
Interest, fee and commission income	10,034,643	11,336,991	6,156,384	-	27,528,018
Interest, fee and commission expenses	(5,687,926)	(1,933,536)	(2,401,137)	-	(10,022,599)
Other income (foreign exchange gains, reversal of impairment allowance and other income)	3,467,570	9,154,812	1,329,356	1,743,598	15,695,336
Other expenses (foreign exchange losses, impairment allowance and other expenses)	(4,369,246)	(11,605,526)	(1,203,236)	(1,272,578)	(18,450,586)
<b>Operating result before operating expenses</b>	<b>3,445,041</b>	<b>6,952,741</b>	<b>3,881,367</b>	<b>471,020</b>	<b>14,750,169</b>
Operating expenses	-	-	-	-	(10,161,794)
<b>Profit before taxes*</b>	-	-	-	-	<b>4,588,375</b>
	Retail Sector Operations	Corporate/ Legal Entity Operations	Investment Banking and Interbank Operations	Other	Total
<b>Assets per segment</b>	107,844,330	127,668,764	111,796,911	16,344,361	363,654,366
Loans and advances	62,331,827	117,401,889	85,290,075	-	265,023,791
Special reserve	45,512,503	10,266,875	6,506,229	-	62,285,607
Other	-	-	20,000,607	16,344,361	36,344,968
<b>Liabilities per segment</b>	186,766,804	42,131,535	59,145,199	10,648,610	298,692,148
Deposits	186,766,804	42,131,535	26,699,205	-	255,597,545
Other resources (loan facilities and subordinated debt)	-	-	32,455,994	-	32,455,994
Other liabilities	-	-	-	10,648,610	10,648,610

\* Results per segment do not include effects of the inter-segment relations.

## NOTES TO THE FINANCIAL STATEMENTS

December 31, 2013

All amounts expressed in thousands of RSD, unless otherwise stated.

## 55. SEGMENT REPORTING (Continued)

## B) Balance as at December 31, 2012

	Retail Sector Operations	Corporate/ Legal Entity Operations	Investment Banking and Interbank Operations	Other	Total
Interest, fee and commission income	9,059,320	11,636,415	4,770,059	-	25,465,794
Interest, fee and commission expenses	(6,080,746)	(1,405,753)	(2,514,513)	-	(10,001,012)
Other income (foreign exchange gains, reversal of impairment allowance and other income)	9,717,064	18,696,613	884,926	1,075,137	30,373,740
Other expenses (foreign exchange losses, impairment allowance and other expenses)	(15,404,415)	(13,050,675)	(2,008,770)	(989,113)	(31,452,973)
<b>Operating result before operating expenses</b>	<b>(2,708,777)</b>	<b>15,876,600</b>	<b>1,131,702</b>	<b>86,024</b>	<b>14,385,549</b>
Operating expenses	-	-	-	-	(9,812,887)
<b>Profit before taxes*</b>	-	-	-	-	<b>4,572,662</b>
<b>Assets per segment</b>	<b>97,400,214</b>	<b>138,834,124</b>	<b>76,480,199</b>	<b>11,473,236</b>	<b>324,187,773</b>
Loans and advances	56,360,007	123,162,951	53,623,897	-	233,146,855
Special reserve	41,040,207	15,671,173	2,035,667	-	58,747,047
Other	-	-	20,820,635	11,473,236	32,293,871
<b>Liabilities per segment</b>	<b>164,532,866</b>	<b>62,826,756</b>	<b>28,066,627</b>	<b>8,894,964</b>	<b>264,321,213</b>
Deposits	164,532,866	62,826,756	8,161,123	-	235,520,745
Other resources (loan facilities and subordinated debt)	-	-	19,905,504	-	19,905,504
Other liabilities	-	-	-	8,894,964	8,894,964

\* Results per segment do not include effects of the inter-segment relations.

Change in the structure of interest expenses and fee and commission expenses as well as liabilities within the balance sheet per segments for 2012 was performed in accordance with the change in the structure occurred in 2013.

## 56. EXCHANGE RATES

The official exchange rates for major currencies as determined in the interbank foreign exchange market and used in the translation of balance sheet components denominated in foreign currencies into dinars (RSD) as of December 31, 2013 and 2012 were as follows:

	December 31, 2013	December 31, 2012
USD	83,1282	86,1763
EUR	114,6421	113,7183
CHF	93,5472	94,1922

## 2. ANNUAL REPORT ON BANKS OPERATION

### 2.1. KEY PERFORMANCE INDICATORS

ITEM	2013	2012	2011	2010	2009
<b>BALANCE SHEET</b>					
Balance sheet assets (RSD 000)	363,654,366	324,187,773	275,488,718	255,868,309	205,257,221
growth in percentage	12.2%	17.7%	7.7%	24.7%	20.1%
Off-balance sheet operations (RSD 000)	224,949,026	204,642,280	183,524,897	145,180,526	66,248,482
<b>RETAIL</b> <span style="float: right;">RSD 000</span>					
Loans and advances (RSD 000)	61,848,487	55,917,000	48,555,491	45,372,699	38,831,745
growth in percentage	10.6%	15.2%	7.0%	16.8%	11.5%
Deposits (RSD 000)	186,766,804	164,532,866	143,061,647	130,964,790	104,438,978
growth in percentage	13.5%	15.0%	9.2%	25.4%	35.8%
<b>CORPORATE</b> <span style="float: right;">RSD 000</span>					
Loans and advances (RSD 000)	112,261,312	118,860,421	98,486,288	90,244,925	75,091,060
growth in percentage	-5.6%	20.7%	9.1%	20.2%	8.3%
Deposits (RSD 000)	42,131,535	40,526,379	31,728,178	36,543,673	35,170,368
growth in percentage	4.0%	27.7%	-13.2%	3.9%	5.5%
<b>LOANS TO DEPOSITS RATIO</b> <span style="float: right;">as a percentage</span>					
Gross loans/deposits	77.8%	80.2%	80.7%	80.9%	74.6%
Net loans/deposits	72.0%	75.2%	75.5%	75.6%	68.8%
<b>CAPITAL (RSD 000)</b>					
Capital adequacy ratio, %	19.02%	21.88%	17.25%	17.14%	14.82%
Number of employees	2,966	2,989	3,022	3,101	3,155
Assets per employee (EUR 000)	1,069	954	871	782	678
<b>PROFITABILITY INDICATORS</b>					
Earnings before tax (RSD 000)	4,588,375	4,572,662	3,952,066	2,791,964	2,055,495
ROA	1.33%	1.51%	1.53%	1.15%	1.06%
ROE – on share capital	11.46%	15.05%	13.89%	12.27%	12.05%
ROE – on total equity	7.33%	9.44%	9.21%	6.98%	7.78%
Net interest margin on total assets	3.7%	3.6%	3.8%	3.1%	3.3%
Net interest income (RSD 000)	12,940,271	10,910,317	9,853,368	7,437,483	6,334,099
Net fee and commission income (RSD 000)	4,565,148	4,554,466	4,423,399	3,892,459	3,531,165
Cost-to-income ratio	58.0%	63.5%	63.0%	74.7%	80.5%
Operating expenses (RSD 000)	10,161,794	9,812,888	8,995,578	8,462,471	7,940,766
Net gain/loss on exchange rates and revaluation of assets and liabilities (RSD 000)	-227,799	95,890	-152,498	1,141,520	1,245,486
Net expenses for indirect loan write-off and provisions (RSD 000)	2,866,578	1,444,299	1,335,461	1,416,354	1,365,223
Quality of assets - NPLs	17.5%	13.1%	10.7%	11.1%	11.8%

## 2.2. MACROECONOMIC OPERATING CONDITIONS

The defining aspects of 2013 included further deterioration of the business climate and escalation of liquidity/solvency issues faced by a significant number of economic operators, coupled with a low level of FDI and the resulting unemployment growth, lower volume of lending by banks and rising NPLs. Two key processes have been initiated: efforts to find a solution to the Kosovo issue and regulate relations with the territory and the launch of EU accession talks, an objective on which the Government focused its activities in its first year in office.

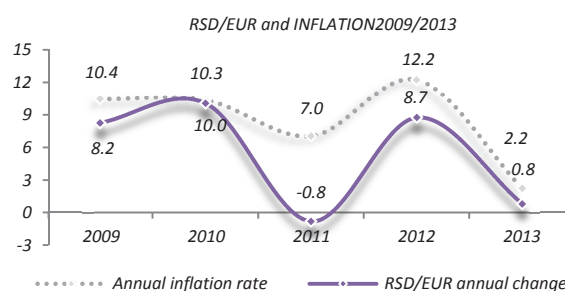
Rampant fiscal deficit and an increasing risk of a public debt crisis triggered a budget revision, which was shortly followed by a reconstruction of the Government in late August. The new cabinet's first task was public debt stabilisation and fiscal adjustment, i.e. fiscal consolidation measures, mostly on the expenditure side of the budget. From the preliminary figures of the Ministry of Finance it would appear that the unconsolidated budget deficit was lower than the RSD 178.3 bn projected in the second revision (an estimated 4.6% of GDP). Negotiations with the IMF on a new precautionary agreement are expected to continue in the spring of 2014. The growing need for deficit financing has resulted in an increase in the share of public debt. After the Eurobond issue of USD 1.5 bn in February (7Y, 5.15% yield), a Russian loan of USD 300 million, repayment of London Club debt (approx. 300 million) and an additional USD 1 bn in 5Y Eurobonds (6.125% yield) issued in November, public debt stood at EUR 20.2 bn (+EUR 2.5 bn), or approximately 61% of GDP. Businesses and banks have continued repaying their debts to foreign creditors, resulting in an increase of a mere EUR 300 million in external debt to a total of EUR 26 bn (81.3% of GDP). At the end of 2013, Serbia's risk premium measured by EMBI was 374bp, while the 5Y CDS was 399 bp.

According to the initial estimates, GDP increased by 2% in 2013 (source: Ministry of Finance), while the preliminary estimates of the Statistical Office of Serbia put this figure at 2.4%. The key factors underpinning the growth of economic activity in 2013 included the recovery of agricultural production (+20%) and strong growth in a limited number of industries, primarily in the automotive and oil industries, which offset the effects of exit of US Steel in 2012, along with continued downward trends in the construction industry and commerce. Foreign trade and current account deficits have

been reduced; exports grew at an estimated 26% in 2013, while imports increased by 5.5% (MAT). Estimates put the current account deficit at below 5% of GDP. One of the key issues, unemployment, saw a surprisingly sharp drop according to the October's Labour Force Survey (down from 24.1 in April 2013 to 20.1 in October 2013) and is seasonal in nature as far as informal employment is concerned (the public sector employs about 780,000 persons). The second key challenge in 2013 was the growing **illiquidity** of much of the economy. The number of corporate clients, especially large ones, that move from liquidity issues to insolvency has been increasing constantly, with a growing trend for turning to PRRPs (Pre-Pack Reorganisation Plans) for a solution. As at 31 October 2013, out of the total of 110,337 companies, 22,789 had their accounts frozen, including 8,500 whose accounts were frozen in the past 4 months. Domestic investment declined, while foreign direct investment remained low (EUR 760.5 million). Lending through the Loan Support Programme reached EUR 320 million (compared with approximately EUR 950 million in 2012).

The most significant achievement was certainly the strategic partnership established between JAT and Etihad Airways.

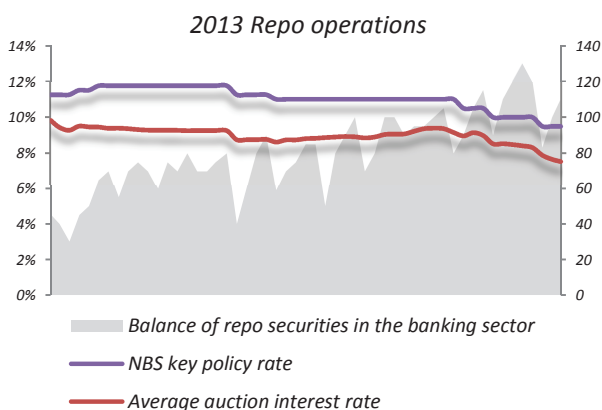
### GDP TRENDS as %



After the excessively high rates seen in the previous years, in September year-on-year inflation was brought back to the limits of standard deviation of  $4 \pm 1.5$  and subsequently fell further,

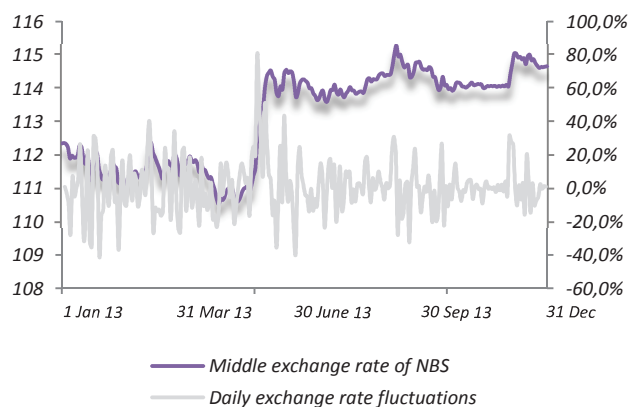
reaching 2.2% at the end of 2013. This can be attributed to a significant decline in aggregate demand and food prices, a restrictive monetary policy and a stable exchange rate, even with the 9.5% increase in regulated prices in the first nine months (which contributed 1.9 pp to inflation). Core inflation (excluding energy, food, alcohol and tobacco) has seen a downward trend y-o-y and stood at 4.2% in 2013.

In the course of 2013, the NBS gradually relaxed its restrictive monetary policy as inflationary pressures and expectations abated. The most recent increase of the key policy rate was in February 2013 to 11.75%, followed by a period of gradual decrease to 9.50% at the end of December. There certainly is scope for further relaxation of monetary policy in the coming period, but this will undoubtedly depend on the US economic policy in the next year (quantitative easing and overcoming the debt ceiling issue) and a number of internal factors, including in particular the implementation of fiscal consolidation measures and the early elections ahead. Furthermore, the abolishment of reverse repo transactions and introduction of direct repo transactions in mid-2012 made it possible again for banks to invest their liquid assets in T-bills, but this could only be done through auctioning and subject to multiple interest rates, which resulted in a separation between (lower) and key policy (higher) rates.

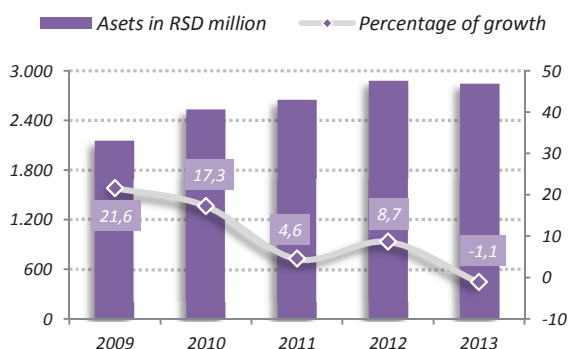


Notwithstanding the significant fluctuations at the end of Q2, as a result of both global uncertainties and local uncertainties concerning the Kosovo issue and the fiscal problems faced (in June), the nominal exchange rate of the national currency remained relatively stable throughout 2013 and appreciated by 1.4% in real terms in the first 10 months. The lower volatility can in part also be attributed to the NBS interventions made in both directions (selling EUR 435 million and purchasing EUR 615 million). Portfolio investors remain a significant factor determining the exchange rate, with a net inflow of EUR 1,967 million during the year (source: NBS). Overall, the dinar depreciated against the euro by 0.8% in 2013.

At the end of December 2013, foreign exchange reserves of the NBS amounted to EUR 11.1 billion (source: NBS), which is sufficient to cover 7 months' worth of import of goods and services.



### 2.3. BANKING SECTOR IN THE REPUBLIC OF SERBIA

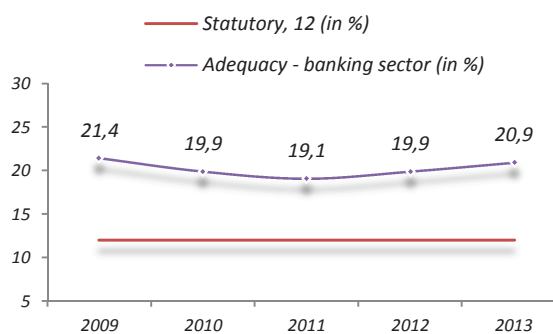
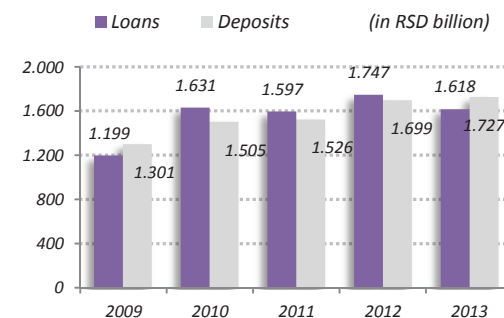
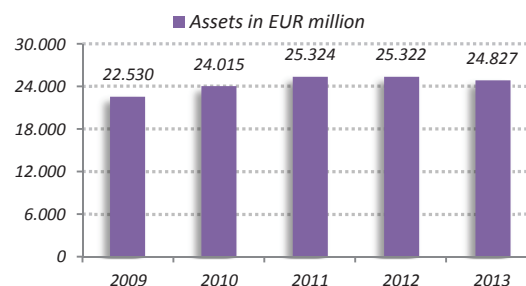


At the end of 2013, Serbia's banking sector included 30 banks with the assets of approximately EUR 24.8 billion. In addition to the market exit of KBC banka, Razvojna banka Vojvodine (ex Metals banka) and Privredna banka Beograd had their licences revoked during the year, at which point some of their assets and liabilities were transferred to Poštanska štedionica, similarly as in the case of Agrobanka.

**Lending activity** by banks declined throughout 2013. According to the NBS figures, by December 2013 inclusive, gross loans were RSD 93.1 bn lower (5.0% compared with 31 December 2012.), with increased retail lending (RSD 20.9 bn or 3.2% up) and with corporate lending reduced by RSD 114.1 bn or 9.3% (NBS). As at 31 December 2013, a significant portion of the assets was invested in securities (RSD 334.0 bn). From 18.6% at year-end 2012, the share of **NPLs** (loans more than 90 days past due) reached 21.4% at the end of December 2013: 23.5% in corporate and 9.3% in retail. The increase in NPLs even with the enactment of the law which limits the payment term in transactions between corporations to a maximum of 60 days and the payment term for the liabilities of the government to a maximum of 45 days is attributed to the unfavourable overall business climate, in particular for large corporate clients, who had managed to resist the years-long economic crisis for a long time. The number of corporate clients, especially large ones, that move from liquidity issues to insolvency has been increasing constantly, with a growing trend for turning to PRRPs (Pre-Pack Reorganisation Plans) for a solution. To address the issue of accumulated NPLs, in 2013 banks disposed of an amount of RSD 32.1 bn by assigning due debts (NBS figures).

**Retail FX savings** continued to grow and reached EUR 8,4 billion at the end of the year, while the insured deposit level remains high (EUR 50,000)

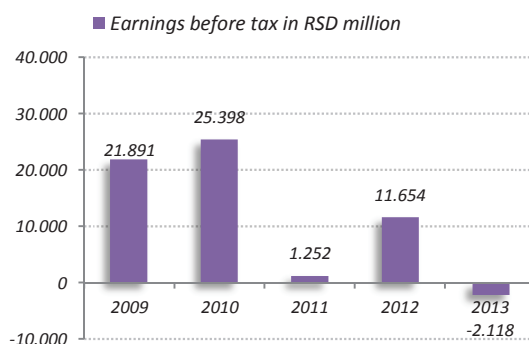
**Capital adequacy**, as at 31 December 2013 was 20.9%, which was still far above the statutory minimum of 12%. By December 2013 inclusive, the banking sector's total equity was EUR 5.18 bn (NBS).



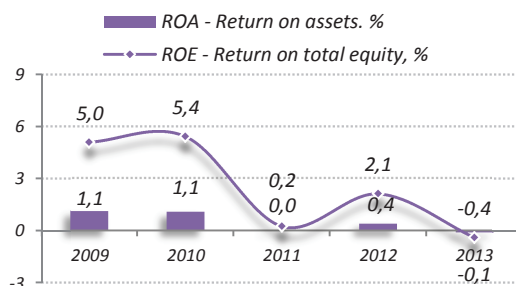
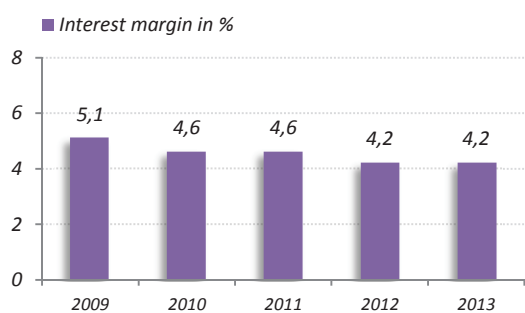
The outflow/debt repayment by banks towards foreign entities has continued, reflecting the trend observed in the operations of subsidiaries of European banks in the region since mid-2011. At the end of 2013 saw a net outflow of EUR 699,5 million. This withdrawal of funds was alleviated by significant lines of credit provided by international financial institutions.



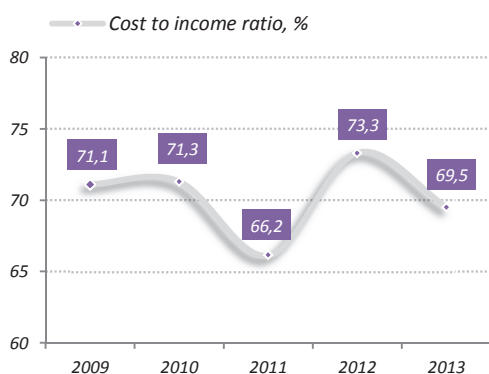
**Profitability** of the banks in the year 2013 declines, primarily as a result of pressures on interest margin and the growing costs of risk. 15 banks operate with losses, and only 8 banks have ROE above 5% at the end of the year. In comparison to the end of 2012, when the profit was achieved in the amount of RSD 11, 6 billion, the banking sector at the end of the year 2013 reported a loss of RSD 2,1 billion. The profit of the sector in 2012 is under significant impact of the loss expressed in the first three quarters of 2012 by Razvojna banka Vojvodine and Nova Agrobanka Beograd. At the end of 2013, as many as 15 banks reported a loss. If the loss of the mentioned banks has been excluded, the banking sector would, in the reporting period, record a profit of RSD 32,5 billion.



Note: Earnings before tax in 2011 include the EUR 284 million loss of Agrobanka, while the year-end figure for 2012 includes the EUR 128 million loss of Razvojna banka Vojvodine.



Determining factors of bank profitability in Serbia include a high level of statutory reserve, focusing on local sources of finance, limited lending opportunities (lack of retail demand, limited pool of corporate clients) and the government's borrowing strategy.



Cost-to-Income ratio displays a tendency of returning to the 2011 level, after peaking in 2012 as a result of an increase in other operating expenses (costs of direct loan write-offs) reported by some banks.

## 2.4. OPERATIONS OF KOMERCIJALNA BANKA IN 2013

Focusing on sustainable growth in the mid-term perspective has remained a defining characteristic of the Bank's operations in 2013, with all the limitations imposed by the nature of the market in which we operate and its inherent risks.

**Balance sheet total.** Notwithstanding the apparent stagnation of banking activity, with a balance sheet total in excess of EUR 3 bn and an above-average growth compared with the rest of the sector, Komercijalna banka has increased its market share to approximately 12%, primarily as a result of withdrawal of credit lines (EUR 139 million) and stable growth of retail FX savings throughout the year (EUR 145 million). Maintaining its focus on sustainable profitability growth, the Bank continued with sound portfolio growth and further optimization of the structure of its sources through credit line withdrawals.

**Sources.** Reflecting the tendency observed in 2012, FX savings continued increasing (EUR 145 million), but this was mainly due to the increasing transaction deposits by corporate clients. The net increase in credit line withdrawals of EUR 108 is attributable primarily to the withdrawal of the KfW credit line for agriculture and local self-government in the amount of EUR 55 million, the EBRD credit line for SMEs in the amount of EUR 30 million and the EFSE and FMO of EUR 20 million each. In parallel with this, the Bank repaid the CHF EBRD credit line for SMEs in the amount of CHF 20 million.

**Loans and advances.** A growth of loans and advances to retail clients, farmers and micro-clients as a result of intensive activities is evident, coupled with a mild decline in the corporate portfolio reflecting the market circumstances and the collection of outstanding loans and advances from a number of large corporate clients. Despite the re-launch of the subsidised loan programme and its quick depletion, the quality of demand continues to deteriorate, with widespread underestimation of the risk premium. A portion of liquid assets was invested in dinar-denominated and FX securities, as well as in repo securities.

**Loan portfolio quality.** Nevertheless, the operations of all banks in 2013, including Komercijalna banka, were characterised primarily by a marked decline in corporate banking, which put an even greater focus on stabilising and maintaining portfolio quality. Although our NPLs are far lower than the sector average (17.5 vs. 20.7), it is impossible to "beat the market" for too long. The increase of NPLs in the market is for the most part a logical consequence of the long-drawn crisis and the diminishing lending activities, along with certain unsustainable business models. Other factors have emerged as well, not least the quality of lending standards and monitoring, which further exacerbate the situation: payments and certain strategic decisions by the government (in particular with regard to the destiny of specific government projects and enterprises); the nervousness of certain creditors once they find out there are other creditors involved; the lack of interest in or delaying of restructuring agreements; the past attractiveness of PRRPs (significantly lower interest rates and a grace period). Unless a systemic solution is found for the ever-increasing illiquidity in the market which over time turns into insolvency, we expect to see credit risk and NPLs escalate, which will undoubtedly affect lending activity in the coming period.

**Profitability.** Strong pressures of loans on the interest margin have continued. A lack of sound demand, heavy competition for the limited number of available good-quality clients and absence of the Subsidised Loan Programme have combined to push the cost-to-risk ratio up; together with a high level of statutory reserve, these are the main factors exerting negative influence on the interest margin. The scope for profitability growth is limited – stabilisation of the interest margin in 2013 was the result of further optimisation and diversification of sources, whereas the key factor for overall profitability is the quality of assets.

**Capital adequacy.** The capital base remains stable and adequate taking into account the length of the crisis and we expect that capitalisation of a portion of the profit will be sufficient to cover all risks, including in particular credit risk.

### 2.4.1. Board of Directors

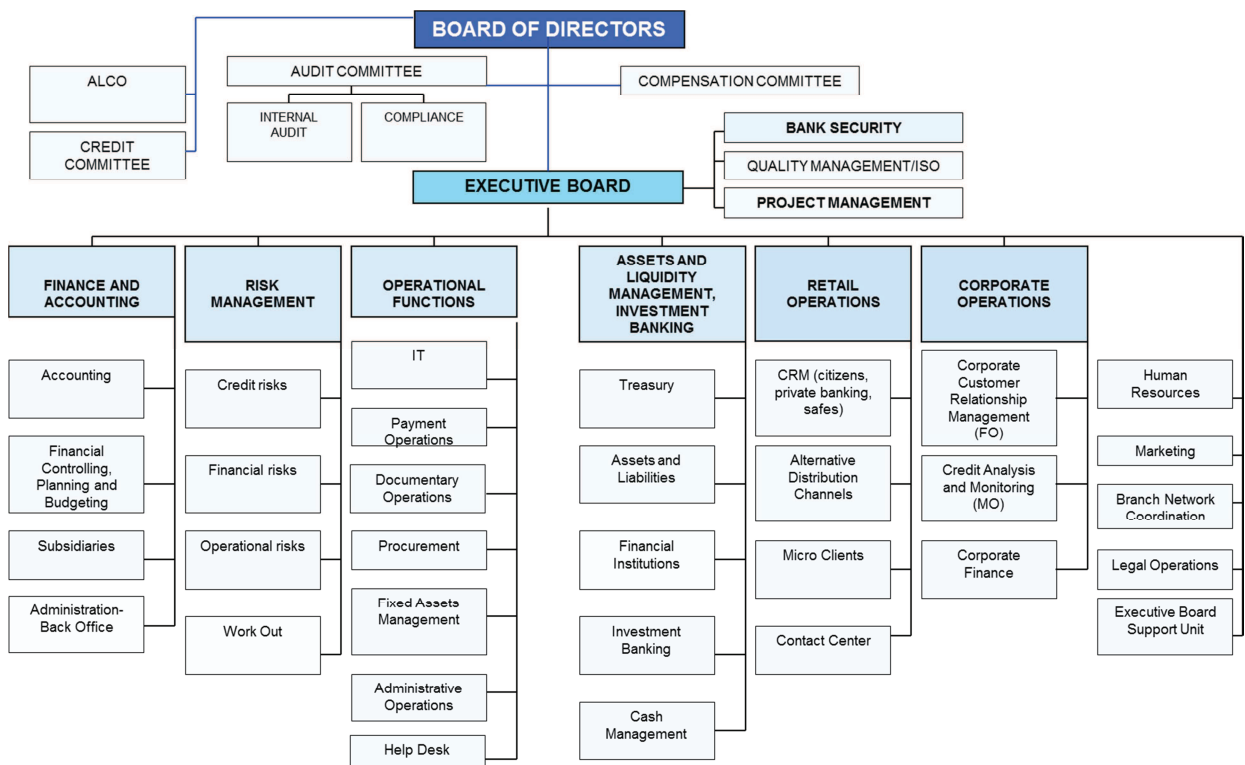
NAME AND SURNAME	SHAREHOLDER / MEMBER INDEPENDENT OF THE BANK	POSITION
Siniša Mali, PhD	Republic of Serbia	President
Biljana Chroneos Krasavac, PhD	Republic of Serbia	Member
Vladimir Šarić	Republic of Serbia	Member
Dragica Pilipović – Chaffey	EBRD	Member
Philippe Delpal	EBRD	Member
Khosrow Zamani	IFC	Member
Prof. Miroslav Todorović, PhD	Member independent of the Bank	Member
Marija Pantelić, M.Sc.	Member independent of the Bank	Member
Mats Kjaer	Member independent of the Bank	Member

### 2.4.3. Executive Board

NAME AND SURNAME	POSITION
Ivica Smolić	President
Dragan Santovac	Deputy President
Slavica Đorđević	Member
Andrijana Milanović	Member
Lidija Sklopić	Member

### 2.4.2. Audit Committee

NAME AND SURNAME	MEMBER OF THE BOARD OF DIRECTORS / INDEPENDENT OF THE BANK	POSITION
Prof. Miroslav Todorović, PhD	BoD member	President
Dragica Pilipović – Chaffey	BoD member	Member
Jelka Milošević	Member independent of the Bank	Member



#### 2.4.4. Bank's Head Office in Belgrade

ADDRESS	Svetog Save 14	Svetogorska 42-44	Makedonska 29	Kralja Petra 19
PHONE	+381-11- 30-80-100	+381-11-32-40-911	+381-11-33-39-001	+381-11-33-08-002
TELEX	12133 COMBANK YU	12133 COMBANK YU	12133 COMBANK YU	12133 COMBANK YU
FAX	3442-372	32-36-160	33-39-196	32-82-732
S.W.I.F.T. code	KOBBRSBG	KOBBRSBG	KOBBRSBG	KOBBRSBG
REUTERS code	KOMB	KOMB	KOMB	KOMB
INTERNET	http:www.kombank.com	http:www.kombank.com	http:www.kombank.com	http:www.kombank.com
E-mail	posta@kombank.com	posta@kombank.com	posta@kombank.com	posta@kombank.com

#### 2.4.5. Regional Distribution of Bank's Branches in the Republic of Serbia

BRANCH	ADDRESS	BRANCH	ADDRESS
1. Kruševac	Trg fontana 1	13. Kragujevac	Save Kovačevića 1
2. Niš	Episkopska 32	14. Smederevo	Karađorđeva 37
3. Zrenjanin	Trg Slobode 5	15. Požarevac	Moše Pijade 2
4. Čačak	Gradsko šetalište 10-14	16. Jagodina	Kneginje Milice 10
5. Kraljevo	Trg S. Ratnika bb	17. Loznica	Gimnazijska 1
6. Novi Pazar	Njegoševa 1	18. S. Mitrovica	Kralja Petra and 5-7
7. Novi Sad	Novosadskog sajma 2	19. Zaječar	Nikole Pašića 25
8. Užice	Petra Čelovića 4	20. Kikinda	Bračić Tatić 7
9. Vranje	Stefana Prvovenčanog 58	21. Sombor	Staparski Put 14
10. Valjevo	Gradski Trg bb	22. Vršac	Trg Svetog Teodora vršačkog 2
11. Subotica	Korzo 10	23. Belgrade	Svetogorska 42 - 44
12. Šabac	Gospodar Jevremova 2	24. K. Mitrovica	Kneza Miloša 27

#### 2.4.6. Group Komercijalna banka AD Beograd

Apart from the parent bank Komercijalna banka AD Beograd, other members of the Group are:

1. Komercijalna banka AD Budva in the Republic of Montenegro,
2. Komercijalna banka AD Banja Luka in Bosnia and Herzegovina, and
3. KomBank INVEST AD Beograd.

	KOMERCIJALNA BANKA AD BUDVA	KOMERCIJALNA BANKA AD BANJA LUKA	Investment Fund Management Company KomBank INVEST AD BEOGRAD
ADDRESS	Potkošljun bb	Veselina Masleše 6	Kralja Petra 19
PHONE	00382-33-426-300	00387-51-244-700	011-330-8310

Komercijalna banka AD Budva has:  
 - 119 employees,  
 - 20 organisational units (6 branches and 14 outlets).

Komercijalna banka AD Banja Luka has:  
 - 143 employees,  
 - 28 organisational units (10 branches and 18 outlets).

## 2.4.7. Corporate operations

### Market – key tendencies:

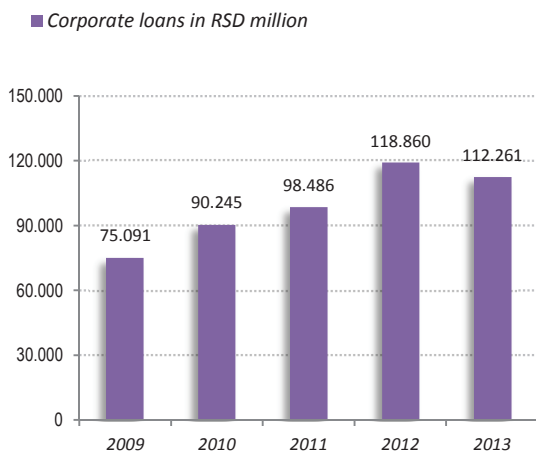
2013 was characterised by a significant decline in lending activity by banks. According to the NBS figures (Statistical Bulletin), corporate lending by banks in 2013 fell by 9.46% (RSD 105.9 bn down). Statistical recovery of economic activity was limited to a small number of industries and companies (Fiat Automobiles Serbia, NIS (Serbian oil company)).

An absence of investment activities and reluctance of clients to borrow more were the defining characteristics of 2013. The subsidised corporate loan programme was launched and completed in Q1 2013. After the completion of this programme, loan demand fell significantly.

### Loans - KB's operations

PRIVREDA	31.12.2012.		31.12.2013.		Rast u %, 13/12
	iznos (mil. RSD)	učešće (%)	iznos (mil. RSD)	učešće (%)	
KREDITI	118.860	100,0%	112.261	100,0%	94,4%
Kratkoročni	22.785	19,2%	16.769	14,9%	73,6%
Dugoročni	80.007	67,3%	83.337	74,2%	104,2%
U stranoj valut.	16.069	13,5%	12.156	10,8%	75,7%

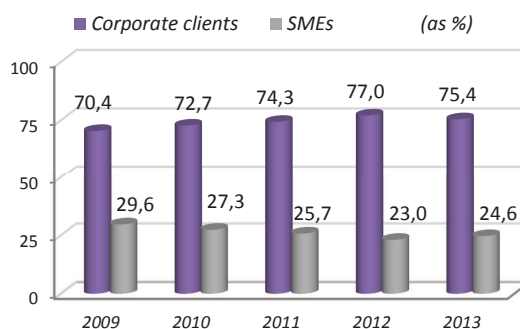
To alleviate the effects of the poor market environment, significant efforts were made to expand the base of borrowers (the number of borrowers increased by 117 clients in 2013). The Bank expanded its supply of loans by introducing loans from foreign credit lines (EBRD, KfW, FMO) and export support loans from the Bank's own lending assets (KOM EXPORT).



The stability of the national currency exchange rate throughout 2013 resulted in a lower demand for

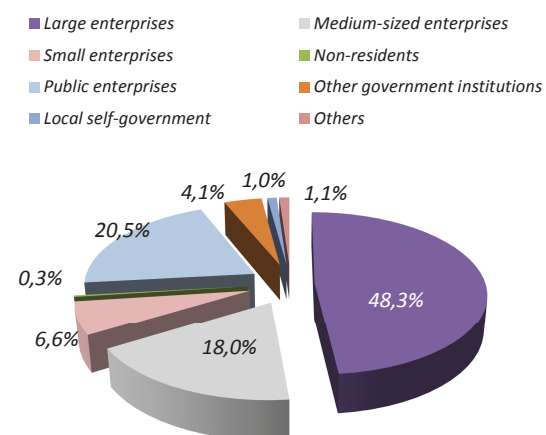
dinar-denominated loans, which effectively reduced the share of dinar-denominated loans (17.3% share at year-end 2013).

The share of long-term loans increased in 2013, as a result of the strategy to compensate for the limited price competitiveness by extending the loan repayment terms.



The huge competitive pressure to reduce interest rates and the portfolio decline brought interest income down by RSD 291mil compared with 2012. As regards the competition, SBERBANK and ERSTE Bank have noticeably stepped up their game, while BancaIntesa, SocGen and UniCredit remain at their usual high level.

### Structure of Clients as at 31 December 2013

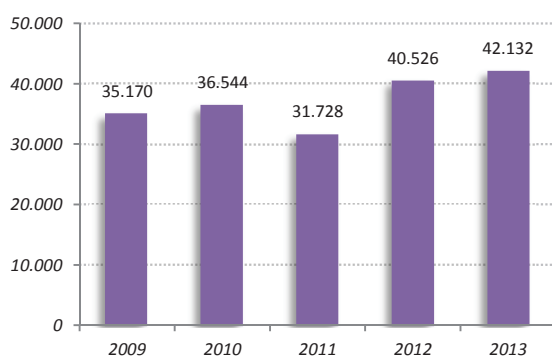


## Deposits

CORPORATE	31 Dec 2012		31 Dec 2013		Growth as %, 13/12
	amount (RSD mil.)	share (%)	amount (RSD mil.)	share (%)	
DEPOSITS	40,526	100.0%	42,132	100.0%	4.0%
Transaction - RSD	16,521	40.8%	20,539	48.8%	24.3%
Short-term - RSD	5,422	13.4%	7,958	18.9%	46.8%
Long-term - RSD	402	1.0%	510	1.2%	27.1%
FX	18,182	44.9%	13,124	31.2%	-27.8%

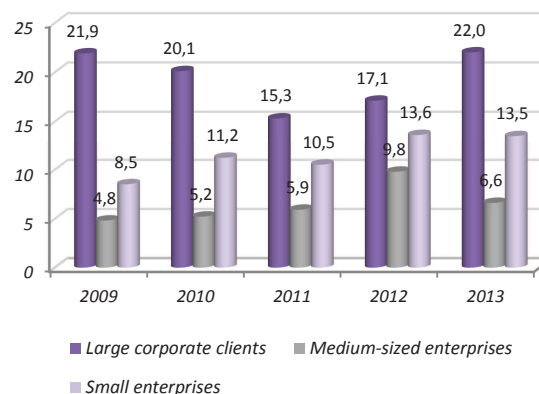
Despite the lower borrowing interest rates and the deteriorating market circumstances, i.e. reduced liquidity of the economy, corporate deposits increased by 4.0%, reflecting the bolstered trust in the Bank in view of the circumstances and developments in the banking sector in 2013.

■ Corporate deposits in RSD million



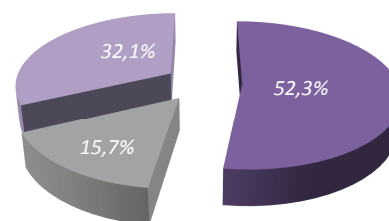
Following the significant increase in corporate deposits in 2012, the Bank continued the trend of attracting deposits, with a slightly different currency structure.

Structure of corporate deposits in RSD billion



Structure of depositors as at 31 December 2013

■ Large corporate clients    ■ Medium-sized enterprises  
■ Small enterprises



## 2.4.8. Retail operations

### Market – key tendencies:

There has been an evident stagnation of demand for loans, with the number of borrowers dwindling by 41,738 (Source: Association of Serbian Banks) compared with 2012. On the other hand, given the high unemployment rate of more than 20%, loan recovery is slow and the number of borrowers in arrears on their repayments (the number of borrowers in arrears was 10,511 higher than in 2012).

The average debt remains relatively low compared with the neighbouring countries at EUR 836, or 1.9 average monthly salaries, including EUR 742 in loans, EUR 35 in current account overdraft, EUR 47 in credit cards and EUR 6 in lease instalments.

The downward tendency in the demand for home loans has been observed since 2011 and has continued through 2013. In 2013, the amount of loans provided was 0.8% lower than in 2012, with subsidised loans falling by 2.9% and unsubsidised loans seeing a slight increase of 0.4%.

Home loans insured with NMIC without subsidy in €					
Year	Banking sector		KB		KB's share in the amount
	No.	Amount	No.	Amount	
2013	4,461	145,216,136	935	28,165,101	19.40%

Subsidized home loans in €					
Year	Banking sector		KB		KB's share in the amount
	No.	Amount	No.	Amount	
2013	2,068	77,843,274	538	19,482,651	25.03%

Total subsidized home loans in €					
Year	Banking sector		KB		KB's share in the amount
	No.	Amount	No.	Amount	
2013	6,529	223,059,411	1,473	47,647,752	21.36%

Cash loans, in particular the dinar-denominated ones, remain in highest demand. The competitors have taken an aggressive approach, focused on acquiring new clients.

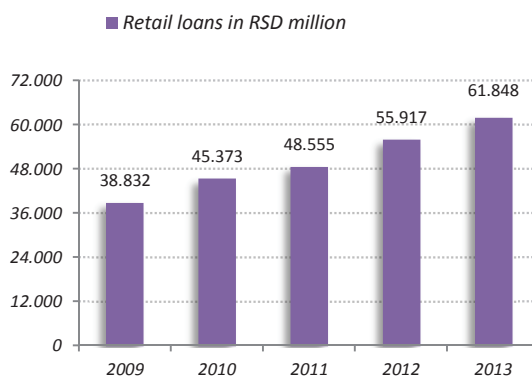
To address the illiquidity issue, the government implemented a subsidy programme for these purposes (Q1), which boosted lending in the micro-client segment. In the agriculture segment, there were no subsidies at any point in 2013, for the first time since 2004.

The number of defaulting individuals and farmers continued increasing, with NPLs at sector level reaching 9.7% (figure as at 31 September 2013).

### Loans - KB's operations

In 2013, the Bank disbursed RSD 21.1 bn in loans – a 28.05% increase from 2012. Disbursement loans went up across all segments, with the highest increases compared with 2012 reported in loans to farmers (78.5%) and home loans (46.3%). Despite the fact that no subsidies were paid in the agriculture sector, by providing loans from its own lending assets and the KfW credit line and by cooperating with dealers of agricultural machinery the Bank managed to achieve a significant growth in loans and advances.

Cash loans accounted for the highest share of loans disbursed in 2013 (38.3%), followed by home loans (26.8%) and loans to micro-clients (21.8%). This increase in retail loans was the result of an increased number of sale outlets, introduction of new products and stepped-up efforts of the Bank's operating network; it can also be attributed to the competitive credit lines offered to farmers and micro-clients. Of the total number of loans disbursed, approximately 44% were denominated in dinars, while dinar-denominated retail loans accounted for 30.9% of the total balance of loans and advances.



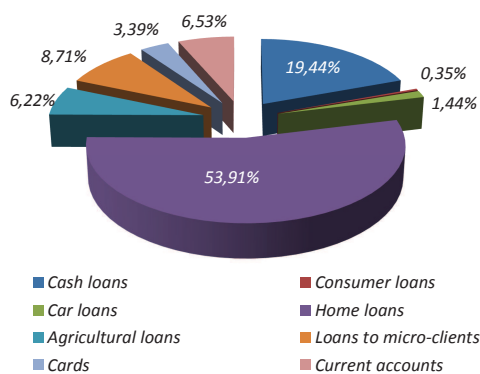
Products	31 Dec 2012		31 Dec 2013	
	RSD mil	%	RSD mil	%
Cash loans	10,071	18.01%	12,021	19.44%
Consumer loans	492	0.88%	218	0.35%
Car loans	1,355	2.42%	892	1.44%
Home loans	29,735	53.18%	33,340	53.91%
Loans to farmers	2,971	5.31%	3,849	6.22%
Loans to micro-clients	5,537	9.90%	5,390	8.71%
Cards	2,101	3.76%	2,098	3.39%
Current accounts	3,655	6.54%	4,040	6.53%
<b>Total</b>	<b>55,917</b>	<b>100.00%</b>	<b>61,848</b>	<b>100.00%</b>

Due to lower demand and the absence of government subsidies, the shares of car and consumer loans have been gradually decreasing. According to the available figures as at 31 September 2013, the retail segment contributed 9% to the growth of the Bank's net loans and advances, thus exceeding by far the banking-sector growth of net loans and advances, which stood at 2.5%.

The quality of the Bank's portfolio has been preserved: NPLs to individuals and farmers accounted for 5.2%.

Interest income reached RSD 6.7 bn, which was 9.6% higher than in 2012, while total net interest and fees saw a significant growth of 47.1%

Structure of the balance of net loans and advances as at 31 December 2013



### Alternative methods of payment

In the card segment, the Bank focuses on the quality of its offering by introducing new products and services, improving the security of payments and maintaining a consistently high level of service quality.

- Incentives for using PayPass cards at Bank's terminals and technological improvements
- New product: Visa My Tag / One&Only card
- Compared with 2012:
  - POS transactions increased by 16.9%, ATM transactions increased by 25%
  - The number of issued cards increased by 13.9%
  - Interest-free sale in instalments: more than 300 merchants and almost 1,000 locations

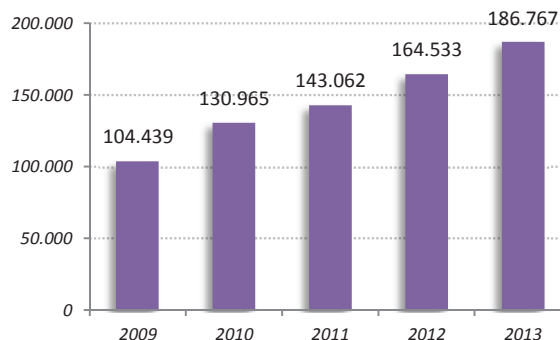


All this contributed towards the above-average growth of transaction values in the Bank's core operating segments (24.6% compared with the Serbian average of 12.8%), which in turn increased its market share to 13.2%.

### Deposits - KB 's operations

The banking-sector average increase in FX deposits in 2013 compared with 2012 was EUR 145 million, while the Bank, with its growth of EUR 149 million in 2013 which was achieved despite interest rate cuts made on several occasions, retained its leading position with a market share of 18.4%.

Retail deposits in RSD million



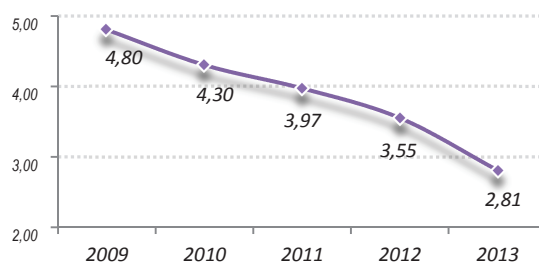
Under the existing market conditions, a proper balance has been struck between the cost, the Bank's image and brand and the desired stable growth of deposits.

FX savings in EUR million



\*The above figures on retail savings do not include special-purpose FX accounts (pensioners) and sole traders.

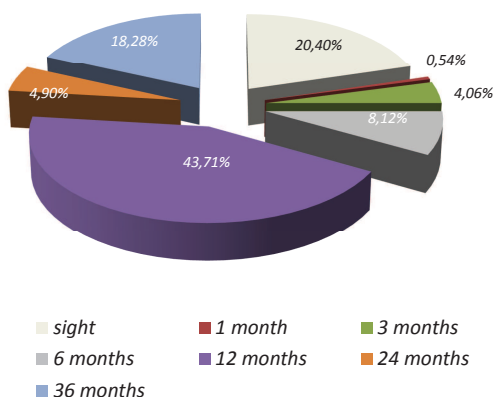
### Trends of weighted interest rate on FX savings





The weighted interest rate is clearly displaying a downward tendency.

Structure of FX savings as at 31 December 2013



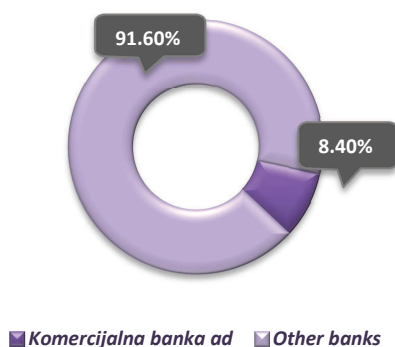
In FX savings, the share of term deposits for a period of 12 months or more remained stable and stood at 66.9%. Another stable aspect was the dominant share of small deposits of up to € 50,000 (more than 99% of the total number of deposits and 81% of the total amount).

The Bank will continue with its active interest rate policy in order to maintain a balance between the cost and the desired growth of deposits, making full use of the Bank's brand.

#### 2.4.9. Treasury operations

In accordance with the Bank's strategic orientation, the key objectives and business activities of the Treasury business function in 2013 focused on adequate liquidity management, coupled with investment of any free assets in the money and capital markets; support to operations with clients

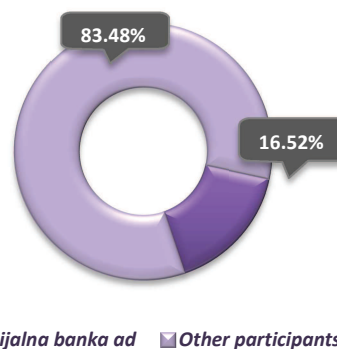
Share of Komercijalna Banka in total investment in securities of the Republic of Serbia as at 31 December 2013



(retail and corporate) and ensuring suitable sources of finance, while reducing concentration and improving the maturity and currency structure, thus successfully overcoming the limitations inherent in the fact that it has no foreign parent bank and no global Treasury function, which effectively curtails its access to favourable financial instruments and prevents it from exercising more flexibility in liquidity management.

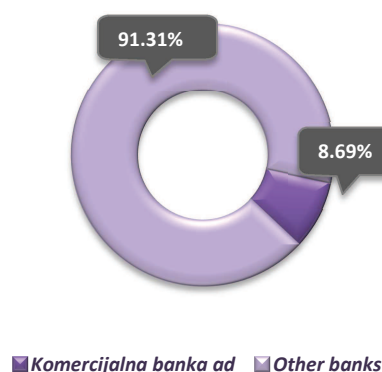
Through its policy of cautious investment in first-class financial instruments, in 2013 Komercijalna banka reaffirmed itself as one of the most active participants in the Serbian financial market.

Share of Komercijalna Banka in reverse repo operations with NBS in 2013



With total sales of EUR 747 million and total purchases of EUR 891 million, Komercijalna banka is one of the most active participants in the foreign exchange market.

Share of Komercijalna Banka in FX sale and purchase between banks and residents in 2013



By disbursing new foreign credit lines in 2013 and restructuring a number of large deposits, Komercijalna banka rearranged its sources as part of an effort to achieve the mid-term objective of their full optimisation. The effects achieved include lower average cost of finance and reduced concentration of deposits.

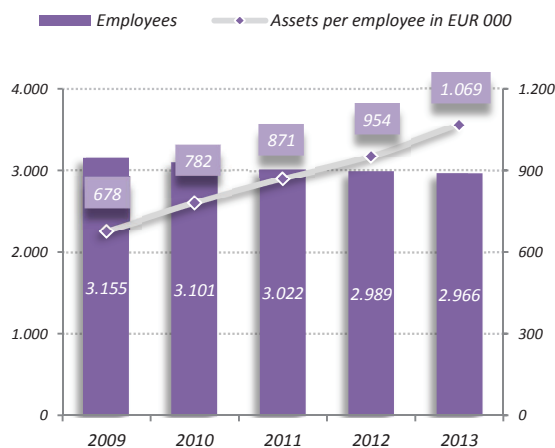
Thanks to the participation of IFIs in its ownership structure and the earned international reputation of a first-class, safe bank, Komercijalna banka has ready access to favourable international sources of finance. In 2013 Komercijalna banka used this fact to its advantage by attracting new credit lines from international organisations and agreeing credit lines which are expected to be disbursed in 2014.

In the course of 2013, the Bank drew a total of EUR 125 million in credit lines from IFIs to finance the needs of a wide range of clients, with repayment terms of 5-7 years. This enabled the Bank both to retain its existing clients and to attract new ones with its offering of competitive products. Furthermore, the Bank secured a better maturity structure of its sources of finance/loans and advances taking into account the maturity dates of the disbursed credit lines.

 European Bank for Reconstruction and Development	<b>EUR 30,000,000, February 2013</b> <b>(Loans to SMEs)</b>
	EUR 55,000,000, mart 2013 (Loans for municipal infrastructure / agriculture and food industry)
 EUROPEAN FUND FOR SOUTHEAST EUROPE	EUR 20,000,000, Sept/Dec. 2013 (Loans to micro and small enterprises (including registered agricultural holdings) in the private sector)
	EUR 20,000,000, November 2013 (Loans to sole traders and micro, small and medium-sized enterprises in the private sector)

## 2.4.10. Bank's Human Resources

A significant increase in the volume of operations, coupled with continual optimisation of the number and structure of employees, resulted in a dramatic improvement of the Bank's efficiency measured by assets per employee, both in RSD and in EUR.

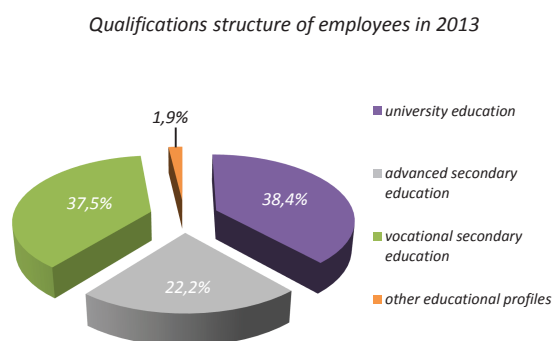


The Bank continually invests in its employees; training and development. Development activities in 2013 point to a continuation of its qualitative and proactive approach to training, based primarily on the identification of training needs and tailoring of training content, design and delivery of internal trainings, organisation of internal and external trainings and measurement and improvement of the quality of trainings and training processes.

In terms of subject, most of the training events and professional training aimed at acquiring new knowledge and upgrading the existing knowledge in the fields of credit analysis, knowledge of the Bank's products and procedures, IT expertise etc. In addition, the Bank invests in particular in trainings aimed at developing employees' capacities for more efficient work (selling, presentation, management and communication skills) and technical skills.

Since 2008, the Bank has been evaluating its employees' performance against set annual targets. The evaluation includes both an assessment whether the targets are met and an evaluation of the skills demonstrated by the employees in the process of achieving the targets. The annual performance evaluation also serves as the basis for employee rewards (the reward system was developed in cooperation with the German consultancy ADG), staff career planning and planning of Staff Training Programme and budget.

The principles of rewarding the employees are clearly defined in the Remuneration Policy passed by the Bank's Board of Directors acting on the proposal of the Compensation Committee, a body of the Board of Directors. The aim of this Policy is not only to provide adequate remuneration to the employees, but also to motivate them to excel at their work. The amount of reward will depend on the duties performed by the employee concerned and the annual evaluation of his/her performance.



## 2.4.11. Marketing and CSR Activities

The Bank's marketing activities were built around the core task of maintaining the high position of the brand and its further affirmation, together with fostering of standard distribution channels and opening of new ones for the existing and new target groups of customers of the Bank's products and services.

According to the tried and tested method, marketing activities were planned and implemented through ongoing creative cooperation and coordination with one creative agency and two media agencies, one of which was mostly used for media planning and lease, while the other was used for PR activities and support. In total, 8 ATL campaigns were implemented: Gift Card, home loans, cash loans, Kombank agrar, Pay Pass card (this advertisement received the bronze annual award by UEPS (Serbian Marketing Communications Association), youth cards (One & only and My Tag), savings and the corporate New Year's video clip.

In addition to the standard communication channels, in 2013 the Bank implemented a planned, intensive and comprehensive appearance on the social networks (Facebook, Twitter, YouTube, Google+, 4Square, LinkedIn).

The Bank's marketing activities were targeted in particular at the younger and more affluent

population groups (by focusing primarily on e-banking services and new and improved card products).

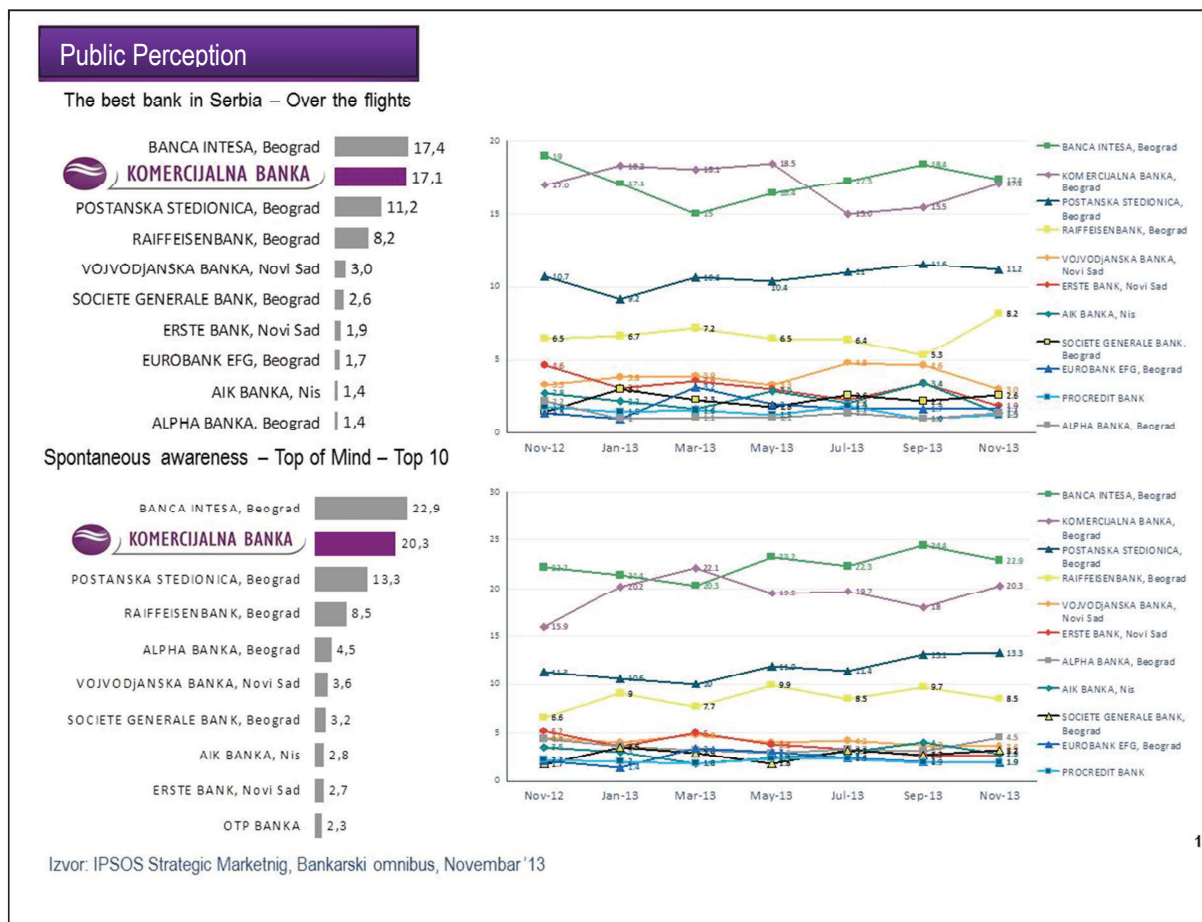
The effects of promotional campaigns were complemented by supporting PR activities and public awareness activities concerning the implemented CSR projects. Apart from highlighting our social responsibility, they were also aimed at reinforcing the trust of external audiences. The Bank continued with the sound practice of investing in a limited number of well-chosen and focused actions with lasting beneficial effects not only for the environment, but also for the Bank's public image, through continual garnering of positive public attention. Two projects stand out in this context. The first is the art gallery "Kombank Art Hall", which, in cooperation with the Faculty of Applied Arts, within the space of only several months hosted 8 highly-attended exhibitions which garnered positive reviews in the media. The Bank also supported a number of charity, cultural, artistic and sport projects and programmes, maximising the return on its investment.

In 2013 the Bank exploited to the fullest extent its headline sponsorship of Kombank Arena, the most prestigious sport and concert facility in the country,

which has been positioned in the media as a sort of powerful sub-brand of the Bank. Through the implementation of the "Kombank Arena" sponsorship project, in 2013 the Bank achieved positive marketing effects based on the evaluation of advertising space in electronic and printed media.

The desired step forward has also been made in terms of coordination of marketing activities with the subsidiary banks in Montenegro and the Republic of Srpska.

In 2013 the Bank continued carefully monitoring and analysing the results of qualitative and quantitative surveys of its positioning in the Serbian banking market, using the intelligence thus gathered to enhance the quality of its marketing activities. The results indicate that, in public perception, the Bank is firmly positioned as a leader, measured by the standards of familiarity and quality. To reinforce company loyalty and power in the communication with external audiences, survey results continue to be regularly posted on the Bank's portal.



## 2.4.12. Project Management and Project Portfolio Management

In 2009, the Bank formed its PMO (Project Management Office), which enables the achievement of 2 key objectives through implementation of the project portfolio management concept:

- Implementation of the Bank's adopted Strategy and/or introduction of changes in the Bank through the selection of best suited project initiatives, with maximum benefits and maximum added value;
- Best possible implementation of selected projects with optimum allocation of resources and/or their most rational use, prompt addressing of any issues that may arise and prevention of delays in project implementation.

Of the 33 projects in the Bank's project portfolio in 2013, a total of 13 projects were completed, a total budget of EUR 2.62 million, while 20 projects are still active.

### Projects closed in 2013

Category	Number of projects
Strategic	1
Regulatory	1
Optimisation and improvement	6
IT projects	2
Other	3
<b>Total</b>	<b>13</b>

Major projects closed in 2013:

#### ➤ Basel II Implementation Programme, Standard Approach

Compliance with the risk management system with the requirements of Basel II. The programme of implementing Basel II standards harmonised the risk management systems of the Bank and the Group with the requirements of Basel II. The primary goal of the project was to calculate capital requirements according to the standard approach.

#### ➤ Document Management System / DMS2

Aimed at increasing the efficiency of the Bank's operations and better utilisation of resources, more efficient management of clients' requests/types of products used by clients, reducing the number of errors and ensuring consistency across all business processes.

#### ➤ KomBank Mobile KB Beograd

Expanding the functionality of the existing Android application and developing new applications for iOS and Windows Phone 8 platforms, thus introducing a new service for KB's clients, in particular the younger generations.

#### ➤ WEB 2.0

Implementation of a new-generation online banking application providing greater accessibility (from most browsers and operating systems, both PCs and tablets), increased parameterisation of the layout/functionality, keeping of existing functionalities and addition of new ones, with expanded levels of authentication.

### Active projects as at 31 December 2013

Category	Number of projects
Strategic	2
Regulatory	1
Optimisation and improvement	10
IT projects	5
Other	2
<b>Total</b>	<b>20</b>

Major active projects as at 31 December 2013 included:

- **Basel II Implementation Programme, Internal Approach** – The programme comprised 5 projects. The purpose of implementing the internal approach in the Bank is to improve risk management through the development internal models tailored to the Bank’s specific risk profile. Improving the Bank’s capacity to more accurately measure and assess the risks to which it is exposed would also reduce the negative effects on the Bank’s bottom line and capital and this, in turn, would increase the capital adequacy ratio. The scheduled completion date is 31 December 2016.
- **ALM Software implementation project** - Improvement of the process of asset liability management in terms of technical support in the preparation of static and dynamic analyses of liquidity risk and interest risk in the process of further implementation of the Basel II standard. The scheduled completion date is 31 March 2014.
- **Business process management** - The aim of the project is to improve the Bank’s operating processes through the “Six Sigma” methodological approach. Once the pilot project is successfully completed, the Bank will gain adequate know-how it could subsequently apply to other processes. The scheduled completion date is 31 March 2014.
- **Improvement of the Project Management and Project Portfolio Management System** - More efficient selection and allocation of the Bank’s resources to projects and programs that will contribute to the achievement of the Bank’s set strategic objectives; improvement of the cost management system; improvement of the HR management system; improvement of the reporting system; improvement of the PMO document management system; increased efficiency of PMO activities and better use of human resources. The scheduled completion date is 31 March 2015.

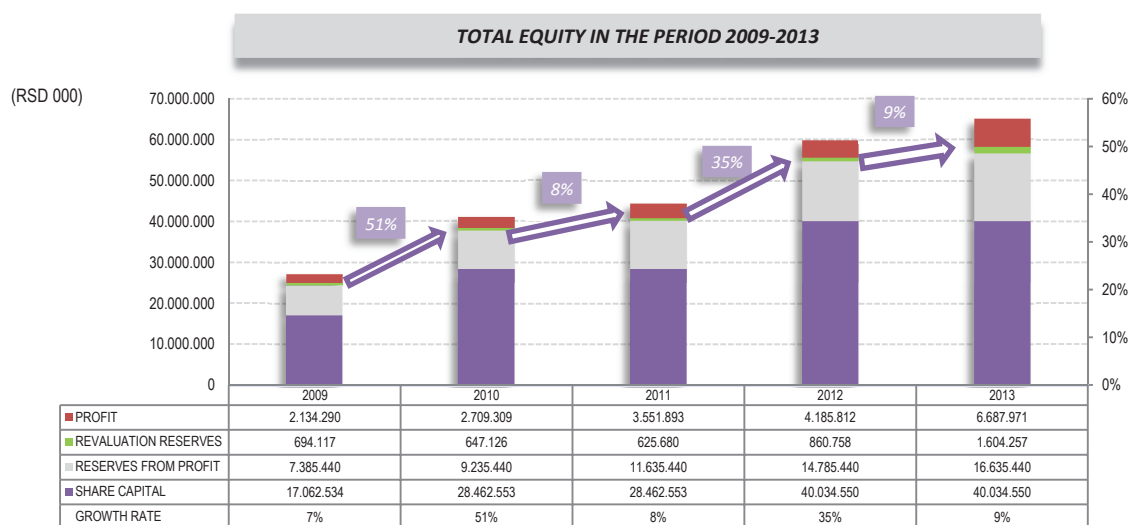
## 2.5. EQUITY

Changes in equity from 2009 to 2013:

ITEM	2013	2012	2011	2010	2009
<b>BANK'S EQUITY (RSD 000)</b>					
Share capital	40,034,550	40,034,550	28,462,553	28,462,553	17,062,534
Reserves from profit	16,635,440	14,785,440	11,635,440	9,235,440	7,385,440
Revaluation reserves	1,604,257	860,758	625,680	647,126	694,117
Retained earnings	6,687,971	4,185,812	3,551,893	2,709,309	2,134,290
<b>TOTAL EQUITY</b>	<b>64,962,218</b>	<b>59,866,560</b>	<b>44,275,566</b>	<b>41,054,428</b>	<b>27,276,381</b>

Bank's shareholders as at 31 December 2013

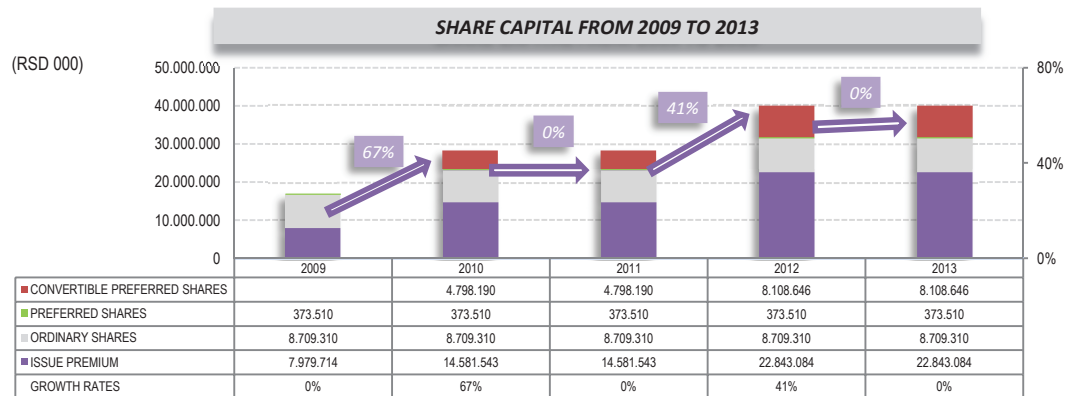
SHAREHOLDER	Ordinary shares	% SHARE	Preferred shares	% SHARE	Convertible preferred shares	% SHARE	TOTAL SHARES	% SHARE
Republic of Serbia	3,709,890	42,60	0	0,00	3,310,456	40,83	7,020,346	40,84
EBRD	2,177,330	25,00	0	0,00	1,932,110	23,83	4,109,440	23,90
IFC	0	0,00	0	0,00	1,706,810	21,05	1,706,810	9,93
DEG	0	0,00	0	0,00	772,850	9,53	772,850	4,50
SWEDFUND	0	0,00	0	0,00	386,420	4,77	386,420	2,25
OTHERS	2,822,090	32,40	373,510	100,00	0	0,00	3,195,600	18,58
<b>TOTAL</b>	<b>8,709,310</b>	<b>100</b>	<b>373,510</b>	<b>100</b>	<b>8,108,646</b>	<b>100</b>	<b>17,191,466</b>	<b>100,00</b>



TOTAL EQUITY	27,276,381	41,054,428	44,275,566	59,866,560	64,962,218
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The Bank's total equity at year-end 2013 amounted to RSD 64,962.2 million and increased more than twofold in the past five years. Share capital increased by RSD 22,972.0 million in the observed period as a result of two issues of preferred exchangeable shares (in 2010 in the amount of RSD 11,400.0 million and in 2012. in the amount of RSD 11,572.0). Over the past five years, the bank formed additional reserves from its profit in the amount of RSD 9,250.0 million, of which RSD

1,850.0 million came in 2013. The significant increase in reserves from the profit made in each of those years reflects the rational choice of shareholders and management to hedge the Bank's operations against risk, while at the same time also providing for the Bank's continued operation in unfavourable macroeconomic conditions, in an unstable financial market characterised by lower demand for loans, increasing credit risk and increasing share of NPLs.



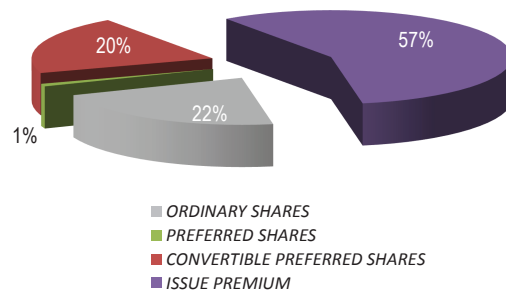
TOTAL SHARE CAPITAL	17,062,534	28,462,553	28,462,553	40,034,550	40,034,550
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Since 2010, the Bank's ordinary shares have been traded in the Standard Market of the Belgrade Stock Exchange.

In the past five years, the number of holders of ordinary (voting) shares increased.

At the end of 2013, the Bank's ordinary shares were held by 1,186 shareholders, preferred shares were held by 636 shareholders, while convertible preferred shares were held by 5 shareholders.

**STRUCTURE OF SHARE CAPITAL AS AT 31 DECEMBER 2013**

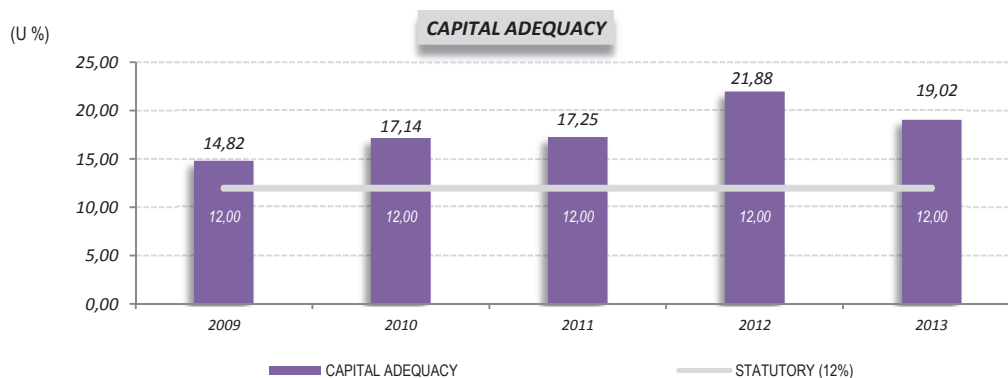




## 2.6. FINANCIAL RATIOS

NO.	ITEM	STATUTORY	31 Dec 2013	31 Dec 2012	31 Dec 2011	31 Dec 2010	31 Dec 2009
1.	CAPITAL ADEQUACY RATIO (NET CAPITAL / CREDIT RISK + OPERATIONAL RISKS + OPEN FX POSITION)	MIN. 12%	19.02%	21.88%	17.25%	17.14%	14.82%
2.	INVESTMENT IN ENTITIES OUTSIDE THE FINANCIAL SECTOR AND NON-CURRENT ASSETS	MAX. 60%	24.67%	18.38%	27.98%	21.70%	32.47%
3.	LARGE EXPOSURE RATIO	MAX. 400%	97.78%	107.37%	109.51%	82.51%	114.30%
4.	FOREIGN EXCHANGE RISK RATIO	MAX. 20%	2.12%	0.82%	1.68%	7.19%	18.12%
5.	LIQUIDITY RATIO	MIN. 1%	3.45%	2.18%	2.91%	2.45%	2.71%

The Bank meets all statutory performance parameters, which is a reliable indicator of improved safety of its operations.



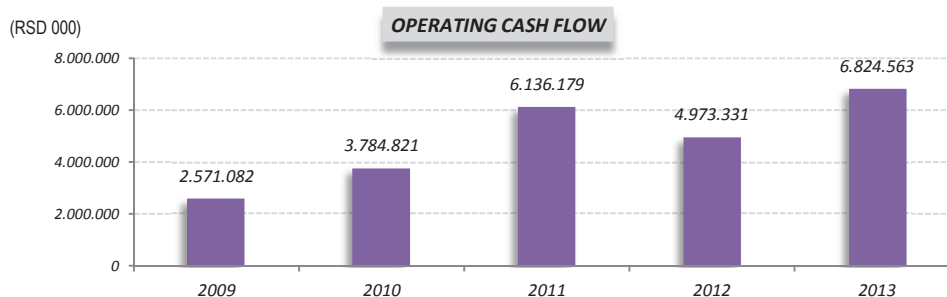
In 2013, the NBS made certain amendments to the following decisions within its powers in the field of bank supervision: the Decision on Capital Adequacy of Banks, the Decision on Bank Risk Management and the Decision on Classification of Balance Sheet Assets and Off-Balance Sheet Items.

In accordance with the regulatory requirements, the Bank conducted an internal capital adequacy assessment, in which it evaluated all risks to which

it is or may be exposed in its operations and calculated internal capital requirements for material risks and available internal capital.

The process of internal capital adequacy assessment is an ongoing one; it is included in day-to-day decision making and is an integral part of the risk management system.

The rate of interest and fee collection in 2013 was 90.8%, or 94.5% excluding subsidised interest rate



## 2.7. BALANCE SHEET FOR 2013

### 2.7.1. Bank's Assets as at 31 December 2013

(RSD 000)

NO.	BALANCE SHEET ITEM	31 Dec 2013	31 Dec 2012	INDICES	% SHARE AS AT 31 DEC 2013
1	2	3	4	5=(3:4)*100	6
	<b>ASSETS</b>				
1.	Cash and cash equivalents	41,137,794	40,514,180	101.5	11.3
2.	Callable deposits and loans	53,395,120	43,053,502	124.0	14.7
3.	Interest, fees and sales receivables	2,788,176	1,547,342	180.2	0.8
4.	Loans and advances to customers	184,004,121	177,106,865	103.9	50.6
4.1.	Corporate	112,261,312	118,860,421	94.4	30.9
4.2.	Retail	61,848,487	55,917,000	110.6	17.0
4.3.	Banks and financial organisations	9,894,322	2,329,444	424.8	2.7
5.	Securities (other than own)	57,001,465	41,347,719	137.9	15.7
6.	Equity holdings - interest	6,054,110	5,917,033	102.3	1.7
7.	Other loans and advances	2,929,218	3,227,896	90.7	0.8
8.	Intangible assets	537,445	600,438	89.5	0.1
9.	Non-current assets and investment properties	8,386,224	7,416,846	113.1	2.3
10.	Non-current assets held for sale	71,630	78,763	90.9	0.0
11.	Deferred tax assets	0	4,896	0.0	0.0
12.	Other assets	7,349,063	3,372,293	217.9	2.0
	<b>TOTAL ASSETS (1 to 12)</b>	<b>363,654,366</b>	<b>324,187,773</b>	<b>112.2</b>	<b>100.0</b>

In 2013, the Bank's balance sheet assets increased by RSD 39,466.6 million, or 12.2%, year-on-year. Loans to customers increased by RSD 6,897.3 million, or 3.9%. As at 31 December 2013, total loans to customers amounted to RSD 184,004.1 million, which accounted for 50.6% of total balance sheet assets.

In 2013, callable loans and deposits saw an increase of 14.7%, primarily as a result of increased investment in repo securities issued by the NBS.

The most significant relative increase in 2013 was that of loans and advances to banks and other financial organisations. At year-end, the total amount of loans and advances to banks was RSD 9,894.3 million. In the circumstances of declining demand for loans, significant growth was also achieved in investment in securities, which reached RSD 15,653.7 million in 2013.

## 2.7.2. Bank's Liabilities as at 31 December 2013

(RSD 000)					
NO.	BALANCE SHEET ITEM	31 December 2013	31 December 2012	INDICES	% SHARE AS AT 31 DEC 2013
1	2	3	4	5=(3:4)*100	6
<b>I</b>	<b>LIABILITIES</b>				
1.	Transaction and Other deposits	255,597,544	235,520,744	108.5	70.3
1.1.	Corporate	42,131,535	40,526,379	104.0	11.6
1.2.	Retail	186,766,804	164,532,866	113.5	51.4
1.3.	Banks and financial organisations	26,699,205	30,461,500	87.6	7.3
2.	Borrowing	1,619,990	637,264	254.2	0.4
3.	Liabilities for securities	-	-	-	-
4.	Liabilities for interest and fees	255,888	188,910	135.5	0.1
5.	Provisions	765,132	2,331,760	32.8	0.2
6.	Tax liabilities	21,616	21,799	99.2	0.0
7.	Liabilities from profit	150,124	85,114	176.4	0.0
8.	Liabilities for assets held for sale and assets from discontinued operations	-	-	-	-
9.	Deferred tax liabilities	10,156	-	-	0.0
10.	Other liabilities	40,271,698	25,535,622	157.7	11.1
11.	<b>TOTAL LIABILITIES (1 to 10)</b>	<b>298,692,148</b>	<b>264,321,213</b>	<b>113.0</b>	<b>82.1</b>
	<b>EQUITY</b>				
12.	Share capital and issue premium	40,034,550	40,034,550	100.0	11.0
13.	Reserves from profit	16,635,440	14,785,440	112.5	4.6
14.	Revaluation reserves	1,791,268	867,774	206.4	0.5
15.	Unrealised loss from securities available for sale	187,011	7,016	2.665.5	0.1
16.	Profit	6,687,971	4,185,812	159.8	1.8
17.	<b>TOTAL EQUITY (13 to 16)</b>	<b>64,962,218</b>	<b>59,866,560</b>	<b>108.5</b>	<b>17.9</b>
18.	<b>TOTAL LIABILITIES (11 + 17)</b>	<b>363,654,366</b>	<b>324,187,773</b>	<b>112.2</b>	<b>100.0</b>
<b>II</b>	<b>COMMISSION OPERATIONS AND OFF-BALANCE SHEET ITEMS</b>	<b>224,949,026</b>	<b>204,642,280</b>	<b>109.9</b>	

In the structure of balance sheet liabilities, deposits from customers (transaction and other deposits) amounted to RSD 255,597.5 million, which means they accounted for 70.3% of total balance sheet liabilities and saw an increase of RSD 20,076.8 million, or 8.5%.

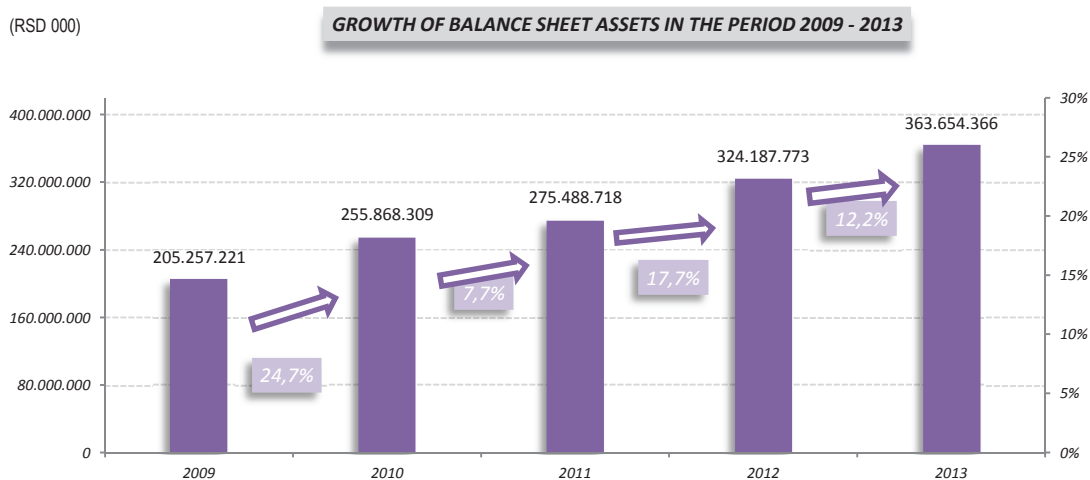
Transaction deposits at the end of 2013 amounted to RSD 53,217.4 million – up 31.9% or RSD 12,880.6 million year-on-year.

Other deposits increased in 2013 by RSD 7,196.2 million, or 3.7%. At the end of 2013, other deposits

amounted to RSD 202,380.2 million, accounting for 55.7% of total balance sheet liabilities.

This increase in other deposits is attributable primarily to increased retail FX savings.

Other liabilities included a subordinated loan in the amount of RSD 5,732.1 million and credit lines in the amount of RSD 26,713.9. The credit lines were intended primarily for loans to SMEs to finance exports, purchase of permanent working assets, equipment and machinery and other purposes.

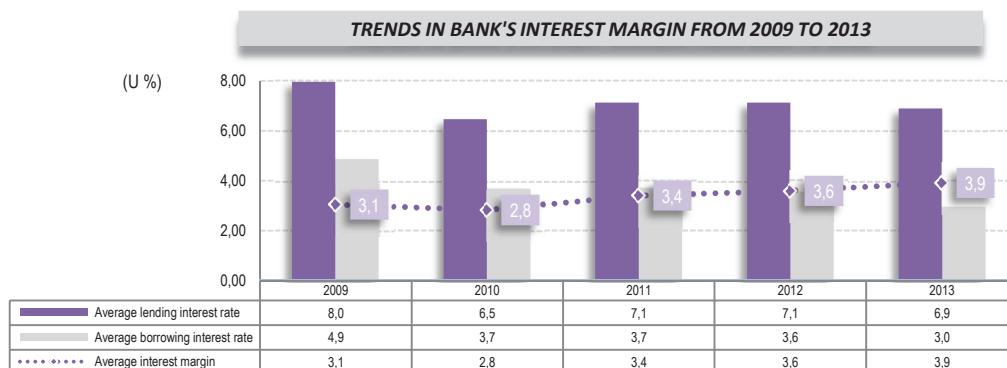
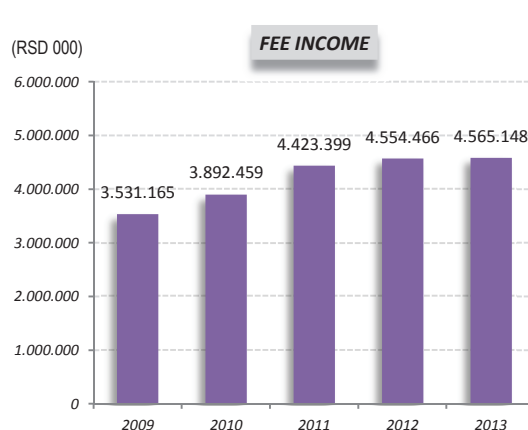
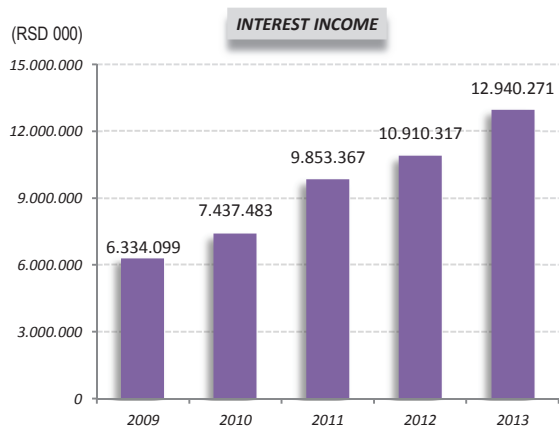
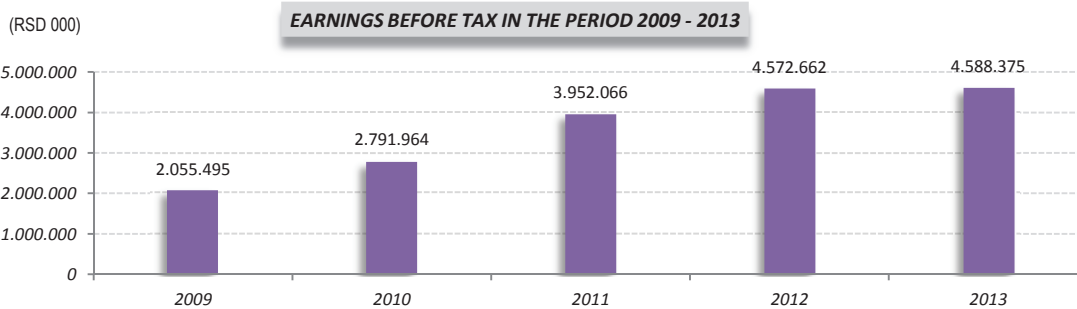


## 2.8. INCOME STATEMENT FOR 2013

(RSD 000)

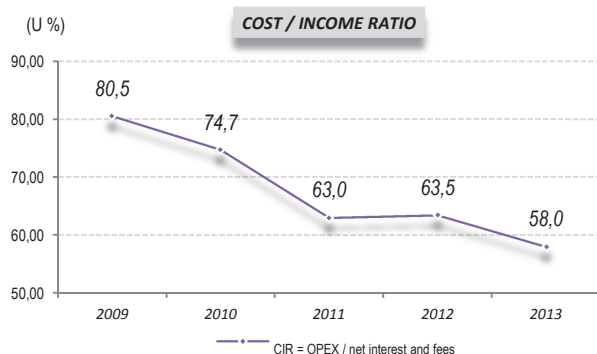
R.BR.	INCOME STATEMENT ITEM	31 December 2013	31 December 2012	INDICES (3:4)*100
1	2	3	4	5
	<b>OPERATING INCOME AND EXPENSES</b>			
1.1.	Interest income	22,034,807	20,130,880	109.5
1.2.	Interest expenses	-9,094,536	-9,220,564	98.6
<b>1.</b>	<b>Interest gains</b>	<b>12,940,271</b>	<b>10,910,316</b>	<b>118.6</b>
2.1.	Fee and commission income	5,493,211	5,334,914	103.0
2.2.	Fee and commission expenses	-928,063	-780,448	118.9
<b>2.</b>	<b>Fee and commission gains</b>	<b>4,565,148</b>	<b>4,554,466</b>	<b>100.2</b>
<b>3.</b>	<b>Net gain/loss from sale of securities at fair value through the Income Statement</b>	<b>16,340</b>	<b>776</b>	<b>2.105.7</b>
<b>4.</b>	<b>Net gain/loss from sale of held-for-sale securities</b>	<b>1,738</b>	<b>83,947</b>	<b>2.1</b>
<b>5.</b>	<b>Net gain/loss from sale of securities held to maturity</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>6.</b>	<b>Net gain/loss from sale of equity investments (interest)</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>7.</b>	<b>Net gain/loss from sale of other loans and advances</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>8.</b>	<b>Net gain/loss from exchange rate differences and revaluation of assets and liabilities</b>	<b>-227,800</b>	<b>95,890</b>	<b>-237.6</b>
<b>9.</b>	<b>Income from dividends and equity investments*</b>	<b>391,724</b>	<b>2,251</b>	<b>17.402.2</b>
<b>10.</b>	<b>Others operating income</b>	<b>337,919</b>	<b>241,022</b>	<b>140.2</b>
<b>11.</b>	<b>Net gain/loss from indirect loan write-offs and provisions</b>	<b>-2,866,578</b>	<b>-1,444,299</b>	<b>198.5</b>
<b>12.</b>	<b>Costs of salaries, allowances and fringe benefits</b>	<b>-4,258,109</b>	<b>-4,186,346</b>	<b>101.7</b>
<b>13.</b>	<b>Depreciation costs</b>	<b>-792,648</b>	<b>-752,356</b>	<b>105.4</b>
<b>14.</b>	<b>Operating and other business expenses</b>	<b>-5,519,630</b>	<b>-4,933,005</b>	<b>111.9</b>
<b>15.</b>	<b>RESULT FOR THE PERIOD – PROFIT BEFORE TAX (1 to 14)</b>	<b>4,588,375</b>	<b>4,572,662</b>	<b>100.3</b>
<b>16.</b>	<b>Income tax</b>	<b>-</b>	<b>-472,448</b>	<b>-</b>
<b>17.</b>	<b>Gains from generation of deferred tax assets and reduction of deferred tax liabilities</b>	<b>87,950</b>	<b>32,885</b>	<b>267.4</b>
<b>18.</b>	<b>Loss from reduction of deferred tax assets and incurrence of deferred tax liabilities</b>	<b>-</b>	<b>-10,953</b>	<b>-</b>
<b>19.</b>	<b>PROFIT (15 to 18)</b>	<b>4,676,325</b>	<b>4,122,146</b>	<b>113.4</b>

\* This position includes dividend income from a subsidiary in the amount of RSD 387.6 million (after withholding tax in the Republic of Montenegro, net dividend income amounted to RSD 352.7 million)



Interest margin saw modest growth despite the market pressures on the side of loans and advances (keen competition for limited demand) and on the side of deposits (marked focusing of banks on domestic sources of finance). Activities

aimed at optimising the sources of finance in terms of cost, structure and maturity have produced results and have made interest sustainable in the medium-term perspective.



In 2013 the Bank continued to actively manage and control its operating expenses and increase the efficiency of its operations, which resulted in a lower Cost-to-Income Ratio (CIR).

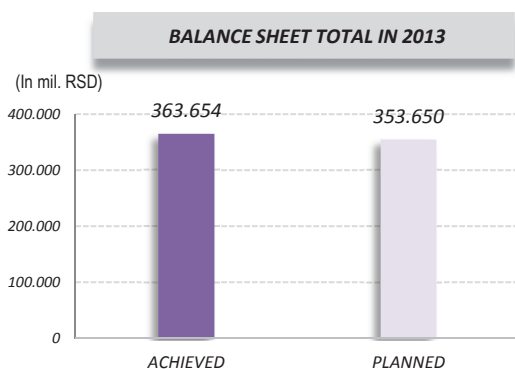
## 2.9. REALISATION OF BANK'S BUSINESS PLAN FOR 2013

Under unfavourable operating conditions, in 2013 the Bank took steps to ensure safe operations and sustainable growth in accordance with its Strategy and Business Plan. Banking sector performance in 2013 was shaped predominantly by the constant upward tendency of credit risk, in particular for loans to corporate clients, coupled with lower demand for loans. These unfavourable tendencies were particularly pronounced in the second semester of 2013. Under such operating conditions, the Bank placed great emphasis on permanent monitoring and assessment of the risk level of its loan portfolio.

Macroeconomic indicators	Achieved in 2013	Planned for 2013
GDP growth	2.0%	2.0%
Money market rate	9.50%	10.0%
Inflation rate (CPI)	2.20%	10.1%
RSD/EUR (year-end)	114,6	125,0

Targets	Achieved in 2013	Planned for 2013
Assets growth	12.2%	12.3%
Profit (RSD million)	4,588	5,487
Net interest margin (net interest income / total assets)	3.7%	3.6%
ROA	1.3%	1.6%
ROE – on share capital	11.5%	13.7%
ROE – on total equity	7.3%	9.0%
CIR	58.0%	64.0%
NPL	17.5%	13.5%

Assets growth reached the planned level, which can be attributed primarily to the higher-than-planned inflow of retail deposits, as well as the decision of corporate clients not to withdraw a portion of their deposits despite the absence of the planned depreciation of RSD. Market share remained at 12%.

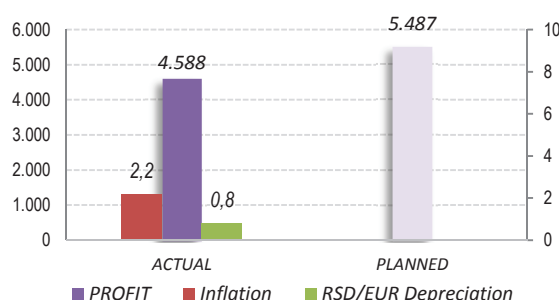


To hedge against credit risk, the Bank implemented a policy of securing the necessary level of allowance for impairment to reflect the increased credit risk, which resulted in expenses for allowance for impairment which exceeded by far those planned for 2013 on this basis (RSD 1,499 million RSD or 109.5% higher).

In addition to the marked credit risk, the Bank's planned profitability in 2013 was also reduced by unplanned expenses: the costs of a lawsuit (RSD 340 million) and the allowance for impairment of a portion of its assets based on an appraisal (RSD 179 million), which is recorded on the Income Statement as expense. Most of the assets were valued above their book value and were recorded on the Balance Sheet under revaluation reserves (RSD 687 million).

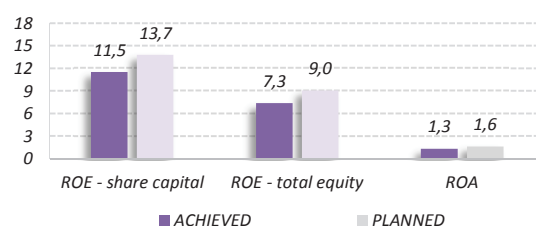
### PROFIT BEFORE TAX, INFLATION AND ANNUAL CHANGE IN RSD EXCHANGE RATE IN 2013

(In RSD m and %)



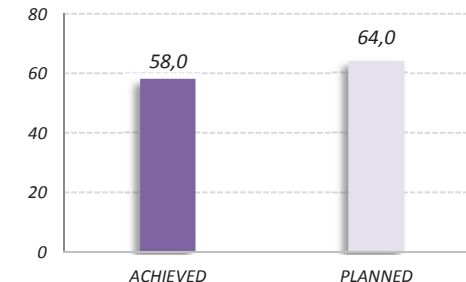
### PROFITABILITY PARAMETERS IN 2013

(%)



### PLANNED VS. ACHIEVED COST/INCOME RATIO IN 2013

(In %)



### 2.9.1. Balance Sheet for 2013

(RSD mil)

no.	ASSETS POSITION	ACHIEVED IN 2013	PLANNED FOR 2013	INDICES (3:4)*100
1	2	3	4	5
	<b>ASSETS</b>			
1.	Cash and cash equivalents	41,138	39,947	103.0
2.	Callable deposits and loans	53,395	41,121	129.8
3.	Receivables from interest, fees, sale, change in fair value of derivatives and other receivables	2,788	1,506	185.1
4.	<b>Loans and deposits (4.1.+4.2.+4.3.)</b>	<b>184,004</b>	<b>205,908</b>	<b>89.4</b>
4.1.	Corporate	112,261	133,450	84.1
4.2.	Retail	61,848	67,463	91.7
4.3.	Banks	9,894	4,995	198.1
5.	Securities (other than own)	57,001	43,000	132.6
6.	Equity investments (interest)	6,054	5,889	102.8
7.	Other loans and advances	2,929	3,927	74.6
8.	Non-current assets and investment properties	8,386	7,390	113.5
9.	Other assets	7,958	4,963	160.3
10.	<b>TOTAL ASSETS (1 to 9)</b>	<b>363,654</b>	<b>353,650</b>	<b>102.8</b>

- Investments in repo securities resulted in a deviation from the projected value under Callable Deposits and Loans due to reduced demand for loans.
- The planned figures for retail loans in EUR were fully achieved, while the amount planned for corporate loans was diverted to securities.

(RSD mil)

no.	LIABILITIES POSITION	ACHIEVED IN 2013	PLANNED FOR 2013	INDICES (3:4)*100
1	2	3	4	5
	<b>LIABILITIES</b>			
1.	<b>Deposits</b>	<b>255,598</b>	<b>241,870</b>	105.7
1.1.	Corporate	42,132	37,864	111.3
1.2.	Retail	186,767	188,332	99.2
1.3.	Banks and other financial organisations	26,699	15,675	170.3
2.	Credit lines	26,714	33,464	79.8
3.	Provisions	765	2,321	33.0
4.	Other liabilities	15,616	13,887	112.4
5.	<b>TOTAL LIABILITIES (1 to 4)</b>	<b>298,692</b>	<b>291,542</b>	102.5
6.	Share capital and issue premium	40,035	40,035	100.0
7.	Reserves from profit and retained earnings	24,928	22,072	112.9
8.	<b>TOTAL EQUITY (6+7)</b>	<b>64,962</b>	<b>62,107</b>	104.6
9.	<b>TOTAL LIABILITIES (5+8)</b>	<b>363,654</b>	<b>353,650</b>	102.8

- Deposits by both corporate and retail clients increased despite the constant decline in interest rates, with a portion of deposits by other financial organisations remaining unreturned.
- In addition to the deviation from the planned exchange rate, credit lines underperformed also because of the delayed withdrawal of the IFC credit line in 2013
- Higher-than-planned total equity can also be attributed to the deferred distribution of profit from earlier years in 2013 in the amount of RSD 2.0 billion.



## 2.9.2. Income Statement for 2013

(RSD mil)				
no.	POSITION	ACHIEVED IN 2013	PLANNED FOR 2013	INDICES (3:4)*100
1	2	3	4	5
1.1.	Interest income	22,035	21,716	101.5
1.2.	Interest expenses	9,095	9,544	95.3
<b>1.</b>	<b>Interest gains (1.1.-1.2)</b>	<b>12,940</b>	<b>12,172</b>	<b>106.3</b>
2.1.	Fee and commission income	5,493	5,623	97.7
2.2.	Fee and commission expenses	928	764	121.5
<b>2.</b>	<b>Fee and commission gains (2.1. -2.2.)</b>	<b>4,565</b>	<b>4,859</b>	<b>94.0</b>
<b>3.</b>	Net exchange rate differences and revaluation (currency clause)	-228	450	-50.6
<b>4.</b>	Other operating income	748	330	226.6
<b>5.</b>	Net expense for indirect loan write-offs and provisions	2,867	1,368	209.5
<b>6.</b>	Operating and other business expenses	10,570	10,956	96.5
<b>7.</b>	<b>OPERATING PROFIT</b>	<b>4,588</b>	<b>5,487</b>	<b>83.6</b>

- *Higher-than-planned net interest income was the result of higher investment in securities and lower costs of finance despite the fact that the inflow of deposits exceeded the projected level.*
- *Net interest income fell short of the planned figures primarily due to higher expenses for fees arising from regular fixed costs of card replacement (every three years) and the agreed credit lines.*
- *Other operating expenses exceeded the planned level as a result of a dividend from a subsidiary.*
- *Costs of indirect loan write-offs departed from the planned levels partly because of the additional allowances for impairment made as a result of increased credit risk in 2013*
- *Operating and other expenses were below the planned levels as a result of measures put in place to rationalise and better manage the expenses (CIR was 58.0%, which was better than planned).*
- *The profit earned in 2013 meets the set target of 83.6% defined in the profitability plan.*

### **3. CREDIBLE PRESENTATION OF THE BANK'S DEVELOPMENT AND BUSINESS RESULTS, AND ESPECIALLY THE FINANCIAL STATE OF THE COMPANY, AS WELL AS THE DATA RELEVANT FOR THE ASSESSMENT OF THE STATE OF THE COMPANY'S ASSETS**

#### **3.1. Overview of the company's development**

Detailed overview of the Bank's development was explained in items 2.4.7., 2.4.8., 2.4.9. of the Annual Report, pages 109 to 114.

#### **3.2. Overview of the company's business results**

Detailed overview of the Bank's business results for 2013 is shown in items 2.6., 2.7., 2.8. of the Annual Report, pages 121 to 126.

#### **3.3. Financial status of the company**

Financial status of the Bank as at 31.12.2013 is shown in the balance-sheet and profit and loss account, items 2.7. and 2.8. of the Annual Report, pages 122 to 126.

#### **3.4. Information on the data relevant for the assessment of the state of the company's assets**

The Bank's assets, as at 31.12.2013 are shown in detail in notes 29., 30. and 32. on pages 47 to 55 in the Notes to financial statements.

### **4. DESCRIPTION OF THE ANTICIPATED DEVELOPMENT OF THE COMPANY IN THE UPCOMING PERIOD, CHANGE IN THE COMPANY'S OPERATING POLICIES AND A DESCRIPTION OF KEY RISKS AND THREATS THE COMPANY'S OPERATIONS ARE EXPOSED TO**

#### **4.1. Description of anticipated development of the company in the upcoming period**

The General Meeting of Bank's Shareholders held on January 23rd, 2014, adopted the „Strategy and Business Plan for the period 2014-2016“, thus continuing the practice of the three-year planning of Bank's development. The Strategy adopted in January this year had as the starting point the document „Strategy and Business Plan for the period 2014–2016“, and was based on the values from that document with necessary corrections and adjustments of planned values. When setting the basic strategic goals for the upcoming period the observation was focused on stable and sustainable operations, primarily through defending interest rate margin and maintaining the portfolio quality.

For the year 2014 it is planned a slight growth of balance sheet **assets** of 0.2%, the growth which is based mainly on the growth of deposits (foreign currency savings) and partially on attracting certain amount of funds in form of credit lines and Bank's borrowing abroad.

For the business year 2014 it is planned the growth of **loans** (balance sheet position „loans and deposits to customers“) in the amount of RSD 193,656 million, or 2.1%.

Starting from the expected economic environment, market potential, the results achieved in the year 2013, in 2014 a minimum growth of net loan portfolio of **corporate clients** is planned of 1.8%. The orientation in corporate lending in the year 2014 will be mainly directed to those sectors which are supposed to be less affected by the continuing economic crisis, such as: food industry, livestock feed agriculture, energy sector and alike. During the previous period the segment of small and

medium enterprises proved to be extremely resilient to adverse macroeconomic business conditions. The Bank will try to provide in the coming period, as well, a quality support to this segment of the economy, through the provision of new loans. The plan is that at the end of 2014, the small and medium enterprises retain the 24% share in loan portfolio.

The permanent objective of the Bank is to increase the number of more financially solvent customers, **retail clients**, with greater potential for borrowing. The plan for 2014 is the continued expansion of the customer base with a projected growth of approximately 10.000 new clients, primarily from Vojvodina and Belgrade. Despite the negative impact of the economic environment in 2014 the growth is planned of the lending activities of 5.6%. In the coming period the growth is expected of the housing loans, cash and agricultural RSD loans to retail customers. The growth of housing loans is planned by 5.1% (EUR 15 million). In the segment of loans other than housing loans, in 2014 the growth generator will be the cash loans. The growth of these loans is planned as to equal approximately 12%. In the segment of retail banking operations, besides operations pertaining to loans and deposits, a particular attention shall be paid to development of payment card operations and electronic banking. In the previous period the Bank presented to its retail clients the package of up-to-date services that enable performing a number of operations via electronic banking, by using Internet and mobile phone, and this will be continued in the future, as well. With the expected growth of savings of 3.2% in the year 2014, the objective is to maintain the leading position in terms of retail foreign currency savings.

In the day to day operations, and in the preparation of the business plan for the next three-year period, maximum attention is dedicated to preserving the quality of the loan portfolio. In spite of unfavorable macroeconomic business conditions at the end of 2013 the coefficient of **non-performing loans** was 14.2% (30.09.2013), which is significantly below the average realized at the level of the banking sector (21.1%). For the end of the year 2014 the coefficient of non-performing loans is planned to equal 18.2%.

Likewise, for the business year 2014 there are no plans with respect to any significant new investments in **fixed assets** (non-current assets, intangible assets, and investment property). The plan for the business year 2014 is to adjust the new investments in fixed assets with the amount of depreciation of the existing assets.

At the end of 2013, the Bank has invested in the **capital** of other legal entities, primarily in the capital of legal entities in which the Bank is the only or the biggest founder, (Komercijalna Banka Budva, Komercijalna banka Banja Luka and KomBank invest Beograd), the total of RSD 6,054.1 million. The Business Plan for 2014 does not provide for any significant additional investments in the capital of these legal entities.

For the business year 2014 the operating **profit** is planned of RSD 4,713 million, which represents the increase of 2.2% in comparison to profit realized at the end of 2013. In addition to the indicated amount of net profit, ROA is planned of 1.3%, while ROE will reach 7.3% with credit loss reserves included, or 11.8% without credit loss reserves included.

Realization of the above planned objectives in 2014, the Bank will continue to pursue on the principles of the universal bank, with equal openness for employment of funds both to corporate and retail clients. As for sector-based distribution of loans, not even in the coming period will the Bank conduct the same according to the sector, but rather primarily according to the level of risk contained in the loan application.

Its operations in Belgrade Komercijalna banka performs, excluding the Bank's sub-branches, on four locations, as follows: 14, Svetog Save Street, 42, Svetogorska Street, 24, Makedonska Street and 19,

*Kralja Petra Street. Operating on more than one location is identified as aggravating circumstance in regular business operations, and thus in order to overcome this problem, the Head Office Location Plan has been adopted by the Bank's Board of Directors. The negative effects of economic crisis and aggravated business conditions somewhat slowed down the implementation of this plan.*

#### **4.2. Description of changes in the company's operating policies**

*During the year 2013 the Bank did not make amendments to the document Business Policy. The Business Policy of the Bank was adopted by the General Meeting of Bank's Shareholders on January 26th, 2012.*

*The Business Policy determines the basic principles of operations and defines the tasks performed by the Bank in order to achieve the business results and priorities as defined by applicable Strategy and Business Plan of the Bank, and which is based on:*

- Bank's position on the financial market and the gained customers' confidence in the Bank*
- projections of the basic parameters of macroeconomic policy*
- development objectives of the Bank.*

*The Bank's Business Policy has also been reconciled with the Risk Management Strategy and the Capital Management Strategy, along with the policies of individual risks' management.*

*The Bank operates independently, according to market principles, by applying the principles of liquidity, profitability and safety, while respecting the laws, other regulations and general principles of banking operations in achieving its objectives in a socially responsible manner, in accordance with the fundamental values and business ethics.*

#### **4.3. Description of key risks and threats the company's operations are exposed to**

*The Bank has recognized the risk management process as the key element in business operations' management, given that the exposure to risks arises from all the business activities, as an inseparable part of the banking operations, which is managed through identifying, measuring, mitigating, monitoring, controlling and reporting, and/or through establishing the risk limits, and also through reporting in accordance with the strategies and policies.*

*The Bank has set up a comprehensive and reliable system of risk management which includes strategies, policies and procedures pertaining to risk management, the appropriate organizational structure, effective and efficient system of managing all risks to which it is exposed, adequate system of internal controls, the appropriate information system and adequate internal capital adequacy assessment process.*

*By its Risk Management Strategy and its Capital Management Strategy the Bank has set the following objectives within the risk management system: minimizing the adverse effects on financial result and capital,*

while observing the defined frameworks of acceptable risk level, maintaining the required level of capital adequacy, development of Bank's activities in accordance with the business opportunities and market development in order to achieve the competitive advantage.

The credit risk is the possibility for occurrence of the adverse effects on the financial result and the capital of Bank, due to non-fulfillment of the debtors' obligations to the Bank. The credit risk is determined by the creditworthiness of the debtor, regularity in his performance of liabilities to the Bank, as well as the quality of the collateral.

The acceptable level of the exposure to Bank's credit risk is in accordance with the defined Risk Management Strategy and depends on the Bank's portfolio structure, on the basis of which it is enabled to limit the negative effects on the financial result and to minimize the capital requirements for credit risk, delivery/settlement risk and counterparty risk, in order to maintain the capital adequacy at an acceptable level. The Bank approves the loans to those clients (corporate and retail ones) for which/whom it estimates to be creditworthy. On the other hand, the Bank does not employ the funds in high-risk investments, such as investments in highly profitable projects with high risk, in investment funds of high-risk project and alike.

The liquidity risk presents the possibility or the potential for occurrence of unfavorable events that may adversely affect the financial result and capital of the Bank. The liquidity risk manifests itself in Bank's difficulties to settle its due liabilities in the event of insufficient liquidity reserves and the inability to cover the unexpected outflows and other liabilities.

In its operations the Bank complies with the basic principles of liquidity, achieving a sufficient level of funding to cover the liabilities incurred in a short time, and/or observes the principle of solvency by forming the optimum structure of its own and borrowed funding sources and by forming the sufficient level of liquidity reserves that do not compromise the achieving of the planned return on equity.

Liquidity risk is expressed through inability of the Bank to fulfill its due liabilities. The liquidity risk can arise in form of funding risk and market liquidity risk. The problem of liquidity in terms of funding sources relates to liabilities structure, and/or obligations and is expressed through potentially significant share of unstable sources of funding, short term funding sources or their concentration. On the other hand, the liquidity risk also manifests itself through deficit of liquidity reserves and through difficult or impossible obtaining of liquid funds at reasonable market prices.

Interest rate risk is the risk from occurrence of negative effects on the financial result and the capital of the Bank based on positions from the banking book due to unfavorable changes in interest rates. The exposure to this type of risk depends on the interest-sensitive assets and liabilities ratio.

Interest rate risk management is aimed to maintain the acceptable level of the exposure to the interest rate risk in terms of the effects on the financial result and the economic value of equity, by implementing the adequate policy of re-pricing maturity matching and harmonization of funding sources with the loans by type of interest rate and maturity.

The Bank is exposed to foreign exchange risk which is manifested by a possibility of occurrence of adverse effects on the financial result and capital due to changes in inter-currency relationships, changes in value of national currency against the foreign currencies or due to changes in value of gold and other precious metals.

In order to minimize the exposure to foreign exchange risk, the Bank diversifies the currency structure of the portfolio and the currency structure of liabilities, matches the open positions by individual currencies, through observing the principles of maturity transformation of funds.

## **5. ALL KEY BUSINESS EVENTS THAT OCCURRED AFTER THE BUSINESS YEAR FOR WHICH THE REPORT IS PREPARED**

*There were two General Meetings of Bank's Shareholders held from 31.12.2013 until 30.04.2014.*

- *Regular General Meeting of Bank's Shareholders held on 23.01.2014.  
Decision on the adoption of the Strategy and Business Plan of the Bank covering period 2014-2016 was made at this session.*
- *Regular General Meeting of Bank's Shareholders held on 17.04.2014.  
Decision on the adoption of the Report on Bank's Operation for 2013 was made at this session, including:*
  - a. *DECISION ON ADOPTION OF THE REPORTS ON OPERATION FOR 2013*
  - b. *DECISION ON ADOPTION OF BANK'S REGULAR FINANCIAL STATEMENTS FOR 2013, WITH THE EXTERNAL AUDITOR'S OPINION*
  - c. *DECISION ON DISTRIBUTION OF 2013 PROFIT.*

## **6. ALL KEY TRANSACTIONS WITH RELATED ENTITIES**

*At 31.12.2013 the following entities were related to the Bank:*

1. *Komercijalna Banka a.d. Budva, Montenegro,*
2. *Komercijalna Banka a.d Banja Luka, Bosnia and Herzegovina,*
3. *Kombank Invest a.d. Beograd and*
4. *Four entities (Lasta doo, Viš trade doo, Desk doo, Menta doo) and number of physical persons, according to the provisions of the Article 2 of the Law on Bank defining the concept of „persons related to the bank“.*

*Total exposure to persons related to the Bank, as at 31.12.2013, amounted RSD 662,128 thousands, which, compared to the capital totalling RSD 34,019,228 thousands resulted to 1.95% (maximum value of total loans to persons related to the Bank, as defined by the Law on Banks, shall not exceed 20% of the capital).*

*Highest portion of exposure to persons related to the Bank, as at 31.12.2013, the amount of RSD 634.565 thousands or 1.86% of the Bank's capital relates to the loans granted to individuals related to the Bank.*

*According to the Article 37 of the Law on Banks, the Bank did not approve loans to persons related to the Bank under more favourable conditions than those of loans granted to persons unrelated to the Bank, i.e. persons who are not Bank employees.*

## 7. COMPANY'S ACTIVITIES IN RESEARCH AND DEVELOPMENT

*The Banks are specific institutions and in their ordinary course of business the research and development activities have a much different form than those applied by the companies.*

*The Bank conducts regular surveys of financial markets, analyzes the financial needs of its customers and engages itself in researching the level of satisfaction of the users of financial services.*

*The above researches the Bank most often does not perform independently, but for the purpose of conducting these studies it employs specialized agencies for public opinion research.*

*We are particularly pleased with the fact that over an extended period of time the Bank has been in the top of the banking system by a brand identity and the quality of the services offered.*

*In the segment pertaining to development of new products and services the Bank endeavors, based on the information and conclusions obtained through the activities of market research and the customers' needs, to develop and market the modified existing products, or entirely new products and services.*

*It is as a result of the activities undertaken in the field of research and development that the Bank over the last period offered the new types of deposits and loans, and developed a range of services in the segment of electronic banking.*

## 8. COMPANY'S OWN SHARES

Reason for acquisition of own shares:	-
Number of acquired own shares:	-
Percentage of acquired own shares:	-
Nominal value of own shares:	-
Names of the persons from whom the shares have been acquired:	-
Amount paid for the acquisition of own shares, or an indication that they have been acquired without charge:	-
Total number of own shares:	-

## 9. STATEMENT FROM COMPETENT PERSONS



Svetog Save 14, 11000 Beograd  
Tel: +381 11 30 80 100  
Fax: +381 11 344 13 35  
Matični broj: 07737068  
PIB: SR 100001931  
PDV broj: 134968641  
Šifra delatnosti: 6419  
Agencija za privredne registre: 10156/2005  
Broj računa: 908-20501-70  
SWIFT: KOBBSBG  
E-mail: posta@kombank.com  
www.kombank.com

KOMERCIJALNA BANKA AD BEOGRAD

Svetog Save 14  
11000 Beograd  
No. 7485/14  
14.04.2014.

Pursuant to Article 368 of the Company Law (RS Official Gazette No 36/2011 and 99/2011), Komercijalna banka AD Beograd issues the following

### STATEMENT

In its operation Komercijalna banka AD Beograd, Svetog Save 14 (hereinafter: the Bank), applies the Corporate Governance Code of the Serbian Chamber of Commerce, adopted by the Assembly of the Serbian Chamber of Commerce and published in RS Official Gazette No. 99/2012. Text of the Corporate Governance Code is publicly available on the website of the Serbian Chamber of Commerce [www.pks.rs](http://www.pks.rs) – chamber services, corporate governance.

Corporate Governance Code has established the principles of corporate practice that are adhered to by the persons responsible for the Bank's corporate governance. The aim of the Code is to introduce good business practice of corporate governance and equal influence of all stakeholders (current and potential shareholders, employees, clients, the Bank's bodies, the Government, etc.). The final aim is to ensure the Bank's sustainable and long-term development.

Corporate governance rules are implemented through the Bank's internal documents and there are no deviations in their implementation.

KOMERCIJALNA BANKA AD BEOGRAD

Deputy President of the Executive Board    President of the Executive Board

Dragan Santovac    Ivica Smolić

UPISAN KAPITAL: 13.881.010.000,00 RSD, 3.310.456.000,00 RSD; UPLAĆEN KAPITAL: 13.881.010.000,00 RSD na dan 20.1.2010., 3.310.456.000,00 RSD na dan 30.10.2012..



KOMERCIJALNA BANKA AD BEOGRAD  
Svetog Save 14  
No 2044/14  
22/04/2014  
11000 Beograd

Pursuant to Article 50 of the Law on Capital Market (RS Official Gazette No. 31/2011) Komercijalna banka AD Beograd issues the following

## STATEMENT

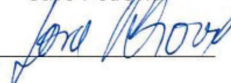
*I hereby state that, according to my best knowledge, the annual financial statements have been prepared using the appropriate international financial reporting standards and provide truthful and objective information about the assets, liabilities, financial position and operations, profits and losses, cash flows and changes in equity of the public company.*

KOMERCIJALNA BANKA AD BEOGRAD

Director of the Accounting Division      Executive Director for Finance and Accounting

Snežana Pejić

Savo Petrović



UPIŠAN KAPITAL: 13.881.010.000,00 RSD, 3.310.456.000,00 RSD; UPLACEN KAPITAL: 13.881.010.000,00 RSD na dan 20.1.2010., 3.310.456.000,00 RSD na dan 30.10.2012.





## KOMERCIJALNA BANKA AD BEOGRAD

GENERAL MEETING OF SHAREHOLDERS

No. 5060/1

Belgrade 17.04.2014

Pursuant to Article 14 of the Articles of Association of Komercijalna banka AD Beograd (revised text), at its regular session, held on 17.04.2014, the General Meeting of Shareholders of Komercijalna banka AD Beograd passed the following

### DECISION

ON ADOPTION OF THE REPORT ON OPERATIONS OF KOMERCIJALNA BANKA AD BEOGRAD

FOR 2013

I

The Report on Operations of Komercijalna banka AD Beograd for **2013** is hereby adopted, in the wording that forms an integral part of this decision.

CHAIR OF  
THE GENERAL MEETING OF SHAREHOLDERS

Sanja Jevtović



## KOMERCIJALNA BANKA AD BEOGRAD

### GENERAL MEETING OF SHAREHOLDERS

No. 5060/2

Belgrade 17.04.2014

Pursuant to Article 14 of the Articles of Association of Komercijalna banka AD Beograd (revised text), at its regular session, held on 17.04.2014, the General Meeting of Shareholders of Komercijalna banka AD Beograd passed the following

### DECISION

ON ADOPTION OF THE REGULAR FINANCIAL STATEMENTS OF KOMERCIJALNA BANKA AD BEOGRAD

### FOR 2013

#### I

The following financial statements of Komercijalna banka AD Beograd for **2013** are hereby adopted, together with the report and the opinion of the Bank's external auditor (DELOITTE doo Beograd):

1. Income statement for the period 01.01.2013 - 31.12.2013,
  2. Balance sheet as of 31.12.2013,
  3. Cash flow statement for the period 01.01.2013 - 31.12.2013,
  4. Statement of changes in equity for the period 01.01.2013 - 31.12.2013,
  5. Statistical annex for 2013 and
  6. Notes to financial statements for 2013,
- in the text that forms an integral part of this decision.

CHAIR OF  
THE GENERAL MEETING OF SHAREHOLDERS

Sanja Jevtović



# KOMERCIJALNA BANKA AD BEOGRAD

## GENERAL MEETING OF SHAREHOLDERS

No. 5060/3

Belgrade 17.04.2014

Pursuant to Article 14 of the Articles of Association of Komercijalna banka AD Beograd (revised text), at its regular session, held on 17.04.2014, the General Meeting of Shareholders of Komercijalna banka AD Beograd passed the following

### DECISION ON DISTRIBUTION OF A PORTION OF PROFIT FROM 2013

I

Realized profit in 2013 and accumulated retained earnings from previous years are distributed in the following manner:

No.	ITEM (in RSD)	Current profit in 2013	Retained accumulated earnings from previous years	TOTAL PROFIT
1	2	3	4	5(3+4)
<b>PROFIT FOR DISTRIBUTION</b>				
<b>1.</b>	<b>PROFIT</b>	<b>4,676,324,930.98</b>	<b>2,011,645,801.69</b>	<b>6,687,970,732.67</b>
<b>PROFIT DISTRIBUTION:</b>				
2.1.	Dividends for convertible preferred shares (ISIN: RSKOBBE48352, CFI: EFNXFR) for 2013 at the rate of 7.00% p.a.	567,605,220.00	-	567,605,220.00
2.2.	Dividends for preferred shares (ISIN: RSK0BBE19692, CFI: EPNXAR) for 2013 at the average rate of interest in deposits for terms longer than 12 months: 9.91% p.a.	37,014,841.00	-	37,014,841.00
Dividend Date for which the List of Shareholders is made is 31 Dec. 2013, in accordance with Article 13b of the Bank's Memorandum of Association				
2.3.	Profit-sharing bonus for the management and employees of the Bank, in accordance with the decision of the Compensation Committee	7,774,895.14		7,774,895.14
<b>2.</b>	<b>TOTAL DISTRIBUTED PROFIT (2.1. + 2.2. + 2.3.)</b>	<b>612,394,956.14</b>	<b>0.00</b>	<b>612,394,956.14</b>
<b>3.</b>	<b>RETAINED EARNINGS (1-2)</b>	<b>4,063,929,974.84</b>	<b>2,011,645,801.69</b>	<b>6,075,575,776.53</b>

The Executive Board of the Bank is hereby authorized to pass a decision on the amount of profit-sharing bonus (profit-based salary) payable to the Bank's employees as prescribed by the decision of the Compensation Committee, within the amount stated in Item 2.3 and in accordance with the decision of the Compensation Committee and the Bank's internal documents.

The Executive Board is hereby authorized to settle the Bank's potential profit tax liabilities for 2013 from the portion of retained earnings (Item 3), in case of a change in tax regulations which determine the profit tax liability for 2013 in the Republic of Serbia.

II

The Executive Board of the Bank shall oversee the implementation of this decision.

CHAIR OF  
THE GENERAL MEETING OF SHAREHOLDERS

Sanja Jevtović

KOMERCIJALNA BANKA AD BEOGRAD

Deputy President of the Executive Board

President of the Executive Board

Dragan Santovac

Ivica Smolić



**BELGRADE, APRIL 2014**

**NOTE:**

***Decision on adoption of the audit report, Decision on adoption of the report on business operations, Decision on adoption of the annual financial statements and Decision on distribution of profit were adopted on 17.04.2014 by the General Meeting of Bank's Shareholders. Decision on adoption of consolidated financial statements and Decision on adoption of the report on the audit of the consolidated financial statements will be adopted at the General Meeting of Bank's Shareholders, which is expected to be held by the end of May of this year.***

